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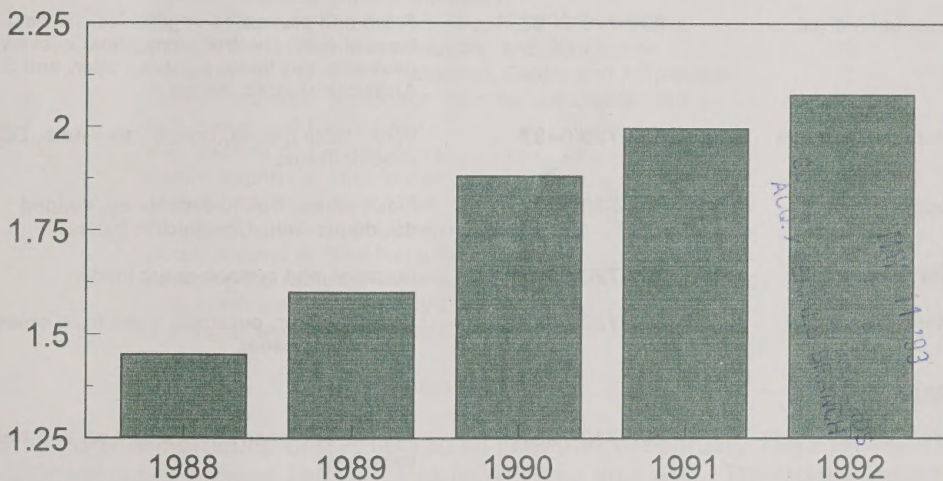
United States
Department of
Agriculture

Foreign
Agricultural
Service

Circular Series
FHORT 5-93
May 1993

Horticultural Products Review

Canadian Horticultural Imports from the United States Continue to Climb U.S. \$ Billions



Source: Statistics Canada

Despite the continuing recession and a strengthening U.S. dollar, Canadian imports of U.S. horticultural products continued to climb in 1992. As a result, U.S. market share of the Canadian import market rose to just over 60 percent, an increase from 58 percent in 1991. All categories except fresh fruit, hops, and beer saw growth in imports from the United States. Tree nuts, fresh oranges, and preserved vegetables saw the highest increases.

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ANALYSIS

| | | |
|---------------------|--------------|---|
| Kelly Kirby Flowers | 202-720-0911 | Fresh deciduous fruit, apple juice, olives, Asia-specific issues |
| Brian Grunenfelder | 202-690-1341 | Trade policy, food safety and plant health group leader |
| Craig Jenkins | 202-720-2579 | Mexico and Canada-specific issues, export credits |
| Emanuel McNeil | 202-720-2083 | Fresh and processed vegetables, berries, tropical fruit, kiwifruit, avocados, nursery products, cut flowers, hops, beer, and South American-specific issues |
| Katherine Nishiura | 202-720-0497 | Wine, table grapes, brandy, tree nuts, EC-specific issues |
| Samuel Rosa | 202-720-9792 | Fresh citrus, fruit juices, honey, canned deciduous fruit, CBI-specific issues |
| Joe Somers | 202-720-0897 | Situation and outlook group leader |
| Mark Thompson | 202-720-6877 | Circular editor, potatoes, dried fruit, cross-commodity issues |

MARKETING

| | | |
|-----------------|--------------|---|
| Laura Davis | 202-720-7931 | Apples, strawberries, blueberries, and fresh tomatoes |
| Ted Goldammer | 202-720-8498 | Wine, brandy, and almonds |
| Jean Harman | 202-720-8899 | Fresh and canned pears, canned peaches, fresh cherries, honey, hops, and potatoes |
| Stacey Peckins | 202-720-6086 | Nursery products, avocados, pistachios, papaya, and canned tomatoes |
| Elise Pinkow | 202-720-6086 | Table grapes, concord grapes, peaches, pears, plums, and cranberries |
| Steve Shnitzler | 202-720-8495 | Walnuts, kiwifruit, ginseng, asparagus, tart cherries, and processed corn |
| Robert B. Tisch | 202-720-0898 | Citrus, raisins, and prunes |

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Export Summary

U.S. exports of horticultural products to all countries in February 1993 totalled \$533.6 million, 5 percent below the same month a year ago. The largest export decreases were in tree nuts, fresh deciduous fruit and dried fruit. During the first 5 months (October-February) of fiscal 1993, the total value of U.S. horticultural exports was \$2.87 billion - - 0.9 percent over the same period last year. Strong vegetable exports (fresh and processed) have more than offset sharp decreases in most other categories.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric tons = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
FEB 93

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------|--|--------------------|--------------------|---------------------|---------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP & COMMODITY | | CURR MO LAST YR | CURR MO CURR YR | YR TDATE CURR YR | YR TDATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT CURR YR | YR TDT CURR YR | LAST YEAR |
| FR, FRUIT CITRUS MT | | | | | | | | | | | |
| GRAPEFRUIT | | 80,850 | 86,618 | 255,298 | 446,561 | 45,628 | 41,329 | 140,968 | 116,193 | 245,552 | |
| LEMONS | | 10,903 | 1,415 | 56,636 | 59,884 | 131,718 | 8,144 | 7,166 | 53,337 | 38,925 | 110,821 |
| ORANGES, INCL TMLPS | | 42,328 | 53,195 | 136,771 | 184,356 | 479,107 | 22,693 | 25,603 | 84,886 | 90,374 | 259,388 |
| OTHER CITRUS | | 6,058 | 3,491 | 15,669 | 13,534 | 24,990 | 4,439 | 2,661 | 14,155 | 11,829 | 22,039 |
| Subtotal:----- | | 140,141 | 154,718 | 464,375 | 487,423 | 1,082,376 | 80,786 | 76,760 | 293,347 | 257,322 | 637,801 |
| FR, FRT NON-CIT MT | | | | | | | | | | | |
| APPLES | | 48,783 | 38,148 | 294,850 | 262,745 | 530,070 | 30,665 | 21,871 | 181,142 | 162,611 | 333,869 |
| AVOCADOS | | 203 | 733 | 1,699 | 1,559 | 6,945 | 241 | 763 | 1,831 | 1,843 | 9,360 |
| CHERRIES SWT & TRT | | 31 | 22 | 358 | 222 | 31,006 | 71 | 46 | 933 | 5,092 | 105,129 |
| GRAPES | | 1,787 | 1,401 | 102,022 | 71,046 | 218,374 | 2,157 | 1,676 | 105,335 | 81,493 | 228,295 |
| KIWI/FRUIT | | 1 | 1 | 4,293 | 3,513 | 2,134 | 3,565 | 2,134 | 7,770 | 5,013 | 14,385 |
| MELONS | | 2,475 | 2,744 | 20,252 | 23,100 | 189,266 | 1,744 | 1,804 | 12,758 | 12,914 | 69,605 |
| PAPAYA | | 723 | 554 | 3,726 | 3,129 | 8,389 | 1,200 | 1,041 | 6,922 | 5,805 | 13,937 |
| PEACHES & NCTRNS | | 952 | 464 | 4,741 | 3,284 | 7,411 | 22 | 901 | 3,707 | 3,111 | 58,800 |
| PEARS | | 9,320 | 7,316 | 72,050 | 55,273 | 118,375 | 5,437 | 4,733 | 41,257 | 33,318 | 69,588 |
| PLUMS/PRUNES | | 443 | 262 | 5,455 | 5,253 | 68,270 | 4,446 | 387 | 4,703 | 4,533 | 52,221 |
| STRAWBERRIES | | 1,775 | 1,744 | 1,744 | 4,874 | 4,137 | 2,250 | 20,960 | 16,993 | 85,941 | |
| OTHER NON-CITRUS | | 1,330 | 1,258 | 14,657 | 15,383 | 51,148 | 1,363 | 1,135 | 14,814 | 13,985 | 58,135 |
| Subtotal:----- | | 69,610 | 55,138 | 531,849 | 450,935 | 1,348,624 | 51,934 | 38,482 | 401,228 | 342,318 | 1,099,340 |
| CND/PRP FRUIT MT | | | | | | | | | | | |
| CHERRIES TRT CND | | 327 | 625 | 2,541 | 3,194 | 7,315 | 2,593 | 2,892 | 4,333 | 5,329 | 13,528 |
| FRUIT MIXTURES | | 2,354 | 1,937 | 15,568 | 19,322 | 33,674 | 2,588 | 2,892 | 17,141 | 17,557 | 35,862 |
| MARACHINO CHRY | | 2,386 | 370 | 7,749 | 2,091 | 4,090 | 823 | 753 | 3,514 | 4,070 | 8,146 |
| PEACHES CANNED | | 1,839 | 1,287 | 8,792 | 8,261 | 19,298 | 1,838 | 1,312 | 8,678 | 8,179 | 18,738 |
| PINEAPPLE CANNED | | 569 | 362 | 2,326 | 2,079 | 6,909 | 5,176 | 6,969 | 27,870 | 33,150 | 71,826 |
| FRT PRP/PRF | | 3,503 | 2,992 | 15,765 | 11,694 | 39,568 | 3,772 | 6,969 | 15,769 | 11,818 | 39,141 |
| OTHER CANNED FR | | 13,563 | 13,092 | 72,697 | 70,641 | 173,351 | 15,239 | 15,354 | 79,953 | 82,034 | 193,558 |
| Subtotal:----- | | | | | | | | | | | |
| DRIED FRUIT MT | | | | | | | | | | | |
| PRUNES, DRIED | | 8,557 | 7,289 | 43,044 | 40,338 | 90,972 | 12,806 | 10,136 | 60,258 | 60,588 | 131,721 |
| RAISINS, DRIED | | 8,957 | 8,497 | 51,057 | 50,635 | 129,957 | 12,611 | 10,057 | 7,033 | 17,558 | 182,796 |
| OTHER DRIED FRUIT | | 1,756 | 1,217 | 11,507 | 9,286 | 23,341 | 4,202 | 3,165 | 25,477 | 23,608 | 55,392 |
| Subtotal:----- | | 19,271 | 17,086 | 105,407 | 100,282 | 244,180 | 29,624 | 25,351 | 158,769 | 154,756 | 367,910 |
| FROZEN FRUIT MT | | | | | | | | | | | |
| BLUEBERRIES, FZN | | 529 | 923 | 2,363 | 4,092 | 6,923 | 985 | 1,712 | 4,603 | 7,316 | 13,181 |
| STRAWBERRIES, FZN | | 806 | 806 | 4,613 | 4,398 | 1,759 | 1,201 | 1,041 | 6,265 | 9,430 | 25,351 |
| OTHER FZN FRUIT | | 783 | 930 | 6,709 | 6,709 | 19,133 | 1,336 | 3,789 | 10,663 | 22,303 | 55,739 |
| Subtotal:----- | | 2,219 | 2,660 | 12,359 | 15,201 | 39,876 | 3,336 | 3,789 | 10,663 | 22,303 | 55,739 |
| FRT&VEG JUICE (SSE) KL | | | | | | | | | | | |
| GRAPEFRUIT JU CNC | | 5,288 | 4,124 | 20,646 | 17,966 | 59,350 | 3,401 | 2,713 | 12,748 | 11,511 | 37,391 |
| ORANGE JU NT CNC | | 5,198 | 5,671 | 22,428 | 44,173 | 67,767 | 4,549 | 4,638 | 18,808 | 26,927 | 58,786 |
| ORANGE JUICE CZN | | 22,310 | 25,594 | 124,719 | 109,816 | 338,089 | 10,185 | 10,058 | 54,185 | 45,446 | 177,235 |
| OTHER JUICES | | 29,368 | 28,411 | 149,517 | 139,931 | 394,724 | 17,336 | 16,616 | 85,538 | 77,832 | 223,707 |
| Subtotal:----- | | 62,166 | 65,002 | 317,311 | 301,888 | 859,930 | 35,473 | 35,028 | 171,281 | 161,714 | 467,121 |
| VEGETABLES FR MT | | | | | | | | | | | |
| ASPARAGUS, FR, CHLD | | 2,053 | 1,976 | 3,153 | 2,912 | 19,119 | 7,135 | 6,791 | 10,921 | 9,387 | 54,583 |
| BROCCOLI | | 3,554 | 10,290 | 42,355 | 44,141 | 89,098 | 4,420 | 5,119 | 22,779 | 30,469 | 55,881 |
| CARROT/FLW | | 3,583 | 6,597 | 32,926 | 28,735 | 73,080 | 4,196 | 4,409 | 22,535 | 21,111 | 48,508 |
| CELERY | | 11,375 | 9,323 | 52,904 | 50,890 | 115,121 | 3,120 | 6,734 | 15,686 | 24,198 | 39,423 |
| LETTUCE, FR, CH | | 25,667 | 27,516 | 140,810 | 142,489 | 301,927 | 8,718 | 15,411 | 58,706 | 67,539 | 126,990 |
| ONIONS, FR | | 9,718 | 9,885 | 77,084 | 65,314 | 156,597 | 3,153 | 9,818 | 23,838 | 16,680 | 55,764 |
| PEPPERS | | 10,690 | 4,058 | 34,951 | 28,366 | 83,718 | 4,917 | 2,705 | 19,333 | 18,245 | 45,646 |
| TOMATOES, FR, CH | | 10,093 | 10,274 | 56,522 | 68,813 | 154,328 | 14,628 | 2,284 | 48,300 | 61,419 | 118,604 |
| OTHER VEG, FR | | 33,422 | 34,534 | 162,111 | 18,420 | 61,648 | 27,714 | 116,348 | 128,198 | 328,198 | 317,787 |
| Subtotal:----- | | 120,558 | 113,557 | 609,825 | 615,085 | 1,608,938 | 72,702 | 76,496 | 341,509 | 387,071 | 863,190 |
| VEGETABLES CANNED MT | | | | | | | | | | | |
| CATSUP & CHILI SA | | 2,177 | 2,141 | 8,580 | 9,388 | 23,327 | 1,480 | 1,776 | 6,640 | 7,686 | 18,147 |
| SWEET CORN CANNED | | 10,848 | 10,708 | 55,237 | 71,477 | 136,132 | 8,779 | 8,064 | 43,171 | 53,236 | 107,777 |
| TOMATO PASTE | | 6,003 | 5,110 | 23,263 | 26,270 | 68,680 | 5,781 | 5,203 | 21,816 | 25,589 | 58,252 |
| TOMATO SAUCE | | 16,165 | 17,626 | 72,963 | 89,871 | 193,293 | 20,615 | 21,444 | 97,492 | 111,082 | 246,111 |
| OTHER CANNED VEG | | 42,452 | 41,766 | 185,904 | 225,938 | 482,952 | 43,007 | 41,741 | 192,395 | 220,472 | 487,988 |
| Subtotal:----- | | | | | | | | | | | |
| FROZEN VEGETABLES MT | | | | | | | | | | | |
| FROZEN FRENCH FRY | | 16,986 | 16,580 | 78,121 | 83,319 | 190,112 | 12,004 | 11,633 | 55,783 | 59,029 | 134,442 |
| FZN SWT CORN | | 9,066 | 9,997 | 25,976 | 22,761 | 66,346 | 3,855 | 3,330 | 20,447 | 21,947 | 47,728 |
| OTHER POT, FZN | | 923 | 1,339 | 5,273 | 6,509 | 15,109 | 651 | 1,203 | 5,035 | 5,272 | 13,530 |
| OTHER FZN VEG | | 5,643 | 4,206 | 25,178 | 22,657 | 66,734 | 5,318 | 3,753 | 25,255 | 21,106 | 64,044 |
| Subtotal:----- | | 28,619 | 26,124 | 135,550 | 139,248 | 332,302 | 22,030 | 19,920 | 106,522 | 107,356 | 259,746 |
| DEHYD VEGETABLES MT | | | | | | | | | | | |
| GARLIC DEHY | | 805 | 747 | 3,783 | 2,835 | 8,025 | 2,029 | 1,626 | 8,442 | 6,759 | 18,961 |
| ONIONS DEHY | | 2,009 | 1,701 | 9,169 | 8,995 | 22,410 | 4,726 | 3,934 | 21,430 | 20,961 | 52,228 |
| POTATO DEHY | | 3,228 | 1,788 | 16,774 | 12,766 | 42,711 | 2,889 | 2,104 | 14,860 | 12,021 | 36,910 |
| OTHER DEHY VEG | | 9,323 | 2,805 | 12,481 | 14,647 | 32,573 | 3,309 | 4,347 | 19,418 | 22,044 | 44,914 |
| Subtotal:----- | | 9,367 | 7,042 | 42,209 | 39,243 | 105,721 | 14,954 | 12,013 | 64,152 | 61,786 | 153,014 |
| TREE NUTS MT | | | | | | | | | | | |
| ALMOND SH/PRP | | 19,033 | 15,766 | 88,950 | 80,331 | 172,132 | 62,700 | 51,784 | 290,258 | 265,718 | 564,386 |
| ALMONDS, UNSHLD | | 447 | 1,025 | 5,288 | 8,920 | 12,938 | 869 | 1,996 | 11,017 | 16,181 | 26,940 |
| PISTACHIO, UNSHLD | | 849 | 1,207 | 2,810 | 6,935 | 9,969 | 3,193 | 3,917 | 10,648 | 23,750 | 33,122 |
| WALNUTS, SHLD | | 1,545 | 905 | 48,052 | 18,907 | 21,769 | 6,143 | 3,769 | 37,670 | 15,560 | 102,550 |
| WALNUTS, UNSHLD | | 1,081 | 201 | 48,052 | 28,753 | 56,545 | 3,763 | 3,917 | 83,056 | 58,189 | 100,661 |
| OTHER NUTS | | 5,103 | 3,344 | 27,655 | 27,462 | 56,540 | 15,976 | 10,811 | 78,020 | 79,105 | 162,964 |
| Subtotal:----- | | 28,162 | 22,450 | 185,458 | 164,211 | 329,159 | 90,678 | 72,814 | 511,761 | 480,458 | 953,626 |
| NURSERY PRODUCTS NONE | | | | | | | | | | | |
| CUT FLOWERS | | 0 | 0 | 0 | 0 | 0 | 3,013 | 3,503 | 14,388 | 14,731 | 32,902 |
| OTHER NURSERY | | 0 | 0 | 0 | 0 | 0 | 16,937 | 12,933 | 66,756 | 65,237 | 168,078 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 0 | 19,951 | 18,897 | 81,175 | 79,968 | 200,980 |
| HOPS & PRODUCTS MT | | | | | | | | | | | |
| HOP EXTRACT | | 340 | 468 | 2,386 | 2,498 | 4,594 | 5,782 | 7,640 | 32,466 | 42,147 | 59,263 |
| HOP PELLETS | | 353 | 359 | 1,896 | 2,582 | 4,827 | 2,048 | 1,724 | 9,819 | 15,637 | 27,969 |
| HOPS, NSF | | 2,419 | 1,717 | 5,963 | 7,017 | 12,018 | 9,396 | 11,967 | 50,027 | 69,515 | 101,068 |
| Subtotal:----- | | 1,114 | 1,300 | 5,963 | 7,017 | 12,018 | 9,396 | 11,967 | 50,027 | 69,515 | 101,068 |
| WINE KL | | | | | | | | | | | |
| GRAPE WINES | | 8,531 | 8,699 | 40,908 | 44,319 | 117,129 | 10,989 | 11,693 | 56,181 | 62,672 | 159,405 |
| OTHER WINE PRODUCTS | | 1,191 | 930 | 6,265 | 7,310 | 21,160 | 444 | 393 | 3,485 | 3,297 | 10,340 |
| Subtotal:----- | | 9,722 | 9,630 | 47,173 | 51,630 | 138,290 | 11,534 | 12,086 | 59,666 | 65,970 | 169,745 |
| MISCELLANEOUS KL | | | | | | | | | | | |
| BEER & BEVERAGES | | 27,164 | 22,521 | 124,312 | 139,570 | 366,786 | 16,750 | 14,432 | 76,939 | 88,359 | 227,657 |
| EDIBLE PREPARATIONS | | 4,225 | 5,634 | 34,415 | 29,744 | 84,845 | 2,248 | 2,944 | 12,818 | 15,637 | 33,822 |
| POTATO CHIPS | | 2,596 | 3,049 | 12,182 | 17,789 | 34,280 | 5,903 | 6,738 | 34,439 | 45,903 | 88,032 |
| OTHER MISC. | | 0 | 0 | 0 | 0 | 0 | 18,508 | 19,867 | 71,591 | 84,518 | 179,847 |
| Subtotal:----- | | 35,986 | 35,205 | 171,108 | 205,104 | 493,366 | 63,888 | 72,874 | 311,741 | 375,153 | 833,659 |
| Grand Total: | | | | | | | 564,609 | 533,579 | 2,842,196 | 2,868,203 | 6,844,491 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
FEB 93

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|---------------------|--|--------------------|--------------------|----------------------|----------------------|---|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP & COMMODITY | | CURR MO LAST YR | CURR MO CURR YR | YR TOTATE LAST YR | YR TOTATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| APPLES | | 5,771 | 4,481 | 43,203 | 26,256 | 133,940 | 2,275 | 1,491 | 13,950 | 8,584 | 81,176 |
| AVOCADO | | 430 | | 15,860 | 16,364 | 22,817 | | 115 | 15,748 | 11,697 | 21,279 |
| BANANA | | 267,708 | 272,139 | 1,356,602 | 1,438,824 | 3,432,626 | 79,632 | 78,665 | 385,495 | 398,911 | 1,008,482 |
| CANTALOUPE | | 20,540 | 26,609 | 89,071 | 94,913 | 219,672 | 5,277 | 5,834 | 29,712 | 29,712 | 72,209 |
| GRAPE | | 67,914 | 77,461 | 139,198 | 148,971 | 310,140 | 45,782 | 54,930 | 100,680 | 113,036 | 255,504 |
| KIWI/FRUIT | | 28 | 267 | 3,950 | 1,264 | 20,170 | | 43 | 1,376 | 1,469 | 18,039 |
| MANGO | | 93 | 1,065 | 3,985 | 2,366 | 74,513 | 1,007 | 1,299 | 16,448 | 16,448 | 60,952 |
| PEACH | | 19,150 | 12,295 | 47,231 | 33,999 | 54,848 | 11,876 | 7,857 | 29,732 | 21,547 | 34,627 |
| PEAR | | 14,318 | 18,526 | 16,496 | 21,273 | 59,134 | 5,755 | 7,036 | 10,414 | 11,647 | 32,689 |
| PINEAPPLE | | 9,588 | 10,487 | 47,325 | 46,682 | 121,734 | 2,527 | 2,583 | 16,448 | 17,110 | 43,232 |
| STRAWBERRY | | 1,176 | 1,075 | 4,263 | 4,619 | 10,471 | 1,989 | 1,945 | 6,360 | 8,989 | 12,941 |
| OTHER MELON | | 12,925 | 13,490 | 55,425 | 50,919 | 111,461 | 1,736 | 1,675 | 18,855 | 18,774 | 39,090 |
| OTHER FRUIT | | 39,886 | 46,620 | 207,977 | 215,105 | 483,256 | 18,774 | 19,002 | 92,831 | 95,340 | 195,677 |
| Subtotal:----- | | 460,433 | 484,888 | 2,027,895 | 2,104,836 | 5,055,389 | 182,980 | 190,667 | 724,900 | 745,113 | 1,884,232 |
| DRIED FRUIT | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| DRD APRICOT | | 499 | 548 | 4,868 | 5,639 | 7,670 | 964 | 1,214 | 9,698 | 13,156 | 16,435 |
| DRD FIG & PASTE | | 848 | 1,427 | 6,684 | 5,253 | 9,221 | 876 | 1,665 | 9,940 | 7,703 | 12,620 |
| OTHER DRD FRUIT | | 1,140 | 1,508 | 9,055 | 14,055 | 22,174 | 1,474 | 1,968 | 11,468 | 14,904 | 28,589 |
| Subtotal:----- | | 2,487 | 3,484 | 20,609 | 24,948 | 39,066 | 3,316 | 4,848 | 31,106 | 35,765 | 57,645 |
| FROZEN FRUIT | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| FZN BLUEBERRIES | | 346 | 346 | 2,313 | 1,871 | 5,667 | 511 | 694 | 3,905 | 3,717 | 10,016 |
| FZN STR | | 872 | 2,226 | 4,818 | 4,943 | 20,847 | 1,367 | 2,614 | 5,804 | 6,339 | 21,986 |
| OTHER FZN FRUIT | | 2,331 | 2,504 | 11,317 | 9,375 | 27,999 | 2,857 | 2,923 | 13,888 | 10,356 | 32,072 |
| Subtotal:----- | | 3,550 | 5,077 | 18,449 | 16,190 | 54,514 | 4,736 | 6,232 | 23,599 | 20,414 | 64,075 |
| CANNED/PREP FRUIT | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| CANNED LIVES | | 4,912 | 3,088 | 27,201 | 32,655 | 76,771 | 10,970 | 6,949 | 54,266 | 67,661 | 155,803 |
| CANNED ORANGES | | 10,136 | 2,815 | 25,326 | 13,512 | 62,098 | 12,773 | 2,668 | 31,693 | 12,763 | 30,745 |
| CANNED PEACH | | 1,330 | 1,084 | 11,807 | 15,307 | 20,877 | 825 | 675 | 7,499 | 10,724 | 13,502 |
| CANNED PINEAPPLE | | 27,789 | 25,952 | 136,901 | 132,352 | 335,888 | 19,383 | 16,691 | 91,491 | 83,741 | 224,262 |
| MIXED FRUIT | | 3,885 | 2,096 | 20,418 | 18,413 | 34,204 | 6,513 | 2,527 | 17,066 | 12,433 | 30,745 |
| PREP/PRES FRUIT | | 3,784 | 5,281 | 22,220 | 21,668 | 57,779 | 4,406 | 4,461 | 24,522 | 24,975 | 66,548 |
| OTHER CANNED FRUIT | | 3,951 | 2,556 | 18,091 | 16,407 | 44,165 | 5,228 | 3,657 | 24,431 | 23,032 | 57,240 |
| Subtotal:----- | | 55,790 | 41,674 | 261,967 | 247,316 | 631,786 | 57,202 | 37,620 | 251,520 | 237,263 | 622,229 |
| FRT&VEG JUICE (SSE) | | | | | | | | | | | |
| KL | | | | | | | | | | | |
| APPLE/PEAR JU | | 49,938 | 41,087 | 387,550 | 331,278 | 880,377 | 21,119 | 13,364 | 147,517 | 104,330 | 332,584 |
| FCOJ | | 85,235 | 78,470 | 536,684 | 506,958 | 1,072,459 | 27,539 | 12,776 | 161,192 | 89,897 | 306,090 |
| GRAPE JU | | 8,163 | 6,951 | 38,531 | 59,521 | 168,934 | 2,799 | 2,744 | 12,759 | 22,125 | 61,942 |
| PINA JU | | 21,812 | 29,000 | 153,898 | 134,684 | 351,293 | 6,154 | 6,418 | 40,726 | 32,419 | 92,999 |
| OTHER FRUIT JU | | 11,471 | 11,932 | 54,641 | 50,302 | 35,338 | 3,220 | 3,079 | 27,431 | 81,072 | 81,072 |
| Subtotal:----- | | 176,621 | 167,441 | 1,171,306 | 1,082,745 | 2,608,604 | 64,544 | 40,524 | 392,995 | 276,205 | 874,681 |
| FRESH VEGETABLES | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| GARLIC | | 1,071 | 1,440 | 1,628 | 3,086 | 18,753 | 1,316 | 1,869 | 2,108 | 3,440 | 18,679 |
| ASPARAGUS | | 7,209 | 7,672 | 14,781 | 16,697 | 25,400 | 10,878 | 11,947 | 21,257 | 23,777 | 33,057 |
| BELL PEPPER | | 19,414 | 21,338 | 52,082 | 69,463 | 83,219 | 10,570 | 14,070 | 42,553 | 58,717 | 89,729 |
| CARROTS | | 3,565 | 4,478 | 44,815 | 33,568 | 65,900 | 2,637 | 4,440 | 11,880 | 8,819 | 19,215 |
| CHILI PEPPER | | 3,654 | 4,004 | 13,771 | 16,317 | 36,165 | 5,614 | 5,411 | 20,256 | 21,100 | 50,620 |
| CUCUMBER | | 28,668 | 27,247 | 109,918 | 164,820 | 174,881 | 11,394 | 14,038 | 40,116 | 52,669 | 69,892 |
| ONIONS | | 19,868 | 25,944 | 72,750 | 73,000 | 91,641 | 2,334 | 10,537 | 40,763 | 44,417 | 110,368 |
| POTATO, INCL SD | | 13,066 | 32,613 | 56,899 | 124,245 | 153,754 | 2,135 | 4,721 | 9,808 | 18,536 | 24,398 |
| SQUASH | | 15,512 | 16,063 | 55,067 | 57,927 | 83,525 | 9,027 | 18,798 | 31,151 | 50,688 | 45,003 |
| TOMATOES | | 70,942 | 70,942 | 124,315 | 124,315 | 214,443 | 19,253 | 3,490 | 135,561 | 129,179 | 129,179 |
| OTHER FRESH VEGETAB | | 31,426 | 33,174 | 129,081 | 128,847 | 267,390 | 17,790 | 17,718 | 73,998 | 75,389 | 146,556 |
| Subtotal:----- | | 168,154 | 264,571 | 655,202 | 842,387 | 1,315,566 | 99,852 | 154,052 | 351,601 | 495,470 | 749,697 |
| CANNED/DEHYD VEGET | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| CND ARTICHOKE | | 618 | 1,086 | 5,531 | 5,139 | 18,922 | 1,018 | 1,650 | 8,978 | 8,269 | 30,366 |
| CANNED BAMBOO | | 1,293 | 1,825 | 10,523 | 14,094 | 20,095 | 1,239 | 1,435 | 8,785 | 12,194 | 29,952 |
| CND MSHROOMS | | 3,915 | 3,495 | 22,565 | 21,814 | 50,095 | 9,798 | 7,435 | 50,085 | 47,805 | 117,506 |
| CND PIMIENTO | | 466 | 3,337 | 2,785 | 2,637 | 7,503 | 864 | 412 | 5,103 | 4,394 | 13,001 |
| CND TOM | | 2,539 | 2,442 | 15,572 | 20,193 | 40,822 | 1,103 | 902 | 6,355 | 6,430 | 21,065 |
| CANNED WATERCHESTNU | | 1,347 | 1,602 | 14,444 | 14,334 | 17,134 | 1,334 | 1,434 | 10,417 | 10,417 | 30,400 |
| TOMATO PASTE & SAUC | | 1,713 | 750 | 6,108 | 8,528 | 24,162 | 1,146 | 499 | 4,193 | 5,049 | 15,489 |
| DRIED MUSHROOMS | | 136 | 143 | 526 | 653 | 1,371 | 1,741 | 1,919 | 7,786 | 9,529 | 18,797 |
| DRIED TOMATOES | | 3,828 | 2,351 | 2,789 | 2,611 | 10,296 | 1,261 | 1,261 | 13,103 | 13,103 | 30,400 |
| OTHER DEHYD VEGETAB | | 6,558 | 5,845 | 30,400 | 31,040 | 79,779 | 5,409 | 4,422 | 23,318 | 24,082 | 61,007 |
| OTHER CND VEG | | 13,794 | 15,635 | 73,594 | 85,145 | 180,464 | 13,912 | 15,551 | 79,614 | 86,365 | 192,648 |
| Subtotal:----- | | 33,626 | 33,486 | 191,309 | 204,511 | 474,834 | 40,375 | 36,885 | 229,124 | 225,133 | 552,850 |
| FROZEN VEGETABLES | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| BROCCOLI FZN | | 17,452 | 16,714 | 67,436 | 81,550 | 156,737 | 12,019 | 11,041 | 46,803 | 54,150 | 108,309 |
| CAULIFLOWER FZN | | 1,004 | 1,328 | 16,241 | 17,276 | 19,096 | | 996 | 13,329 | 12,283 | 15,391 |
| POTATO FZN | | 5,509 | 9,704 | 32,332 | 45,434 | 85,276 | 3,126 | 5,557 | 17,210 | 25,354 | 45,302 |
| OTHER VEG FZN | | 44,500 | 68,918 | 336,224 | 460,269 | 1,063,606 | 8,145 | 6,624 | 37,006 | 37,408 | 89,337 |
| Subtotal:----- | | 68,466 | 96,666 | 452,234 | 604,530 | 1,324,716 | 24,048 | 24,221 | 114,348 | 129,197 | 258,340 |
| TREE NUTS | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| BRAZILS TOT | | 346 | 425 | 2,159 | 3,321 | 9,958 | 839 | 580 | 4,167 | 4,887 | 13,892 |
| CASHEWS TOT | | 3,329 | 4,661 | 21,903 | 30,913 | 56,063 | 15,208 | 19,542 | 107,375 | 124,031 | 253,429 |
| COCONUT | | 3,756 | 4,166 | 23,849 | 25,509 | 60,764 | 3,012 | 3,511 | 17,522 | 21,439 | 51,553 |
| PECANS | | 851 | 871 | 10,281 | 14,903 | 14,438 | 2,647 | 5,203 | 31,892 | 34,320 | 46,750 |
| OTHER NUTS | | 544 | 741 | 8,023 | 9,337 | 13,198 | 2,864 | 3,912 | 31,053 | 31,161 | 54,750 |
| Subtotal:----- | | 8,929 | 10,866 | 66,217 | 84,186 | 154,423 | 24,572 | 31,751 | 191,515 | 235,871 | 419,756 |
| NURSERY PRODUCTS | | | | | | | | | | | |
| M | | | | | | | | | | | |
| CARNATIONS | | 103,008 | 85,564 | 383,199 | 423,711 | 889,889 | 9,603 | 7,542 | 35,294 | 36,949 | 83,596 |
| CHRISTMAS TREES | | 0 | 0 | 2,194 | 5,988 | 2,194 | 0 | 0 | 19,495 | 17,254 | 19,497 |
| CHRYSANTHEMUMS | | 17,982 | 10,020 | 97,257 | 59,749 | 215,648 | 4,502 | 4,695 | 24,573 | 26,275 | 61,226 |
| ROSES | | 80,387 | 100,863 | 229,273 | 269,962 | 504,446 | 17,453 | 20,118 | 43,156 | 48,636 | 88,237 |
| TULIP BULBS | | 0 | 0 | 73,731 | 65,749 | 281,547 | 0 | 0 | 8,240 | 7,859 | 31,528 |
| OTHER CUT FLRS | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 42,443 | 42,443 | 190,290 |
| OTH NURS PROD | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 87,229 | 97,180 | 190,290 |
| Subtotal:----- | | 201,378 | 196,448 | 785,656 | 821,161 | 1,893,726 | 61,081 | 61,897 | 260,434 | 278,667 | 573,609 |
| HOPS & PRODUCTS | | | | | | | | | | | |
| MT | | | | | | | | | | | |
| HOPS & PELLETS | | 1,496 | 740 | 4,499 | 2,598 | 7,608 | 6,819 | 4,589 | 17,733 | 12,634 | 34,367 |
| OTHER HOP PRODS | | 200 | 745 | 804 | 5 | 914 | 1,355 | 59 | 4,155 | 2,671 | 4,984 |
| Subtotal:----- | | 1,697 | 1,485 | 5,304 | 2,604 | 8,523 | 8,174 | 4,648 | 21,889 | 15,305 | 39,351 |
| WINE | | | | | | | | | | | |
| KL | | | | | | | | | | | |
| RED WINE | | 5,288 | 6,813 | 33,616 | 38,237 | 102,539 | 21,789 | 22,634 | 132,426 | 142,602 | 418,995 |
| SPARKLING WINE | | 1,021 | 1,040 | 17,377 | 15,670 | 32,292 | 8,967 | 9,990 | 123,542 | 123,542 | 259,716 |
| WHITE WINE | | 5,682 | 4,495 | 42,156 | 39,619 | 106,503 | 17,999 | 12,402 | 131,323 | 126,849 | 337,540 |
| OTHER WINE | | 981 | 1,124 | 5,888 | 2,547 | 12,547 | 2,547 | 2,547 | 12,547 | 12,547 | 29,272 |
| Subtotal:----- | | 12,973 | 13,559 | 103,657 | 102,161 | 269,583 | 51,260 | 48,013 | 423,025 | 414,997 | 1,085,925 |
| MISCELLANEOUS | | | | | | | | | | | |
| KL | | | | | | | | | | | |
| BEER & BEVERAGES | | 66,493 | 80,648 | 368,403 | 395,322 | 1,032,714 | 57,273 | 66,505 | 316,864 | 335,064 | 884,171 |
| OTHER MISC. | | 0 | 0 | 0 | 0 | 0 | 45,938 | 54,882 | 256,321 | 281,454 | 634,324 |
| Subtotal:----- | | 66,493 | 80,648 | 368,403 | 395,322 | 1,032,714 | 103,212 | 121,387 | 573,186 | 616,518 | 1,518,495 |
| Grand Total: | | | | | | 725,395 762,751 3,589,246 3,723,322 8,700,893 | | | | | |

Updates

General Developments

Consultations on food safety and phytosanitary issues between the United States and Korea in Washington on March 24-27 offered prospects for easing Korean barriers on imports of U.S. horticultural products, pending the success of additional technical reviews to be conducted during the coming months.

The U.S. side expressed concern over the impossibility of complying with Korea's proposed "green card" system, which would provide for itemizing, upon importation into Korea, all chemical compounds used in the production, processing and storage of agricultural commodity shipments, including fruits and vegetables. The Korean Ministry of Health and Safety Affairs (MOSHA) replied that the system would be voluntary and shipments not certified under the green card system would receive the same inspection and handling currently given to imports not covered by the proposed system.

The Korean side also indicated that it is hoping to increase the number of pesticide residue tolerances to about 100 by the end of 1993 from the current level of 32, and that the CODEX Alimentarius standards would be taken into consideration in the handling of cases involving unregistered pesticide residues. Korea appeared to move closer to lowering its codling moth

barrier on imports of U.S. vacuum packed, shelled walnuts, contingent upon a favorable review of the method and effectiveness of methyl bromide fumigation. The Korean side also appeared willing to review further the method and efficacy of the vapor heat treatment proposed by the United States to control several types of fruit flies in fresh papayas. For Florida citrus, Korea appeared willing to accept three options to contain Caribbean fruit fly: cold treatment, methyl bromide fumigation and quarantine safeguards (pest-free zones).

Citrus and Products

The European Community expanded its import licensing regime for orange juice on February 12.

Commission Regulation (EEC) 314/93 established an import licensing requirement for orange juice of HS 20091199 (frozen orange juice, <1.33 g/cm³ at 20° C, >30 ECU/100 kg. value, <30% added sugar content by weight) entering the EC. Importers are now required to obtain a time-limited import license from EC Member State authorities and post a 1.2 ECU/100 kg. security deposit or guarantee against the quantity to be imported.

EC imports of orange juice covered by the regulation were valued at \$621 million in 1991, the most recent full-year data available. Of that total, U.S. product accounted for \$23 million. Prior to the amendment of the regulation, EC

licensing requirements covered orange juice imports valued at less than \$1 million. The EC cited a market situation "characterized by strong competition from third countries offering large quantities at prices lower than those in the Community" as its rationale for amending the regulation. The sharp increase in the world orange juice supply has made it difficult for orange juice from EC countries such as Italy, Spain and Greece to compete with product from other sources.

Fresh Non-Citrus

On February 20, the European Community published a new regulation which introduced a surveillance measure for imports of apples from third countries.

With reference to the higher than average Community production, lower than average market prices, and the possibility that apple imports would cause serious market disturbances, the regulation required import licenses for all apple imports until September 30, 1993.

It appears that the Southern Hemisphere producers are the main target of the licensing scheme, since the regulation is set to end September 30--during the Northern Hemisphere's harvest. In 1988, the EC instituted a similar requirement, which was followed by the imposition of import quotas. The United States and Chile successfully challenged those quotas in the General Agreement on Tariffs and Trade.

The United States has expressed its concern to the EC Commission and member states that the licensing scheme does not appear to be solely for monitoring purposes, as the regulation cites large crops and low prices within the Community.

U.S. exports of apples to the EC are down sharply so far this marketing year (September 1992-February 1993), falling 77 percent from last year's exceptionally high level to 15,285 metric tons. Large EC and third country supplies, combined with low prices are the main factors behind the drop-off.

On March 23, 1993, Canadian apple growers, through a February 26, 1993 mail-in ballot, voted against a proposal to establish a national marketing agency for fresh apples.

Nearly 60 percent of the 3,800 growers eligible voted--44 percent in favor and 52 percent against, with 4 percent of the ballots invalid. Only British Columbia and New Brunswick growers supported the plan with majorities of 67 percent and 62 percent, respectively. Growers in Ontario, Quebec, and Nova Scotia voted decisively against the creation of the agency.

The outcome of the vote concludes a 3-year effort by the Canadian Apple Marketing Agency Task Force, a coalition of provincial apple marketing organizations, to promote the formation of a supply management agency for apples at the national level. The proposal called for domestic production

controls on fresh apples and quantitative controls on imports.

U.S. kiwifruit exports to Taiwan soar.

In an otherwise lackluster season for kiwi exports, Taiwan is the one bright spot on the map. According to U.S. census data, January - February 1993 U.S. kiwi exports to Taiwan rose to 861 tons from 408 tons in the same period last year, an increase of 111 percent. According to trade sources, strong demand for U.S. kiwi was driven by: 1) U.S. fruit is known for its excellent shelf life qualities and is popular with retailers, 2) because of record production this year, U.S. kiwifruit is more price competitive, and 3) last year's damaging typhoon in Japan caused long-term production problems, and took Japan out of the Taiwan market this year.

In response, the California Kiwifruit Commission (CKC) has doubled the level of export promotion activity in Taiwan. Additional activities included two waves of television advertising and companion retail in-store demonstrations. The CKC expects Taiwan to remain a strong market till the end of the U.S. marketing season in June.

U.S. exports of fresh temperate fruits to Singapore fell 15 percent in 1992 compared to 1991. According to U.S. Census Bureau data, U.S. exports fell from \$22.2 million to \$19.2 million. Apples and table grapes, which account for more than three quarters of the total fresh non-citrus

trade to Singapore, declined 16 percent and 19 percent respectively. For both apples and grapes the downturns were due to short term market factors. Exports of both products are expected to recover in 1993. On the plus side, stone fruit exports jumped 19 percent in 1992, and strawberries rose 17 percent, both products continuing a trend that has been seen over the last few years.

Wine

Hong Kong's Financial Secretary announced on March 3 a 9.5 percent increase in the specific duty rate (SR) for sparkling wine, still wine and brandy.

Hong Kong assesses both a specific and an ad valorem duty on imported wines and spirits; ad valorem rates (AV) remain unchanged. The specific duty increase is intended to maintain the real value of the import charges after allowing for inflation. The following are the new specific duty rates (old rates in parentheses; U.S.\$1.00 = HK\$7.80):

| Product | Duty |
|----------------|--|
| Brandy | SR HK\$80/L (HK\$73/L) AV 35 percent |
| Sparkling Wine | SR HK\$49/L (HK\$45/L) AV 35 percent |

| Product | Duty |
|----------------------------|---|
| Still Wine | SR HK\$34/L (HK\$31) AV 20 percent (increased by HK\$2.29/L (HK\$2.09) for every 1 percent over 45 percent alcoholic strength) |
| Cider, Perry, etc. | SR HK\$221/HL (HK\$202/HL) AV none |
| Non-European Type Wines | SR HK\$1,448/HL (HK\$1,322/HL) AV none |

to be more readable, and would like to have your comments, not only on the style, but the substance as well. Write, call, or fax in your comments to:

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New Look For Circular: Saves Space and Reads Better

As you may have noticed, Horticultural Products Review has a new look. Utilizing new personal computer and networking technology, we have gone to desktop publishing, a new format, and a new type-font. More emphasis will be placed on graphics now, trying to use graphs whenever they present information in a more efficient way.

The two-column format and use of new type-font (Universe Proportional 12 pitch) should be easier on the eyes, and they actually allow us to provide the same amount of information on fewer pages.

We hope that you will find this new look

Canned Deciduous Fruit Situation for Selected Countries

Marketing opportunities for canned fruit in 1993 will continue to be a challenge for the United States and other exporters. In addition to increased canned fruit production, consumption of fresh fruit has displaced the consumption of canned fruit in many countries, adding to the marketing challenges faced by exporters. The increase in production, consumption and exports of tropical fruit mixtures to Asia has also affected sales of canned fruit in Asian countries. The prolonged recession in the principal export markets of the European Community and Japan also indicates little strengthening in demand to meet the rise in canned deciduous fruit production.

Total canned deciduous fruit production¹ in selected countries² in marketing year (MY) 1992/93 is forecast to increase nearly 7 percent to 1.26 million metric tons. The expected increase is primarily the result of a recovery in fresh deciduous fruit production in the European Community (EC) from the previous season's weather reduced output and increased deliveries to processors. Total canned deciduous fruit exports from the selected countries in 1992/93, on the other hand, are forecast to decrease 1.5 percent. A decrease in canned peach and apricot exports is expected to more than offset a likely rise in canned pear and canned mixture shipments.

Canned Peaches

Total canned peach production in MY 1992/93 in selected countries is

forecast at 795,742 tons or 9 percent above the previous season's output. Greece, Spain and Australia are expected to account for all of the forecast increase in production. The larger production, greater carry-in stocks in many countries, and reduced demand in major importing countries such as Japan and France,³ will make the export market for canned peaches more competitive in 1992/93. Consequently total canned peach exports in selected countries in 1992/93 are forecast to decrease nearly 3 percent. Ending stocks are forecast to increase 54 percent to 185,295 tons.

Greece

Greece's canned peach production in MY 1992/93, is estimated at a record 372,697 tons net weight, 17 percent greater than last season's record. An all time record peach crop, a very good

yield of packed product to fruit, and relatively moderate stocks on hand, are the reasons for the record volume of fresh fruit delivered to Greek canneries⁴ in 1992. A total of 37 plants packed peaches in 1992 compared with 34 the previous season. However, packers, especially smaller ones, are facing financial problems and a decline in the number of plants is expected in the future.

Greek government policies toward peaches are aimed at quality improvement and replacement of unsuitable varieties with desirable varieties. One of the goals of these policies is to maintain production of fresh peaches at 500,000 tons. Current production has significantly exceeded that goal due to increased plantings of clingstone varieties, and the continuation of withdrawal programs that cover production costs.

In 1992, the processing aid authorized by the EC was reduced by about 19 percent, while withdrawal prices for cling peaches increased 10 percent. The ceiling of 582,000 tons net weight established for canned peaches for the entire EC, remained unchanged from last season, while the Integrated Mediterranean Program terminated in 1992⁵. The Greek economy continues to go through hard times and the banks continue to tighten financing terms to the canning industry. One of the basic terms applied for loan assistance, is that the company may not have losses during the last two marketing seasons.

Greece continues to be one of the leading producers and exporters of canned peaches. Greek exports of

canned peaches in 1991 reached a record level. During the first ten months of 1992, 255,697 tons of canned peaches were exported, mostly to EC countries. However, Greek canned peach exports in 1992/93 are forecast to decrease slightly due to lower demand in major EC markets.

Spain

Spanish canned peach production in 1992/93 is estimated at 134,000 tons, a 33 percent increase from last season. The number of canneries which process deciduous fruit in Spain, has continued to decline over the past several years. A total of 81 firms are currently processing peaches, compared with 85 two years ago. Beginning with 1992/93, minimum grower prices and production aids in Spain became fully aligned with the rest of the EC processing countries. Syrup has been the dominant packing media in Spain, with only a few plants packing peaches in juice, generally for markets in the United Kingdom and other northern European countries.

Canned peach consumption in Spain in 1992/93 is expected to increase 21 percent due to larger supplies. About 75 to 80 percent of Spanish canned peach consumption is satisfied by domestic production. The Spaniards are traditional consumers of fruit, particularly, in the fresh form, although canned peaches are the product more frequently consumed year round. Spanish exports of canned peaches are relatively small.

Italy

Italian canned peach production in 1992/93 is estimated unchanged from the previous season. The current production season was characterized by a very large supply of fresh peaches for processing, resulting in lower fresh fruit prices and reduced canned peach production costs.

Over one-half of Italian canned fruit production is exported. The leading customers are EC countries, primarily, Germany. In 1991/92 Italian exports of canned peaches rose to 44,000 tons and accounted for more than 50 percent of total domestic production. Exports in 1992/93 are forecast unchanged from 1991/92.

In Italy, family consumption of canned peaches is decreasing as consumers prefer fresh fruit over canned. Also, competition from processed tropical fruits, such as pineapple, has reduced canned peach consumption in the household market. Nevertheless, demand remains strong from the catering and restaurant industry. No significant change in Italian canned peach consumption is likely in 1992/93.

France

French production of canned peaches in 1992/93 is forecast to decrease slightly due to a reduction in industrial capacity caused by the bankruptcy of a relatively small canning firm. Canned peach production, which consists almost entirely of fruit preserved in syrup, has increased significantly since 1978,

when processing subsidies were instituted by the European Community. Canned peaches are the leading processed fruit produced in France.

France is a net importer of canned peaches. Imports of this product accounted for almost half of the domestic consumption in 1991/92. However, imports in 1991/92 were down from 1990/91 due to reduced domestic demand and reduced supplies available from southern EC countries⁶. Imports are expected to drop further in 1992/93 in response to continued sluggish demand. High quality canned peaches are imported mainly from South Africa.

Canned peach consumption is expected to decrease by 5 percent in 1992/93. Household purchases represent 67 percent of canned fruit consumption, while the balance is accounted for by commercial restaurants and institutional catering. The trend in the household market is towards a rising demand for small-sized cans, reflecting changes in demography and eating habits.

South Africa

South Africa's production of canned peaches in 1992/93 is forecast at 64,745 tons, slightly below last season's output. Smaller early fruit and a long flowering period, which affected quality through deliveries of unripe fruit, decreased the intake of peaches for processing. The South African canned fruit industry has plans to expand after the cutbacks brought about by trade sanctions during the 1980's. Expansion is, however, cautious and

based on tree census information, estimated long term demand, and coordinated advice from various marketers.

South African exports of canned peaches in 1991/92 were down 8 percent. In 1992, export prices for canned product decreased by up to 16 percent compared with 1991. The export markets for South African canned fruits have changed over the years. Sales to the United Kingdom decreased, while shipments to the Far East increased. Normally, South Africa exports about 80 to 90 percent of its canned peach production.

Australia

In Australia, fresh peach production in 1992 is estimated 2 percent lower than in 1991. However, peaches delivered to processors in 1992 is forecast 5 percent higher, due to the relatively high prices prevailing in the world market. In 1993, Australian canned peach production is estimated at 35,000 tons, 9 percent above 1992. Production is expected to increase due to the weaker Australian dollar which should improve export returns for canned peaches in 1993.

Exports of Australian canned peaches decreased 31 percent in 1992 due to increased competition from other exporters. The major decreases in shipments during 1992 were to Canada, Japan, Norway, Singapore, and the United Kingdom. The Australian canned fruit industry is concerned about losing the Canadian market to the United States as the

result of the North American Free Trade Agreement (NAFTA).

Argentina

Argentine canned peach production is forecast down sharply in 1993, due to unfavorable weather which affected the quality of the fresh peach crop. There are about 50 canning establishments in Argentina, of which 21 have processing facilities for canned peaches. Overall capacity of these facilities is estimated at 85,000 tons. This year about 59 percent of the facilities will produce canned peaches.

Exports of canned peaches in 1993 are forecast to decrease sharply to 1,200 tons due to reduced supplies. Fresh peaches for canning were imported from Chile in January, in order to meet export commitments to Mexico. Total imports in 1993 are forecast at 5,000 tons. The recent recovery of the Argentine economy, combined with import liberalization and a relatively strong domestic currency, has created good market opportunities for exporters. Imports of canned fruit are subject to a 13 percent import tariff.

Argentine domestic consumption of canned peaches is forecast to drop in 1993 due to reduced supplies. Prices paid to growers for peaches for canning in 1993, are currently higher than those paid in 1992, as the result of the expected smaller peach crop.

Chile

Chile is expected to produce 27,500 tons of canned peaches in 1993. Exports are forecast to decrease in 1993. The United States used to be Chile's largest export market for canned peaches, accounting in the past for about 60 percent of total Chilean shipments. However, the continued revaluation of the peso has made the U.S. market less profitable. In calendar year 1992 exports to the United States fell by about 7 percent. Japan is now the single largest export market, accounting for nearly 27 percent of Chile's total canned peach exports. Lower quality canned peach production is sold in the domestic market and to other Latin American countries.

Japan

Japanese canned peach production is forecast at 21,000 tons in 1992/93, a 5 percent decline from 1991/92. Over 80 percent of canned peaches packed in Japan are white peaches, with the remainder being yellow peaches. Moreover, because of higher prices paid for peaches marketed for fresh consumption, many growers have been shifting their production to table varieties. As a result, some Japanese canners are importing white peaches in large cans from China and Korea, which are repacked in Japan into consumer size products.

Normally, imports account for most of Japan's domestic canned peach demand. Japan's major suppliers of canned peaches in 1992 were Greece (30 percent), South Africa (26 percent),

the United States (14 percent), Chile (12 percent), and China (9 percent). Import prices for canned peaches from Greece, China, and South Africa are generally the lowest. U.S. canned peaches are recognized as high quality products.

Japanese canned peach consumption in 1992/93 is forecast to decrease by 8 percent to 62,998 tons. Although Japanese demand for canned peaches has remained fairly stable for the last two years, in recent months consumer demand has been very weak. This trend reflects the current slow Japanese economy and the decline in household spending.

Canned Pears

Canned pear production in 6 selected countries in 1992/93 is forecast to increase nearly 14 percent to 157,605 tons due to a recovery in fresh pear production in the EC over the previous season's weather reduced output. Italy, France and Spain account for all of the expected increase in production. Canned pear exports from the 6 countries in 1992/93 are forecast to increase 5 percent to 100,005 tons based on the expected larger output.

Italy

Italian canned pear production in 1992/93 is expected to recover from the reduced level of the previous year. The production forecast for 1992/93 represents a return to a more normal Italian canned pear production capacity. For 1992/93, the EC guaranteed limit

for canned pears is 102,805 tons, unchanged from the previous year's level.

In 1992/93 Italian exports of canned pears are expected to increase due to larger supplies and reduced production costs. Imports of canned pears into Italy are small.

Canned pear consumption in Italy remains stagnant. The catering industry has become the leading Italian outlet for canned pears, while home consumption is declining.

France

In 1992/93, French canned pear production is expected to recover from last season's low level (resulting from the frost-damaged pear crop) to 26,500 tons, the largest output since 1987. Otherwise French canned pear production has not shown any major changes since 1979, when EC processing subsidies were instituted for canned pears.

In France, consumption of canned pears rose in 1991/92, as an increase in retail demand offset the reduction in the use of this product for canned fruit mixtures production. Nevertheless, consumption is estimated to be up slightly in 1992/93, because of a larger demand for canned mixture elaboration. France is a net importer of canned pears.

Spain

Spanish production of canned pears in 1992/93 is forecast to increase to

14,150 tons based on an expected large good quality pear crop. Due to favorable weather conditions, the pear crop is expected to be the largest in the last 10 years. Williams pears are used for the production of canned pears under the EC support scheme.

Exports of Spanish canned pears during the first half of the current 1992/93 marketing year, totaled 3,153 tons, up 14 percent from the same period a year earlier. The EC has replaced the United States as Spain's leading export market. In 1992, exports to the EC were 4,210 tons, mainly to the United Kingdom, France, Germany, Italy, and Belgium. The import market is relatively small.

Australia

In Australia, canned pear production increased by 31 percent in 1992, as more pears were delivered to canneries, due to favorable world market prices. However, smaller canned pear production is expected in the coming year as a result of decreasing domestic demand and increasing competition from other supplier countries⁷. Total production in 1993 is forecast to increase to 45,000 tons.

Australian canned pear exports increased sharply in 1992 due to higher world prices. Major export destinations in 1992 were Germany, the United Kingdom, Canada, Japan, the Netherlands, and France. Exports of canned pears in 1993 are forecast to slow down slightly.

Japan

Japanese canned pear consumption in 1992/93 is forecast at about the same level as in 1991/92. Most canned pears are used by confectioners and restaurants. Also, it is very popular to include canned pears in assorted fruit gift packages during the Japanese gift-giving season (mid-summer and year-end). It is rare to find canned pears on the shelves of ordinary retail stores in Japan. Japan imports practically all of its canned pear supply. Australia continues to supply around 70 percent of Japanese canned pear imports, mainly due to lower prices. Other suppliers are South Africa, the United States, and China.

Canned Fruit Mixtures (Fruit Cocktails)

Total output of canned fruit mixtures in seven selected countries in 1992/93 is forecast to decrease 5 percent to 210,060 tons. South Africa and Australia account for all of the decrease. Nevertheless, larger estimated carryover in 1991/92 will increase total supply about 4 percent in 1992/93. Exports in 1992/93 are forecast to increase nearly 4 percent as a result of increased supplies.

Italian production of canned fruit cocktail in 1992/93 is forecast to increase 4 percent to 78,000 tons. This increase is the result of larger supplies of fresh pears and fresh peaches, which account for about 80 percent of Italian canned mixture content.

French consumption of canned mixtures

is rising. Imports in 1992/93 are estimated to account for almost 70 percent of domestic demand. In 1992 Italy, Greece, Germany, and Thailand were the largest suppliers of canned fruit mixtures to the French market.

Japan's total consumption of canned fruit cocktail in 1992/93 is forecast at 14,500 tons. Imports of this product into Japan normally account for more than 75 percent of domestic consumption. In 1992, imports of canned mixtures rose 10 percent to 10,396 tons. The United States continued to be the leading supplier of canned fruit mixtures in 1992 with a 54 percent share. High quality product is the major reason for the high U.S. market share.

Canned Apricots

Canned apricot production in 1992/93 in 4 selected countries is forecast down slightly due to less fruit being delivered to the canneries. *Greece* is the only country where canned apricot production is expected to increase. Unlike peaches and pears, canned apricots do not receive EC subsidies.

In 1992/93, total exports of canned apricots for major producing countries are forecast at 83,000 tons, 11 percent below 1991/92 shipments. Greece and Spain account for the decrease in exports. About 95 percent of *Greek* canned apricots are destined to the EC market. During the first half of the 1992/93 marketing year, *Spain's* exports of canned apricots were running 56 percent below the same period last year.

Consumption of canned apricots in 1992/93 is expected to approximate the 1991/92 level. Greek, Spanish, and South African domestic demand of canned apricots has traditionally been low, with the bulk of production from these countries exported to foreign markets.

Outlook for U.S. Exports of Canned Fruit

Despite the competitive nature of the world canned fruit market, the United States exported canned fruit last year to countries which had not previously been U.S. markets. These countries include Latvia, the Russian Republic, Hungary, and Turkey. High rates of increased sales were also registered in a number of South and Central American countries. Traditionally these markets have not been large but as sales increase, they are becoming more important.

In addition U.S. exporters have access to a recently established program designed to facilitate canned peach exports. An Export Enhancement Program for canned peaches was announced by the United States Department of Agriculture (USDA) on July 9, 1992. The EEP is designed to provide bonus awards to qualified exporters in order to facilitate sales and displace subsidized competitor product in the target market. This action marked the first use of EEP for a horticultural commodity and was taken in retaliation for the European Community's (EC) noncompliance with the U.S.-EC Canned Fruit Agreement during the 1991/92 marketing year.

The 9,000 metric ton program targeted three countries: Japan (5,000 tons), Mexico (2,500 tons), and South Korea (1,500 tons). Through April 20, 1993, approved sales under the program totaled 1,534 tons for Japan and 266 tons for Korea. No sales had been approved for Mexico.

The top eight markets for U.S. canned fruit exports in 1992 are described below:

Japan: U.S. fruit cocktail, canned pear and canned apricot exports increased, though canned peaches declined. Aggregate sales decreased 4 percent. This should remain a good market for U.S. canned fruit, however, demand for canned peaches has been weak, reflecting a slow Japanese economy.

Canada: Sales to Canada decreased 4 percent in 1992. Canned peaches increased by a modest amount, canned fruit cocktail decreased significantly with canned pear sales increasing sharply. Tariff reductions in this market will help to improve sales of canned peaches and canned pears.

Philippines: In 1992 dramatic increases in sales of canned fruit cocktail and canned peaches placed this market as the third largest market for canned fruit. This year exporters will continue to find good marketing opportunities in the Philippines.

Taiwan: Sales of canned peaches and canned fruit cocktail declined 4 percent in 1992. This is a market where competition from Australia is strong, per capita consumption of fresh fruit is

high and tropical fruit mixes are becoming more popular. Nevertheless, this will remain a strong market for U.S. canned fruit.

Hong Kong: Sales of canned fruit dropped 22 percent in 1992 compared with 1991. Both canned fruit cocktail and canned peach sales declined though canned pear sales increased modestly. Competition is fierce in this market where potential for the U.S. product remains high.

Singapore: A moderate decline in canned fruit sales in Singapore was recorded in 1992. This was because of a decrease in canned peach sales, which was not offset by the increased sale of fruit cocktail. Traditionally Singapore has been, after Japan, the single largest market for fruit cocktail. The Philippines, however, exceeded Singapore in sales of U.S. fruit cocktail in 1992. This market will remain strong and continue to give opportunity to U.S. exporters of canned fruits.

Mexico: After decreased canned fruit sales in 1991 (down 29 percent), the 96 percent increase in 1992 is an indicator of a developing market and reflects its potential. Canned fruit cocktail and canned peaches nearly doubled in sales. Sales of canned pears increased 10 percent. This will continue to be a good market for U.S. canned fruits in 1993.

Saudi Arabia: Sales of all canned fruit increased in Saudi Arabia in 1992. Traditionally this has been a good market for canned fruit. Fluctuations in export levels in the last three years is

largely because of the Gulf War. Sales in 1993 should continue to exceed current levels.

For the first time in several years the United States exported significant amounts of canned pears to *France* in 1991/92. However, this increase was principally due to the abnormally low canned pear pack in countries that traditionally supply France, including Italy, Greece, Spain, and South Africa.

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Footnotes:

¹ Includes only canned peaches, canned pears, canned fruit mixtures, and canned apricots.

² See individual canned fruit production, supply, and distribution tables for countries included.

³ Japan and France are major importers of canned peaches and other canned deciduous fruit. Japan imports about 60 to 65 percent of its domestic consumption, while almost half of French domestic demand is satisfied by foreign supplies, mainly from the EC.

⁴ Greek total processing capacity is estimated at about 300,000 tons of fresh fruit.

⁵ Under the Integrated Mediterranean Programs, three activities were financed: a) transformation of peach varieties on 6,050 hectares; b) replacement of peach trees with kiwi on 500 hectares; and c) uprooting and abandonment of peach orchards on 885 hectares.

⁶ Greece, Italy, and Spain are, traditionally, the major canned peach suppliers to France.

⁷ Australian canned pear production is oriented mostly to the export market.

Canned Peaches: Production, Supply, and Distribution
(Metric Tons, net weight)/1

| Country/ Year 2/ | Beginning Stocks | Production | Imports | Supply/ Distribt. | Exports | Domestic Consumpt. | Ending Stocks |
|---------------------|---------------------|------------|---------|----------------------|---------|-----------------------|------------------|
| France | | | | | | | |
| 1990/91 | 3,800 | 34,300 | 31,500 | 69,600 | 2,700 | 61,600 | 5,300 |
| 1991/92 | 5,300 | 31,400 | 27,800 | 64,500 | 3,800 | 57,700 | 3,000 |
| 1992/93 | 3,000 | 30,800 | 26,100 | 59,900 | 3,000 | 54,900 | 2,000 |
| Greece | | | | | | | |
| 1990/91 | 35,500 | 251,876 | 604 | 287,980 | 247,767 | 16,713 | 23,500 |
| 1991/92 | 23,500 | 317,542 | 514 | 341,556 | 309,836 | 18,720 | 13,000 |
| 1992/93 | 13,000 | 372,697 | 200 | 385,897 | 300,000 | 17,897 | 68,000 |
| Italy | | | | | | | |
| 1990/91 | 46,600 | 72,000 | 11,300 | 129,900 | 41,200 | 51,000 | 37,700 |
| 1991/92 | 37,700 | 81,000 | 11,400 | 130,100 | 44,000 | 51,000 | 35,100 |
| 1992/93 | 35,100 | 81,000 | 8,000 | 124,100 | 44,000 | 51,000 | 29,100 |
| Spain | | | | | | | |
| 1990/91 | 18,203 | 65,000 | 8,912 | 92,115 | 8,301 | 77,000 | 6,814 |
| 1991/92 | 6,814 | 100,700 | 6,713 | 114,227 | 9,758 | 82,769 | 21,700 |
| 1992/93 | 21,700 | 134,000 | 3,000 | 158,700 | 13,000 | 100,000 | 45,700 |
| Total EC | | | | | | | |
| 1990/91 | 104,103 | 423,176 | 52,316 | 579,595 | 299,968 | 206,313 | 73,314 |
| 1991/92 | 73,314 | 530,642 | 46,427 | 650,383 | 367,394 | 210,189 | 72,800 |
| 1992/93 | 72,800 | 618,497 | 37,300 | 728,597 | 360,000 | 223,797 | 144,800 |
| Argentina | | | | | | | |
| 1990/91 | 1,149 | 31,000 | 4,000 | 36,149 | 1,889 | 34,111 | 149 |
| 1991/92 | 149 | 49,000 | 0 | 49,149 | 13,000 | 34,500 | 1,649 |
| 1992/93 | 1,649 | 29,000 | 5,000 | 35,649 | 1,200 | 34,300 | 149 |
| Australia | | | | | | | |
| 1990/91 | 9,492 | 30,000 | 3,583 | 43,075 | 19,770 | 18,900 | 4,405 |
| 1991/92 | 4,405 | 32,000 | 2,545 | 38,950 | 13,619 | 18,900 | 6,431 |
| 1992/93 | 6,431 | 35,000 | 2,400 | 43,831 | 17,000 | 18,900 | 7,931 |
| Chile | | | | | | | |
| 1990/91 | 950 | 24,000 | 0 | 24,950 | 17,000 | 7,600 | 350 |
| 1991/92 | 350 | 31,000 | 0 | 31,350 | 20,200 | 10,000 | 1,150 |
| 1992/93 | 1,150 | 27,500 | 0 | 28,650 | 18,100 | 10,000 | 550 |
| Japan | | | | | | | |
| 1990/91 | 6,000 | 20,927 | 42,189 | 69,116 | 10 | 66,106 | 3,000 |
| 1991/92 | 3,000 | 22,208 | 53,569 | 78,777 | 5 | 68,772 | 10,000 |
| 1992/93 | 10,000 | 21,000 | 40,000 | 71,000 | 2 | 62,998 | 8,000 |
| South Africa | | | | | | | |
| 1990/91 | 29,722 | 65,815 | 0 | 95,537 | 56,679 | 11,650 | 27,208 |
| 1991/92 | 27,208 | 65,557 | 0 | 92,765 | 52,413 | 11,857 | 28,495 |
| 1992/93 | 28,495 | 64,745 | 0 | 93,240 | 57,500 | 11,875 | 23,865 |
| Total | | | | | | | |
| 1990/91 | 151,416 | 594,918 | 102,088 | 848,422 | 395,316 | 344,680 | 108,426 |
| 1991/92 | 108,426 | 730,407 | 102,541 | 941,374 | 466,631 | 354,218 | 120,525 |
| 1992/93 | 120,525 | 795,742 | 84,700 | 1,000,967 | 453,802 | 361,870 | 185,295 |

1/ One metric ton= 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

2/ The 1992/93 marketing year includes 1992 packs in the Northern Hemisphere and early 1993 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

Canned Pears: Production, Supply, and Distribution
(Metric Tons, net weight) 1/

| Country/ Year 2/ | Beginning Stocks | Production | Imports | Supply/ Distribt. | Exports | Domestic Consumpt. | Ending Stocks |
|---------------------|---------------------|------------|---------|----------------------|---------|-----------------------|------------------|
| France | | | | | | | |
| 1990/91 | 6,900 | 24,500 | 20,800 | 52,200 | 1,400 | 43,400 | 7,400 |
| 1991/92 | 7,400 | 18,400 | 25,800 | 51,600 | 1,500 | 46,200 | 3,900 |
| 1992/93 | 3,900 | 26,500 | 18,500 | 48,900 | 500 | 46,400 | 2,000 |
| Italy | | | | | | | |
| 1990/91 | 7,360 | 53,000 | 2,470 | 62,830 | 32,760 | 15,500 | 14,570 |
| 1991/92 | 14,570 | 34,000 | 2,480 | 51,050 | 29,700 | 15,000 | 6,350 |
| 1992/93 | 6,350 | 50,000 | 1,000 | 57,350 | 32,000 | 15,000 | 10,350 |
| Spain | | | | | | | |
| 1990/91 | 0 | 11,800 | 309 | 12,109 | 5,758 | 6,351 | 0 |
| 1991/92 | 0 | 8,800 | 343 | 9,143 | 4,443 | 4,700 | 0 |
| 1992/93 | 0 | 14,150 | 1,000 | 15,150 | 5,500 | 5,000 | 4,650 |
| Total EC | | | | | | | |
| 1990/91 | 14,260 | 89,300 | 23,579 | 127,139 | 39,918 | 65,251 | 21,970 |
| 1991/92 | 21,970 | 61,200 | 28,623 | 111,793 | 35,643 | 65,900 | 10,250 |
| 1992/93 | 10,250 | 90,650 | 20,500 | 121,400 | 38,000 | 66,400 | 17,000 |
| Australia | | | | | | | |
| 1990/91 | 16,946 | 42,000 | 580 | 59,526 | 41,466 | 6,000 | 12,060 |
| 1991/92 | 12,060 | 55,000 | 858 | 67,918 | 41,709 | 5,600 | 20,609 |
| 1992/93 | 20,609 | 45,000 | 500 | 66,109 | 41,000 | 6,000 | 19,109 |
| Japan | | | | | | | |
| 1990/91 | 600 | 556 | 6,948 | 8,104 | 19 | 7,385 | 700 |
| 1991/92 | 700 | 571 | 7,411 | 8,682 | 10 | 7,872 | 800 |
| 1992/93 | 800 | 550 | 7,500 | 8,850 | 5 | 8,145 | 700 |
| South Africa | | | | | | | |
| 1990/91 | 7,292 | 27,668 | 0 | 34,960 | 25,104 | 2,876 | 6,980 |
| 1991/92 | 6,980 | 21,730 | 0 | 28,710 | 17,695 | 2,900 | 8,115 |
| 1992/93 | 8,115 | 21,405 | 0 | 29,520 | 21,000 | 2,875 | 5,645 |
| Total | | | | | | | |
| 1990/91 | 39,098 | 159,524 | 31,107 | 229,729 | 106,507 | 81,512 | 41,710 |
| 1991/92 | 41,710 | 138,501 | 36,892 | 217,103 | 95,057 | 82,272 | 39,774 |
| 1992/93 | 39,774 | 157,605 | 28,500 | 225,879 | 100,005 | 83,420 | 42,454 |

1/ One metric ton= 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

2/ The 1992/93 marketing year includes 1992 packs in the Northern Hemisphere and early 1993 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

Canned Fruit Mixtures: Production, Supply, and Distribution
(Metric Tons, net weight) 1/

| Country/ Year 2/ | Beginning Stocks | Production | Imports | Supply/ Distribt. | Exports | Domestic Consumptn. | Ending Stocks |
|---------------------|---------------------|------------|---------|----------------------|---------|------------------------|------------------|
| France | | | | | | | |
| 1990/91 | 10,300 | 24,900 | 31,400 | 66,600 | 5,000 | 50,400 | 11,200 |
| 1991/92 | 11,200 | 23,000 | 27,900 | 62,100 | 5,900 | 47,400 | 8,800 |
| 1992/93 | 8,800 | 24,700 | 34,000 | 67,500 | 8,000 | 49,500 | 10,000 |
| Greece | | | | | | | |
| 1990/91 | 503 | 22,618 | 29 | 23,150 | 20,748 | 1,500 | 902 |
| 1991/92 | 902 | 26,930 | 151 | 27,983 | 25,793 | 1,400 | 790 |
| 1992/93 | 790 | 27,500 | 100 | 28,390 | 25,000 | 1,500 | 1,890 |
| Italy | | | | | | | |
| 1990/91 | 15,200 | 72,000 | 1,060 | 88,260 | 62,620 | 25,640 | 0 |
| 1991/92 | 0 | 75,000 | 1,500 | 76,500 | 58,000 | 18,500 | 0 |
| 1992/93 | 0 | 78,000 | 1,500 | 79,500 | 59,000 | 20,500 | 0 |
| Total EC | | | | | | | |
| 1990/91 | 26,003 | 119,518 | 32,489 | 178,010 | 88,368 | 77,540 | 12,102 |
| 1991/92 | 12,102 | 124,930 | 29,551 | 166,583 | 89,693 | 67,300 | 9,590 |
| 1992/93 | 9,590 | 130,200 | 35,600 | 175,390 | 92,000 | 71,500 | 11,890 |
| Australia | | | | | | | |
| 1990/91 | 1,769 | 30,400 | 0 | 32,169 | 21,035 | 10,900 | 234 |
| 1991/92 | 234 | 33,000 | 0 | 33,234 | 22,014 | 10,800 | 420 |
| 1992/93 | 420 | 31,000 | 0 | 31,420 | 20,000 | 10,800 | 620 |
| Chile | | | | | | | |
| 1990/91 | 50 | 3,100 | 0 | 3,150 | 2,800 | 300 | 50 |
| 1991/92 | 50 | 2,650 | 0 | 2,700 | 2,350 | 310 | 40 |
| 1992/93 | 40 | 2,730 | 0 | 2,770 | 2,400 | 320 | 50 |
| Japan | | | | | | | |
| 1990/91 | 1,000 | 4,173 | 10,197 | 15,370 | 0 | 13,870 | 1,500 |
| 1991/92 | 1,500 | 3,370 | 11,098 | 15,968 | 0 | 13,968 | 2,000 |
| 1992/93 | 2,000 | 3,500 | 11,500 | 17,000 | 0 | 14,500 | 2,500 |
| South Africa | | | | | | | |
| 1990/91 | 5,377 | 42,378 | 0 | 47,755 | 37,229 | 4,961 | 5,565 |
| 1991/92 | 5,565 | 50,372 | 0 | 55,937 | 36,003 | 4,954 | 14,980 |
| 1992/93 | 14,980 | 42,630 | 0 | 57,610 | 41,000 | 4,970 | 11,640 |
| Total | | | | | | | |
| 1990/91 | 34,199 | 199,569 | 42,686 | 276,454 | 149,432 | 107,571 | 19,451 |
| 1991/92 | 19,451 | 214,322 | 40,649 | 274,422 | 150,060 | 97,332 | 27,030 |
| 1992/93 | 27,030 | 210,060 | 47,100 | 284,190 | 155,400 | 102,090 | 26,700 |

1/ One metric ton= 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

2/ The 1992/93 marketing year includes 1992 packs in the Northern Hemisphere and early 1993 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

Canned Apricots: Production, Supply, and Distribution
(Metric Tons, net weight) 1/

| Country/ Year 2/ | Beginning Stocks | Production | Imports | Supply/ Distribt. | Exports | Domestic Consumpt. | Ending Stocks |
|---------------------|---------------------|------------|---------|----------------------|---------|-----------------------|------------------|
| Australia | | | | | | | |
| 1990/91 | 4,007 | 8,700 | 905 | 13,612 | 2,645 | 7,200 | 3,767 |
| 1991/92 | 3,767 | 8,800 | 1,255 | 13,822 | 1,860 | 6,800 | 5,162 |
| 1992/93 | 5,162 | 7,400 | 1,300 | 13,862 | 2,000 | 6,700 | 5,156 |
| Greece | | | | | | | |
| 1990/91 | 308 | 47,352 | 109 | 47,770 | 38,224 | 1,200 | 8,346 |
| 1991/92 | 8,346 | 36,730 | 22 | 45,098 | 42,235 | 1,200 | 1,663 |
| 1992/93 | 1,663 | 45,782 | 100 | 47,545 | 36,000 | 1,200 | 10,345 |
| South Africa | | | | | | | |
| 1990/91 | 2,675 | 16,720 | 0 | 19,395 | 15,900 | 745 | 2,750 |
| 1991/92 | 2,750 | 24,308 | 0 | 27,058 | 19,410 | 758 | 6,890 |
| 1992/93 | 6,890 | 21,210 | 0 | 28,100 | 23,000 | 765 | 4,335 |
| Spain | | | | | | | |
| 1990/91 | 13,076 | 12,000 | 75 | 25,151 | 8,196 | 5,500 | 11,455 |
| 1991/92 | 11,455 | 28,595 | 208 | 40,258 | 29,294 | 5,500 | 5,464 |
| 1992/93 | 5,464 | 23,400 | 100 | 28,964 | 22,000 | 5,500 | 1,464 |
| Total | | | | | | | |
| 1990/91 | 20,066 | 84,772 | 1,089 | 105,928 | 64,965 | 14,645 | 26,318 |
| 1991/92 | 26,318 | 98,433 | 1,485 | 126,236 | 92,799 | 14,258 | 19,179 |
| 1992/93 | 19,179 | 97,792 | 1,500 | 118,471 | 83,000 | 14,165 | 21,300 |

1/ One metric ton= 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans.

2/ The 1992/93 marketing year includes 1992 packs in the Northern Hemisphere and early 1993 packs in the Southern Hemisphere.

Note: Data for the United States are no longer available.

UNITED STATES
Canned Fruit Mixture Exports by Country of Destination
Marketing Year^{1/} 1987/88 through 1992/93
(Metric tons, net weight)^{2/}

| Country | 1988/89 | 1989/90 | 1990/91 | 1991/92 | 1992/93 ^{3/} |
|--------------|---------------|---------------|---------------|---------------|-----------------------|
| Canada | 4,758 | 3,830 | 7,809 | 7,770 | 3,583 |
| Japan | 7,201 | 3,373 | 4,786 | 6,398 | 2,031 |
| Hong Kong | 1,433 | 929 | 2,782 | 3,593 | 2,326 |
| Philippines | 1,597 | 2,905 | 2,636 | 2,164 | 2,872 |
| Singapore | 1,403 | 1,798 | 2,105 | 2,089 | 1,942 |
| Saudi Arabia | 1,018 | 821 | 1,977 | 1,514 | 2,279 |
| Panama | 530 | 851 | 1,119 | 1,100 | 699 |
| Taiwan | 447 | 376 | 649 | 984 | 1,340 |
| Mexico | 946 | 615 | 538 | 724 | 368 |
| Sweden | 304 | 789 | 753 | 709 | 568 |
| Other | 3,336 | 2,810 | 2,920 | 4,035 | 4,128 |
| Total | 22,973 | 19,097 | 28,074 | 31,080 | 22,136 |

UNITED STATES
Canned Peach Exports by Country of Destination
Marketing Year^{1/} 1987/88 through 1992/93
(Metric tons, net weight)^{2/}

| Country | 1988/89 | 1989/90 | 1990/91 | 1991/92 | 1992/93 ^{3/} |
|--------------|---------------|---------------|---------------|---------------|-----------------------|
| Japan | 9,013 | 5,850 | 7,420 | 7,593 | 3,796 |
| Taiwan | 3,154 | 1,569 | 2,654 | 2,702 | 1,894 |
| Canada | 1,755 | 1,183 | 1,857 | 2,427 | 1,692 |
| Hong Kong | 489 | 379 | 1,347 | 1,812 | 1,086 |
| Mexico | 273 | 1,653 | 653 | 1,581 | 1,300 |
| Singapore | 499 | 941 | 597 | 640 | 511 |
| Philippines | 376 | 755 | 412 | 552 | 673 |
| Panama | 407 | 385 | 358 | 410 | 156 |
| Colombia | 19 | 29 | 73 | 267 | 47 |
| Saudi Arabia | 273 | 249 | 267 | 266 | 396 |
| Others | 1,278 | 1,365 | 3,009 | 1,804 | 1,972 |
| Total | 17,536 | 14,358 | 18,647 | 20,054 | 13,523 |

1/ June-May

2/ One metric ton= 48.99 standard 45 lb net cases of 24x2 1/2 cans

3/ Includes only June-February

UNITED STATES
Canned Pear Exports by Country of Destination
Marketing Year^{1/} 1987/88 through 1992/93
(Metric tons, net weight)^{2/}

| Country | 1988/89 | 189/90 | 1990/91 | 1991/92 | 1992/93 ^{3/} |
|------------|---------|--------|---------|---------|-----------------------|
| France | 0 | 0 | 0 | 1,801 | 76 |
| Canada | 96 | 259 | 552 | 1,288 | 1,105 |
| Japan | 221 | 442 | 916 | 845 | 371 |
| Mexico | 9 | 362 | 239 | 381 | 300 |
| Sweden | 17 | 19 | 325 | 291 | 135 |
| Denmark | 0 | 0 | 195 | 245 | 71 |
| Costa Rica | 9 | 26 | 106 | 188 | 92 |
| Italy | 0 | 17 | 6 | 118 | 0 |
| Singapore | 62 | 82 | 147 | 109 | 61 |
| Others | 617 | 580 | 1,035 | 492 | 956 |
| Total | 1,031 | 1,787 | 3,521 | 5,758 | 3,167 |

1/ June-May

2/ One metric ton= 48.99 standard 45 lb. net cases of 24x2 1/2 cans

3/ Includes only June-February

U.S. WINES MAKE HEADWAY IN FRENCH MARKET

French imports of U.S. wines surged 380 percent in volume from 1991 to 1992, reaching 20,069 hectoliters (1 HL = 100 Liters). The value of French imports of U.S. wines rose 93 percent to FF 19.22 million (U.S.\$3.6 million).

Led by a major increase in bulk white wine purchases, total French imports of U.S. bulk still wines were up from 1,186 HL in 1991 to 15,064 HL in 1992. ("Bulk" wines come in containers of greater than 2L.) French imports of U.S. bottled still wines (in containers of 2 liters or less) increased from 2,948 HL in 1991 to 4,826 HL in 1992.

Overall, U.S. wines account for only a marginal share of the French wine import market, as wines from elsewhere in the EC and North Africa pose strong competition. Most of the wine France imports from its traditional suppliers is in bulk, for the blending market.

The French consumer's growing interest in foreign food products and the opening of EuroDisney in April 1992 contributed to the increase in French consumption of American wines. The younger generation especially is becoming more open minded about its wine choice. U.S. wines imported in bulk are often sold by the glass in American theme restaurants (Tex-Mex, California)

catering to young urban professionals customers.

There is also growing interest in American wines in French restaurants. The French are spending less time eating together as a family unit at home and more time dining out and socializing. At the same time, the weak economy has caused restaurant patrons to become more price conscious and inclined to seek out good value. This has precipitated a shift in the kind of wine preferred in France. Consumption of reasonably priced premium wines is rising relative to the less expensive "wine-as-food" category of wine which is more commonly drunk at home. In the on-premises market, U.S. wines can often appear a good buy when compared to higher priced wines from more famous French growing regions.

(Based on a report from the Agricultural Counselor in Paris. For more information, contact Katie Nishiura, (202) 720-0497, or Ted Goldammer, (202) 720-8498.)

FRENCH IMPORTS OF U.S. WINES
(Qty. in Liters, Val. in FF 1,000)

| TYPE | 1990 | 1991 | 1992 |
|-----------------------------|---------|---------|-----------|
| Sparkling Wine | | | |
| Quantity | 1,269 | 4,815 | 17,896 |
| Value | 51 | 244 | 872 |
| Still White Wine | | | |
| Quantity | 69,578 | 116,549 | 607,831 |
| Value | 1,854 | 1,291 | 6,526 |
| Still Red Wine ¹ | | | |
| Quantity | 256,637 | 296,894 | 1,381,183 |
| Value | 5,886 | 8,434 | 11,826 |
| Total | | | |
| Quantity | 327,484 | 418,258 | 2,006,910 |
| Value | 7,791 | 9,969 | 19,224 |

SOURCE: French Customs. 1/Still red wine includes red and rose wine.

1992 FRENCH IMPORTS OF U.S.
BY TYPE AND CONTAINER SIZE

| TYPE/CONTAINER SIZE | QUANTITY (Liters) | VALUE (FF 1,000) |
|--|----------------------|---------------------|
| SPARKLING | 17,896 | 872 |
| Still White Wine <13% alcohol, | | |
| < 2 L container | 84,383 | 2,029 |
| > 2L container | 516,937 | 1,820 |
| Still White Wine >13%, <15% | | |
| < 2 L container | 6,511 | 2,677 |
| TOTAL STILL WHITE WINE | 607,831 | 6,526 |
| Still Red Wine <13% ¹ | | |
| < 2 L container | 336,674 | 5,089 |
| > 2L container | 966,167 | 3,886 |
| Still Red Wine >13%, <15% ¹ | | |
| < 2 L container | 55,053 | 2,695 |
| > 2L container | 23,289 | 156 |
| TOTAL STILL RED WINE ¹ | 1,381,183 | 11,826 |
| TOTAL STILL WINES | | |
| < 2 L container | 482,621 | 12,490 |
| > 2L container | 1,506,393 | 5,862 |
| TOTAL ALL WINES | 2,006,910 | 19,224 |

SOURCE: French Customs. 1/Still red wine includes red and rose wine.

1992 FRENCH IMPORTS OF STILL WINE BY ORIGIN
(Qty. in Liters, Val. in FF 1,000)

| <u>ORIGIN</u> | <u>QUANTITY</u> | <u>VALUE</u> |
|----------------------------|------------------|------------------|
| Italy | 3,292,569 | 898,939 |
| Spain | 1,437,959 | 345,831 |
| Portugal | 673,078 | 721,194 |
| Greece | 159,827 | 60,592 |
| Morocco | 43,293 | 23,911 |
| Bulgaria | 41,134 | 15,938 |
| Algeria | 34,549 | 24,960 |
| Germany | 31,125 | 19,500 |
| United States | 19,890 | 18,352 |
| Australia | 12,752 | 6,081 |
| Tunisia | 4,667 | 4,401 |
| Belgium/Luxembourg | 3,755 | 6,092 |
| South Africa | 2,705 | 1,724 |
| Others | 68,941 | 175,496 |
| <u>TOTAL ALL COUNTRIES</u> | <u>5,826,244</u> | <u>2,323,011</u> |
| SOURCE: French Customs. | | |

Exchange Rates (U.S.\$1.00=): 1990, FF 5.45; 1991, FF 5.54; 1992, FF 5.34.

Russian Wine Market in Flux

Although information is spotty, the wine industry in the Russian Federation is reportedly operating well below capacity. A lack of imported grapes and must is one factor behind the reduction in output. Before the breakup of the former Soviet Union, the Russian wine industry was heavily dependent on grapes and grape must from other republics for use as raw materials. The U.N. Food and Agriculture Organization estimates that under the former Soviet system, the Russian wine industry produced about half of total Soviet wine output, which amounted to approximately 19 million hectoliters in 1989. In contrast, when measured by area planted to wine grapes, Russia accounted for a far lesser proportion of Soviet wine grape output. FAO data show that wine grape production in the former Soviet Union was widely distributed: eight republics produced wine grapes, and five republics--Moldova, Azerbaijan, Ukraine, Russia and Georgia-- each had from 100,000 to 200,000 hectares of wine grape area in 1989.

The Russian Federation has revised its import taxes for wine twice since the beginning of 1993. On February 1, the Russian Federation imposed a tax of 46.5 percent and 47.5 percent of the customs value of imported still and sparkling wines, respectively, from most sources. On April 1, the import taxes were reset at the rates shown in Table 1.

Selective application of the taxes on imported wine may alter the balance among the Russian Federation's foreign suppliers. Two traditional wine suppliers, Georgia and Moldova, are subject to the tax, while two other major wine suppliers, Ukraine and Azerbaijan, are exempt from it, due to their pre-existing trade arrangements with the Russian Federation. Russian importers may switch some purchases from suppliers in Georgia or Moldova to sources elsewhere, e.g., Ukraine or Azerbaijan, neighboring producing countries like Hungary, or countries outside the former Eastern Bloc.

The transformation of the Russian economy now underway makes analysis of the impact of Russia's new import tax on the domestic wine situation difficult. However, one might speculate that the domestic wine industry could get a boost from higher domestic market prices resulting from the higher import levies. Increased prices for wine in conjunction with a relatively lower duty for grape must may foster import demand for this product from Russian wine producers. At the same time, increased prices for wine, over and above price hikes spurred by inflation, may dampen the Russian consumer's demand. Yet to be determined are the tastes and preferences of the Russian consumer. Will the consumer opt for better quality but higher priced (generally imported) wine over lower priced but lesser quality (often domestic) wine?

Table 1

| Item Code | <u>Item</u> | Import Duties * | | |
|---------------|----------------|-----------------|----------|----------|
| | | <u>1</u> | <u>2</u> | <u>3</u> |
| 220410 | Sparkling wine | 12.5 | 25 | 50 |
| 220421-220429 | Other wines | 10.0 | 20 | 40 |
| 220430 | Grape must | 2.5 | 5 | 10 |
| 2205 | Vermouth, etc. | 12.5 | 25 | 40 |

*All rates are percentages of the customs value of the item. Category 1 applies to developing countries; category 2 to countries enjoying most-favored-nation trading status with the Russian Federation (includes the United States and the European Community); category 3 to countries that do not have MFN trading status.

Market Penetration by Foreign Suppliers

Prior to its break up, the former Soviet Union satisfied its wine import needs primarily by purchasing product from its Eastern Bloc neighbors. Now, however, imported wines from non-traditional sources are being introduced into Russia. A unique example of such efforts is the privately-owned Moscow shop that sells exclusively French wine, champagne and cognac. Located near several diplomatic apartment complexes and embassies, the store sells goods for hard currency or rubles, and by credit card. Prices are reasonable when compared with those of similar quality imported wines available in Moscow's proliferating hard currency stores, though much of the stock was imported before the import tax hikes. Most of the shop's clients are foreigners, though a few Russians are also buying. One of the roles of the shop's staff is to educate the new Russian consumer about the many

types of wine France produces. The shop offers wine tastings and sells wine by the glass. The French wine shop appears to be the only venture of this scale that deals in the wines of a single country.

A major Spanish wine enterprise recently entered into a joint venture arrangement with a Russian partner with the intention of selling Spanish wines on the Russian market. The venture expects that Spanish wines will be fully capable of competing with Russian wines, and may displace imports from the Russian Federation's traditional suppliers. The management expects that Spanish wines will be price competitive with those from Georgia and Moldova now that they are subject to the import tax, and that Spanish wines offer better quality. The financial operations of the joint venture will be conducted with rubles.

Overall, European Community wine exports to the former Soviet Union

have increased sharply in recent years, reaching approximately 5 million hectoliters (HL) in 1991, the most recent full-year data available. Though Eurostat data were not broken out by the Newly Independent States (NIS) of the former Soviet Union before 1992, partial-year 1992 data suggest that most EC exports have been going to the Russian Federation, with small quantities going to the Baltic countries and Ukraine. Wines without an EC-recognized geographic denomination, accounted for about 3.8 million HL, or 76 percent, of total EC wine exports. EC export subsidies have facilitated the expansion of Community wine exports.

Though U.S. Census Bureau data are not consistently broken out for the NIS, the United States also appears to have experienced some expansion of wine exports to the Russian Federation. Total U.S. wine exports, however, remain small, reaching 2,470 HL in 1992. Sales of still wine in containers of 2 liters or less made up 85 percent of U.S. exports to Russia.

(For more information, contact Katie Nishiura, 202-720-0497)

EC WINE EXPORTS TO THE FORMER SOVIET UNION¹
[Metric Tons]

| YEAR/ORIGIN | 1989 | 1990 | 1991 |
|----------------------|------------|--------------|--------------|
| France | 220 | 120 | 453 |
| Germany ² | 24 | 68 | 344 |
| Italy | 153 | 242 | 472 |
| Portugal | 25 | 0 | 39 |
| Spain | 7 | 1,541 | 3,512 |
| Other EC | 15 | 26 | 133 |
| Total EC | 444 | 1,997 | 4,953 |

SOURCE: Eurostat. 1/Eurostat data by individual NIS not available prior to 1992. 2/Western Germany only.

EC WINE EXPORTS TO THE FORMER SOVIET UNION¹
[1,000 ECU]

| YEAR/ORIGIN | 1989 | 1990 | 1991 |
|----------------------|--------------|--------------|--------------|
| France | 659 | 403 | 1,278 |
| Germany ² | 82 | 197 | 847 |
| Italy | 402 | 609 | 1,103 |
| Portugal | 49 | 1 | 100 |
| Spain | 34 | 218 | 766 |
| Other EC | 47 | 92 | 241 |
| Total EC | 1,273 | 1,520 | 4,335 |

SOURCE: Eurostat. 1/Eurostat data by individual NIS
not available prior to 1992. 2/Western Germany only.

AVERAGE PER UNIT
EC WINE EXPORTS TO THE FORMER SOVIET UNION¹
[1,000 ECU/MT]

| YEAR/ORIGIN | 1989 | 1990 | 1991 |
|----------------------|-------------|-------------|-------------|
| France | 3.00 | 3.36 | 2.82 |
| Germany ² | 3.42 | 2.90 | 2.46 |
| Italy | 2.63 | 2.52 | 2.34 |
| Portugal | 1.96 | -- | 2.56 |
| Spain | 4.86 | 0.14 | 0.22 |
| Other EC | 3.13 | 3.54 | 1.81 |
| Total EC | 2.87 | 0.76 | 0.88 |

SOURCE: Eurostat. 1/Eurostat data by individual NIS
not available prior to 1992. 2/Western Germany only.

U.S. WINE EXPORTS TO THE FORMER SOVIET UNION¹

| YEAR | 1989 | 1990 | 1991 | 1992 ² |
|---------------------|------|------|--------|-------------------|
| Volume [Liters] | 0 | 0 | 71,000 | 247,000 |
| Value [U.S.\$] | 0 | 0 | 94,375 | 386,863 |
| Ave. Per Unit Value | | | 1.33 | 1.57 |

SOURCE: U.S. Census Bureau. 1/Census Bureau data by NIS not
available prior to 1992. 2/1992 U.S. exports to Russian
Federation: 224,000 L, \$338,662. Remainder of 1992 exports:
Unspecified former Soviet Union, 15,000 L, \$41,476; Ukraine,
8,000 L, \$6,725.

Dutch Pistachio Consumption Trends Upward

A drop in prices over the last few years has encouraged an upward trend in consumption of pistachios in the Netherlands, where imports account for the entire supply. Pistachios are primarily consumed as a snack, though kernels are used in the ice cream, meat processing and bakery industries as well. As a snack food, the Dutch prefer roasted and salted inshell pistachios. Dyed pistachios are not in great demand.

Pistachios are sold mostly over the counter in bulk at special nut shops in the Netherlands. Supermarkets sell pistachios in retail packs, but there are no significant retail brands. Consumption in non-retail outlets is confined primarily to dispensers in bars and cafes.

The Netherlands imported 1,733 metric tons of raw pistachios in 1992. Iran is believed to be the primary source of these imports. However, most pistachio imports entered the Netherlands via western Germany, Belgium and Luxembourg, making it impossible to determine their true origin. Several large packers and many smaller packers of pistachios are the primary customers for imported raw pistachios.

While Dutch import statistics do not provide a break out for processed pistachios, 1992 processed pistachio imports are estimated at 1,200 tons. Processors in Germany, Belgium and Luxembourg are believed to be the primary sources for roasted, salted product.

Dutch imports, direct and indirect, of U.S. pistachios have been relatively small, as importers and wholesalers believe Iranian pistachios taste better. Moreover, the trade notes that U.S. pistachios are typically more expensive than those from Iran. However, since 1990, concern about aflatoxin and the stringent tolerance for aflatoxin in the Netherlands have increased interest in U.S. pistachios. Two large Dutch retail chains now sell exclusively California pistachios, due to the fear of excessive aflatoxin levels in pistachios from other origins.

(For more information, contact Katie Nishiura, 202-720-0497)

DUTCH IMPORTS OF RAW PISTACHIOS¹
[Metric Tons, 1,000 Guilders²]

| CALENDAR YEAR/ ORIGIN | 1990 | | 1991 | | 1992 | |
|--------------------------|--------------|---------------|-----------------|---------------|--------------|---------------|
| | QUANTITY | VALUE | QUANTITY | VALUE | QUANTITY | VALUE |
| Western Germany | 311 | 5,096 | 719 | 4,878 | 768 | 5,683 |
| Belgium/Luxemb. | 521 | 3,774 | 540 | 3,842 | 554 | 5,060 |
| Iran | 160 | 1,070 | 403 | 2,649 | 337 | 2,296 |
| United States | 119 | 1,026 | -- ³ | 8 | 16 | 134 |
| Turkey | 25 | 199 | 18 | 172 | 24 | 130 |
| Others | 37 | 305 | 157 | 857 | 34 | 290 |
| TOTAL | 1,472 | 11,470 | 1,837 | 12,406 | 1,733 | 13,593 |

SOURCE: Dutch Central Bureau of Statistics. 1/Actual weight basis.

Includes inshell and shelled product. 2/Exchange rates (US\$1.00=):

1990, Dfl 1.82; 1991, Dfl 1.87; 1992, Dfl 1.76. 3/Indicates quantity less than 1 MT.

U.S. Export Opportunities to GCC Countries

Opportunities continue to increase for U.S. export of horticultural and tropical products to the GCC countries. With effective marketing strategies and careful planning the U.S. exporter of fresh and processed fruits and vegetables can find new markets in these countries located in western Asia, commonly referred to as the Middle East. In 1992 the value of U.S. horticultural and tropical products exports reached \$134.6 million.

The Gulf Cooperation Council (GCC) is a trade union located in the Persian Gulf consisting of six countries: Saudi Arabia, United Arab Emirates, Kuwait, Bahrain, Qatar, and Oman. Each of the countries is free to pass its own trade laws, however many standards are the same in all six countries. Saudi Arabia is the superpower in the group with a greater population base and total wealth than all of the other countries combined.

GCC import tariffs are low and do not pose a major problem for U.S. exports to these countries. Currently Saudi Arabia has an import duty of 12 percent on most products. Processed food products require a detailed label in Arabic for export to all GCC countries. Saudi Arabia has strict shelf life requirements for canned and processed products. U.S. horticultural products affected by the shelf life requirements include canned fruit, canned vegetables, dried and frozen fruit, fruit juices and snack foods.

The four largest groups of food products exported to the GCC countries are processed vegetables, nuts, fruits, and fruit juices.

U.S. exports of processed vegetables have grown steadily in the last 10 years. Frozen vegetables are becoming more and more popular as freezers become a standard item in many homes in the Gulf.

A large portion of the nuts are sold during the Islamic season of Ramadan. This is a time of daytime fasting but night time gaiety, visiting and feasting. The time of Ramadan, lasting for approximately one month, changes on a yearly basis and is currently falling in the early spring.

Just before Ramadan is the peak export season to the GCC countries. Juices and fruit are imported throughout the year with somewhat of a peak just before Ramadan.

Apples are the single largest fruit category imported into this region but opportunities continue to exist for pears, grapes, strawberries and cherries.

The quality of the U.S. product is considered to be unsurpassed.

A number of non-profit promotional groups are active in Saudi Arabia, United Arab Emirates, Bahrain and Kuwait. Promotions under the Market Promotion Program (MPP) administered

by the Foreign Agricultural Service (FAS), are undertaken for apples, pears, canned fruits, honey, citrus, tree nuts, and raisins.

Promotions are done at the retail and wholesale levels. Only 15 to 20 percent of the population in these countries buy groceries in stores similar to the supermarkets and grocery stores found in the United States. Traditional food buying is done in a combination of ways. It is common for a family to go to the wholesale produce markets and buy fruits and vegetables in large quantities. Neighborhoods tend to have a number of small sized grocery stores that have a full range of products. In many of the cities there are sections that have small stores that specialize in fruits and vegetables, sometimes combined with fish or meat counters.

The demand for quality food is high in the GCC countries. The level of consumer sophistication in each country is somewhat different. In Saudi Arabia, the level of sophistication varies by city. There are three major population centers: Dhahran, near the

port of Dammam, which has very Westernized consumers due to the large European and American expatriate population living in the area and working for ARAMCO, the state oil company. Jeddah, the other major port city in Saudi Arabia is very cosmopolitan as well. All government offices are located in Riyadh in the center of the country. While this is a less sophisticated market, opportunities for market development are extensive.

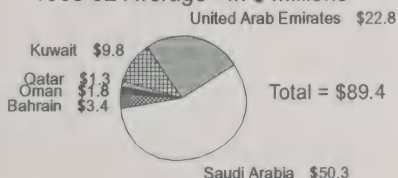
The United Arab Emirates (UAE) is both a quality and price market with perhaps the most sophisticated consumers in the Gulf. The UAE has two major population centers, Dubai and Abu Dhabi. Dubai is the port city where a lot of transshipment into and out of the Persian Gulf occurs. A free-trade zone is located approximately 20 miles south of Dubai. Both Oman and Qatar buy most food goods through Dubai.

Bahrain, with a population base of less than 500,000, has an extensive range of U.S. horticultural products on store shelves. This country has sophisticated consumers who look for both quality and price in food items.

Kuwait is recovering from the Iraqi invasion at an uneven pace because of a low population base. The population is currently about three-fourths of what it was before the occupation because most of the expatriate workers are single men. Before the war families were allowed to enter the country with the workers on the same visa. This has created a situation where a lot of meals are eaten at fast food restaurants where fresh fruits and vegetables are

Distribution of Horticultural Exports Among the GCC Countries

1988-92 Average - In \$ millions



Source: Bureau of the Census

generally not sold. Despite the change in population distribution, exports of horticultural and tropical products continue to recover from the interruption that occurred during the war.

About 80 percent of retail food shopping in Kuwait is done in neighborhood, state mandated, cooperative grocery stores. Sophisticated marketing techniques are not a strong point in the operation of the stores but the product range, including U.S. products, is extensive. There are a number of supermarkets in Kuwait that are very sophisticated and use state-of-the-art marketing techniques.

In all of these countries English is widely spoken and is often the most common business language. Most of the countries have large expatriate populations working in the business and service sectors.

The Foreign Agricultural Service has two Agricultural Trade Offices located in the GCC countries assisting U.S. exporters of horticultural and tropical products as well as other U.S. agricultural commodities. In Manama, Bahrain the ATO services Kuwait, Bahrain, UAE, Oman, and Qatar. This office will be relocated to Dubai, UAE during the summer of 1993. The other office, located in Riyadh, Saudi Arabia is responsible for Saudi Arabia, as well as Yemen--not a GCC country.

There are a number of food and beverage trade shows located throughout the GCC countries. This is an excellent way for first time or repeat exporters of horticultural and tropical products to introduce products into these countries and to become acquainted with the area.

U.S. exporters can benefit from a systematic long term approach to selling in the GCC markets. Cultural differences diminish in the face of planning and research.

(For more information, contact Jean Harman, 202-720-8899)

CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS¹

According to Statistics Canada, Canadian imports of all horticultural products from the United States increased to \$2.1 billion in calendar 1992, up 4 percent from 1991. In Canadian dollar terms, the increase was 10 percent, from Can\$2.3 billion in 1991 to Can\$2.5 billion in 1992. By quantity, imports from the United States increased by 8 percent over 1991.

By value, every category except fresh non-citrus fruit, nursery products, and beer registered increases in imports from the United States.

The U.S. overall import market share has increased slightly since 1988, and is now at about 60 percent. The most dramatic increases are in the processed categories of jams and jellies (up 65 percent in market share from 41 percent in 1990 to 68 percent in 1992) and preserved vegetables (up 45 percent in market share from 41 percent in 1990 to 59 percent in 1992). The only declines in market share have occurred in nuts (down 2 percent in market share from 1990 to 1992) and frozen vegetables, due mostly to an anomalous increase in french fry imports from the United States in 1990.

According to the Canadian data, the United States provided about 65 percent of all fresh fruit imports other

than bananas, and 90 percent of fresh vegetables. Costa Rica, Ecuador, Colombia, and Mexico provide the majority of bananas to Canada. The U.S. share of fresh fruit rose sharply because of the 1991/92 recovery in the U.S. fresh citrus crop. The U.S. market share of orange juice has continued to decline, down to only 13 percent in 1992. This is down from 42 percent in 1989, and 23 percent in 1990. This is mainly due to more 6:1 pack being sent, so that while the quantity figures are lower, the decline in single-strength equivalent is not so severe.

By value, total Canadian juice imports climbed 8 percent in 1992, with imports from the United States up slightly more. Tree nut imports into Canada, on the other hand, declined slightly, as did total fresh fruit imports.

France provided one third of Canadian wine imports, followed by the United States. The U.S. share of the Canadian

wine market continued to grow in 1992, up to 14 percent, valued at \$33 million. While beer imports from the United States fell substantially (down 23 percent), the drop in U.S. market share was not so severe.

As mentioned above, the U.S. accounts for 60 percent of Canadian imports of horticultural products. By product, however, this varies dramatically. The United States accounts for over a 90 percent market share in Canadian imports of cabbage, carrots, lettuce, onions, potatoes, and tomatoes.

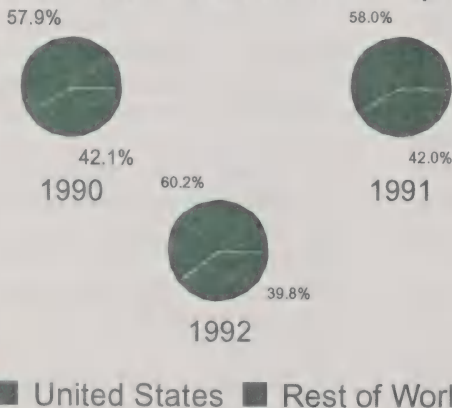
Chile supplied one fourth of Canada's grape imports (valued at \$60 million) and 10 percent of apple, pear, and stone fruit imports (\$14 million for apples and pears, \$12.2 million for stone fruit). China provided 69 percent of canned mushroom imports, valued at \$14.6 million. Italy supplied 18

percent of canned tomato imports, with a value of \$6.8 million. Mexico has 25 percent of the Canadian cucumber import market (valued at \$6.1 million), 17 percent of frozen vegetables except french fries (valued at \$3 million), and 10 percent of melon imports (valued at \$10.5 million). Morocco provides nearly 10 percent of Canada's citrus supply, valued at \$50 million.

1/ Unless otherwise noted, all value figures have been calculated in U.S. dollars, using the IMF-calculated annual average exchange rate of U.S.\$ 1.00 = Can\$ 1.2087 for 1992.

(For more information, contact Mark Thompson, 202-720-6877)

The U.S. Continues to Gain Market Share in Canadian Horticultural Imports



Source: Statistics Canada

CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS, 1989 - 1992 ¹
(Value in US\$ millions)

| ITEM | FROM WORLD | | | | FROM U.S. | | | | U.S. SHARE | | | |
|-------------------------|------------|-------|-------|-------|-----------|-------|-------|-------|------------|------|------|------|
| | 1989 | 1990 | 1991 | 1992 | 1989 | 1990 | 1991 | 1992 | 1989 | 1990 | 1991 | 1992 |
| FRESH FRUIT | 708 | 826 | 884 | 826 | 523 | 573 | 540 | 535 | 74% | 69% | 61% | 65% |
| FRESH VEGETABLES | 624 | 634 | 664 | 686 | 566 | 533 | 591 | 616 | 91% | 84% | 89% | 90% |
| BANANAS & PLANTAINS | 128 | 152 | 179 | 168 | 0 | 0 | 0 | 0 | 0% | 0% | 0% | 0% |
| SUBTOTAL | 1,460 | 1,612 | 1,728 | 1,681 | 1,089 | 1,106 | 1,131 | 1,151 | 75% | 69% | 65% | 69% |
| PROCESSED FRUIT | | | | | | | | | | | | |
| JUICE | 253 | 276 | 284 | 307 | 133 | 133 | 140 | 153 | 53% | 48% | 49% | 50% |
| CANNED/OTHER PREP/PRES. | 108 | 87 | 100 | 102 | 27 | 26 | 34 | 40 | 25% | 30% | 34% | 39% |
| DRIED | 72 | 71 | 78 | 75 | 36 | 43 | 45 | 48 | 50% | 61% | 57% | 64% |
| FROZEN | 13 | 21 | 23 | 26 | 7 | 10 | 15 | 17 | 54% | 49% | 63% | 66% |
| SUBTOTAL | 446 | 455 | 485 | 510 | 203 | 213 | 233 | 258 | 46% | 47% | 48% | 51% |
| PROCESSED VEGETABLES | | | | | | | | | | | | |
| CANNED/OTHER | 116 | 212 | 249 | 248 | 40 | 103 | 142 | 157 | 34% | 49% | 57% | 63% |
| DRIED/DEHYDRATED | 36 | 38 | 39 | 43 | 24 | 24 | 26 | 29 | 67% | 62% | 67% | 67% |
| FROZEN | 18 | 47 | 26 | 26 | 13 | 38 | 18 | 19 | 72% | 80% | 71% | 72% |
| SUBTOTAL | 170 | 298 | 313 | 317 | 77 | 165 | 187 | 204 | 45% | 55% | 60% | 64% |
| TREE NUTS & COCONUT | 112 | 121 | 138 | 137 | 61 | 69 | 78 | 84 | 54% | 57% | 57% | 61% |
| MISCELLANEOUS | | | | | | | | | | | | |
| GRAPE WINE | 287 | 306 | 291 | 304 | 25 | 25 | 33 | 42 | 9% | 8% | 11% | 14% |
| BEER ² | 56 | 52 | 48 | 47 | 34 | 28 | 27 | 21 | 61% | 54% | 56% | 44% |
| HOPS, LUPULIN | 8 | 8 | 11 | 2 | 6 | 6 | 8 | 1 | 75% | 70% | 79% | 64% |
| NURSERY | 147 | 160 | 153 | 154 | 98 | 104 | 99 | 97 | 67% | 65% | 65% | 63% |
| ALL OTHERS ² | 12 | 234 | 278 | 302 | 7 | 165 | 200 | 223 | 58% | 70% | 72% | 74% |
| SUBTOTAL | 510 | 760 | 780 | 809 | 170 | 327 | 367 | 383 | 33% | 43% | 47% | 47% |
| GRAND TOTAL | 2,698 | 3,245 | 3,444 | 3,453 | 1,600 | 1,880 | 1,996 | 2,078 | 59% | 58% | 58% | 60% |

¹ Values converted from Canadian dollars at rates of Can\$ 1.184, 1.1668, 1.1457, and 1.2087 per U.S. dollar for 1989, 1990, 1991, and 1992 respectively.

² Includes ale.

³ Totals for 1990, 1991, and 1992 include other condiments, soft drinks, and other miscellaneous items such as inulin and wine lees.

NOTE: Zero (0) indicates less than \$500,000.

SOURCE: Statistics Canada

CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS, 1991 AND 1992
(QUANTITY AS SHOWN, VALUE IN U.S.\$1,000)

| | 1991 United States Quantity | 1991 Value | 1991 World Quantity | 1991 Value | 1991 U.S. Share Quan | 1992 United States Quantity | 1992 Value | 1992 World Quantity | 1992 Value | 1992 U.S. Share Quan |
|-----------------------------|-----------------------------------|---------------|---------------------------|---------------|-------------------------------|-----------------------------------|---------------|---------------------------|---------------|-------------------------------|
| Citrus, MT | | | | | | | | | | |
| Oranges | 77,586 | 49,051 | 151,533 | 111,759 | 51% | 182,304 | 77,639 | 200,350 | 90,780 | 91% |
| Mandarins | 10,429 | 10,223 | 62,537 | 78,451 | 17% | 13,343 | 11,267 | 79,631 | 100,413 | 17% |
| Lemons and limes | 20,640 | 17,642 | 30,961 | 25,738 | 67% | 26,196 | 15,595 | 31,624 | 19,197 | 83% |
| Grapefruit | 76,980 | 35,486 | 79,960 | 37,518 | 96% | 66,525 | 32,436 | 67,427 | 33,192 | 99% |
| Other citrus | 1,071 | 1,410 | 1,725 | 2,688 | 62% | 974 | 1,368 | 1,473 | 2,145 | 66% |
| Total Citrus | 186,706 | 113,812 | 326,716 | 256,155 | 57% | 289,342 | 138,305 | 380,504 | 245,728 | 76% |
| Non-citrus fruit, MT | | | | | | | | | | |
| Apples | 74,939 | 58,120 | 91,127 | 74,131 | 82% | 74,606 | 54,659 | 90,437 | 71,517 | 82% |
| Apricots | 2,384 | 3,361 | 2,662 | 3,740 | 90% | 3,116 | 3,329 | 3,403 | 3,772 | 92% |
| Avocados | 3,082 | 3,688 | 5,957 | 7,577 | 52% | 2,974 | 3,510 | 6,667 | 7,438 | 45% |
| Bananas and plantains | 26 | 15 | 355,528 | 179,333 | 0% | 180 | 67 | 379,614 | 168,364 | 0% |
| Cherries, sour | 189 | 450 | 190 | 453 | 100% | 2,774 | 4,957 | 2,791 | 5,003 | 99% |
| Cherries, sweet | 5,439 | 12,130 | 5,680 | 12,708 | 96% | 6,877 | 11,989 | 7,135 | 12,602 | 96% |
| Cranberries, bilberries | 5,241 | 9,665 | 5,288 | 9,802 | 99% | 7,606 | 13,296 | 7,650 | 13,437 | 99% |
| Raspberries, blackberries | 1,602 | 4,245 | 1,889 | 5,141 | 85% | 1,977 | 2,741 | 2,116 | 2,865 | 93% |
| Strawberries | 36,412 | 49,976 | 36,768 | 50,566 | 99% | 35,167 | 47,672 | 35,941 | 49,409 | 98% |
| Dates | 1,263 | 2,485 | 6,064 | 7,886 | 21% | 1,273 | 2,630 | 5,017 | 6,658 | 25% |
| Figs | 1,484 | 3,029 | 2,721 | 5,743 | 55% | 1,331 | 3,119 | 2,280 | 5,449 | 58% |
| Grapes | 119,693 | 113,963 | 167,647 | 192,236 | 71% | 105,357 | 96,585 | 150,835 | 165,556 | 70% |
| Guavas, mangos | 2,333 | 2,095 | 13,803 | 14,105 | 17% | 2,556 | 2,409 | 12,734 | 12,694 | 20% |
| Melons | 82,185 | 50,298 | 115,865 | 72,757 | 71% | 157,949 | 48,901 | 188,150 | 67,086 | 84% |
| Nectarines | 26,259 | 24,566 | 29,856 | 29,707 | 88% | 30,893 | 23,106 | 34,427 | 27,186 | 90% |
| Papayas | 2,105 | 3,590 | 2,601 | 4,254 | 81% | 2,358 | 4,449 | 2,872 | 5,227 | 82% |
| Peaches | 21,371 | 18,922 | 23,718 | 21,987 | 90% | 20,547 | 16,367 | 23,096 | 19,195 | 89% |
| Pears | 33,245 | 24,689 | 48,266 | 40,466 | 69% | 32,351 | 22,465 | 47,118 | 36,657 | 69% |
| Pineapples | 7,171 | 4,612 | 17,495 | 10,406 | 41% | 8,002 | 4,946 | 18,089 | 10,532 | 44% |
| Plums/prunes | 22,984 | 21,912 | 26,838 | 27,675 | 86% | 25,182 | 17,996 | 28,820 | 22,925 | 87% |
| Other fresh fruit | 10,357 | 14,487 | 24,832 | 36,814 | 42% | 9,343 | 11,315 | 25,577 | 35,184 | 37% |
| Total non-citrus | 459,766 | 426,293 | 984,796 | 807,486 | 47% | 532,420 | 396,507 | 1,074,770 | 748,754 | 50% |
| Dried fruit, MT | | | | | | | | | | |
| Apples | 1,210 | 4,177 | 1,258 | 4,299 | 96% | 723 | 3,037 | 776 | 3,175 | 93% |
| Apricots | 276 | 707 | 1,692 | 3,897 | 16% | 273 | 670 | 1,626 | 3,998 | 17% |
| Prunes | 5,366 | 9,438 | 5,581 | 9,820 | 96% | 4,916 | 10,003 | 5,001 | 10,219 | 98% |
| Raisins | 11,026 | 22,560 | 32,246 | 50,131 | 34% | 10,789 | 21,045 | 28,573 | 41,956 | 38% |
| Other | 2,768 | 7,734 | 3,748 | 9,984 | 74% | 3,922 | 13,477 | 4,803 | 15,637 | 82% |
| Total dried fruit | 20,647 | 44,616 | 44,525 | 78,131 | 46% | 20,622 | 48,233 | 40,778 | 74,984 | 51% |
| Frozen fruit, MT | | | | | | | | | | |
| Strawberries | 2,818 | 3,572 | 8,355 | 9,777 | 34% | 2,778 | 3,211 | 9,385 | 9,675 | 30% |
| Blueberries | 2,647 | 3,948 | 2,648 | 3,951 | 100% | 2,845 | 4,749 | 2,847 | 4,751 | 100% |
| Cranberries | 1,248 | 1,398 | 1,248 | 1,398 | 100% | 2,124 | 2,442 | 2,124 | 2,442 | 100% |
| Other berries | 426 | 907 | 1,606 | 2,359 | 27% | 617 | 1,200 | 1,029 | 1,864 | 60% |
| Cherries | 826 | 1,234 | 881 | 1,326 | 94% | 1,471 | 2,459 | 1,472 | 2,461 | 100% |
| Peaches | 1,563 | 1,839 | 1,661 | 1,923 | 94% | 1,151 | 1,476 | 1,168 | 1,499 | 99% |
| Other | 1,477 | 1,719 | 1,949 | 2,367 | 76% | 1,388 | 1,534 | 2,238 | 3,064 | 62% |
| Total frozen fruit | 11,005 | 14,618 | 18,348 | 23,101 | 60% | 12,375 | 17,071 | 20,265 | 25,756 | 61% |
| Preserved fruit, MT | | | | | | | | | | |
| Apples | 6,572 | 5,736 | 7,004 | 6,083 | 94% | 7,844 | 6,254 | 8,334 | 6,751 | 94% |
| Apricots | 321 | 334 | 1,877 | 1,970 | 17% | 425 | 434 | 1,894 | 2,091 | 22% |
| Cherries | 3,900 | 5,625 | 4,481 | 6,583 | 87% | 3,715 | 5,838 | 4,337 | 6,833 | 86% |
| Citrus | 3,343 | 2,860 | 9,239 | 8,864 | 36% | 3,786 | 3,285 | 12,202 | 12,798 | 31% |
| Peaches | 2,268 | 2,526 | 18,533 | 15,865 | 12% | 2,330 | 2,733 | 18,275 | 15,632 | 13% |
| Pears | 836 | 855 | 6,071 | 5,994 | 14% | 1,685 | 1,673 | 7,227 | 6,808 | 23% |
| Pineapples | 2,743 | 2,387 | 37,616 | 25,006 | 7% | 1,360 | 1,368 | 36,382 | 23,358 | 4% |
| Strawberries | 574 | 894 | 1,289 | 1,517 | 45% | 643 | 951 | 1,507 | 1,790 | 43% |
| Other | 848 | 1,293 | 3,169 | 4,979 | 27% | 1,151 | 1,302 | 2,495 | 3,581 | 46% |
| Total preserved fruit | 21,406 | 22,511 | 89,279 | 76,860 | 24% | 22,940 | 23,837 | 92,654 | 79,642 | 25% |
| Jams and jellies, MT | | | | | | | | | | |
| Citrus | 1,821 | 2,118 | 2,817 | 3,905 | 65% | 1,857 | 2,219 | 2,754 | 3,790 | 67% |
| Strawberry | 796 | 1,184 | 2,418 | 3,170 | 33% | 934 | 1,346 | 1,791 | 2,659 | 52% |
| Other | 5,661 | 8,193 | 11,127 | 16,157 | 51% | 8,446 | 10,201 | 12,003 | 15,951 | 70% |
| Total jams and jellies | 8,278 | 11,495 | 16,362 | 23,233 | 51% | 11,237 | 13,766 | 16,548 | 22,400 | 68% |

| | 1991 United Quantity | 1991 States Value | 1991 World Quantity | 1991 World Value | 1991 U.S. Share | 1992 United Quantity | 1992 States Value | 1992 World Quantity | 1992 World Value | 1992 U.S. Share |
|---------------------------|----------------------------|-------------------------|---------------------------|------------------------|-----------------------|----------------------------|-------------------------|---------------------------|------------------------|-----------------------|
| Fruit and vegetable juice | KL | | | | | | | | | |
| Concentrated orange | 7,665 | 15,383 | 53,828 | 102,925 | 14% | 6,749 | 14,754 | 51,061 | 109,398 | 13% |
| Other orange | 29,453 | 60,935 | 31,609 | 64,621 | 93% | 44,991 | 63,606 | 45,464 | 64,320 | 99% |
| Concentrated grapefruit | 3,750 | 7,096 | 4,441 | 8,158 | 84% | 2,875 | 7,099 | 4,625 | 10,158 | 62% |
| Other grapefruit | 2,466 | 4,322 | 2,679 | 4,589 | 92% | 2,976 | 4,928 | 3,046 | 5,054 | 98% |
| Other citrus | 1,811 | 3,207 | 3,399 | 5,808 | 53% | 3,543 | 4,887 | 5,146 | 7,257 | 69% |
| Concentrated apple | 3,467 | 5,496 | 13,969 | 25,105 | 25% | 2,732 | 4,445 | 13,379 | 26,092 | 20% |
| Other apple | 8,554 | 6,510 | 13,477 | 14,001 | 63% | 7,668 | 6,119 | 11,309 | 12,478 | 68% |
| Grape | 13,570 | 15,763 | 20,069 | 23,608 | 68% | 18,734 | 22,065 | 28,238 | 35,084 | 66% |
| Pineapple | 2,192 | 2,508 | 8,608 | 10,119 | 25% | 1,711 | 2,243 | 7,829 | 9,126 | 22% |
| Tomato | 1,358 | 683 | 1,358 | 683 | 100% | 2,867 | 1,341 | 2,867 | 1,341 | 100% |
| Other fruit | 10,295 | 17,386 | 12,745 | 22,755 | 81% | 11,236 | 20,129 | 13,375 | 24,825 | 84% |
| Other vegetable | 498 | 793 | 681 | 1,241 | 73% | 891 | 1,153 | 1,218 | 1,859 | 73% |
| Total juices | 85,077 | 140,081 | 166,861 | 283,612 | 51% | 106,972 | 152,768 | 187,557 | 306,991 | 57% |
| Fresh vegetables, MT | | | | | | | | | | |
| Artichokes | 2,342 | 2,137 | 2,428 | 2,232 | 96% | 2,121 | 2,001 | 2,204 | 2,127 | 96% |
| Asparagus | 8,084 | 15,357 | 9,228 | 18,090 | 88% | 8,976 | 17,232 | 9,912 | 19,869 | 91% |
| Beets | 1,133 | 555 | 1,153 | 568 | 98% | 1,560 | 696 | 1,581 | 707 | 99% |
| Broccoli | 69,452 | 37,240 | 70,865 | 37,952 | 98% | 74,369 | 37,158 | 75,078 | 37,513 | 99% |
| Brussels sprouts | 2,651 | 2,336 | 3,498 | 3,203 | 76% | 2,529 | 2,454 | 3,343 | 3,110 | 76% |
| Cabbage | 33,866 | 15,575 | 35,403 | 16,307 | 96% | 41,285 | 16,310 | 42,626 | 16,891 | 97% |
| Carrots | 70,230 | 24,293 | 70,623 | 24,477 | 99% | 69,278 | 23,376 | 69,626 | 23,510 | 100% |
| Cauliflower & head broc. | 43,315 | 31,496 | 43,441 | 31,578 | 100% | 44,835 | 28,246 | 44,943 | 28,322 | 100% |
| Celery | 92,816 | 30,140 | 93,299 | 30,311 | 99% | 94,957 | 29,867 | 95,117 | 29,912 | 100% |
| Chickpeas, other legumes | 448 | 345 | 1,294 | 979 | 35% | 319 | 319 | 1,239 | 1,260 | 26% |
| Chicory | 304 | 2,117 | 811 | 5,757 | 37% | 2,063 | 2,171 | 5,203 | 5,203 | 55% |
| Cucumbers | 29,446 | 13,566 | 43,389 | 23,385 | 68% | 29,470 | 13,693 | 42,864 | 23,324 | 69% |
| Eggplant | 5,948 | 4,435 | 7,840 | 5,609 | 76% | 7,476 | 5,279 | 9,153 | 6,429 | 82% |
| Garlic | 2,375 | 4,347 | 5,261 | 7,968 | 45% | 2,475 | 4,304 | 5,606 | 7,143 | 44% |
| Leeks | 2,163 | 1,743 | 2,815 | 2,150 | 77% | 2,262 | 1,751 | 2,960 | 2,174 | 76% |
| Lettuce, head | 191,815 | 70,729 | 192,034 | 70,820 | 100% | 178,501 | 57,447 | 178,728 | 57,536 | 100% |
| Lettuce, other | 59,307 | 29,384 | 59,940 | 29,798 | 99% | 76,673 | 36,911 | 76,981 | 37,118 | 100% |
| Mushrooms | 6,660 | 13,383 | 6,668 | 13,408 | 100% | 6,545 | 12,983 | 6,554 | 13,008 | 100% |
| Onions, other and shallot | 81,743 | 31,072 | 90,432 | 36,519 | 90% | 93,112 | 34,459 | 101,925 | 39,635 | 91% |
| Spanish onions | 7,894 | 2,283 | 8,027 | 2,362 | 98% | 7,299 | 2,173 | 7,536 | 2,303 | 97% |
| Peas | 2,583 | 3,968 | 3,868 | 6,074 | 67% | 2,170 | 3,973 | 3,677 | 6,695 | 59% |
| Peppers | 45,624 | 39,817 | 54,206 | 54,494 | 84% | 50,584 | 41,493 | 60,196 | 57,627 | 84% |
| Potatoes (table) | 121,884 | 53,911 | 121,887 | 53,913 | 100% | 209 | 51,754 | 209 | 51,757 | 100% |
| Potatoes (seed) | 10,856 | 2,491 | 10,856 | 2,491 | 100% | 15 | 2,680 | 15 | 2,680 | 100% |
| Radishes | 10,262 | 6,261 | 11,554 | 7,179 | 89% | 10,383 | 5,317 | 11,846 | 6,275 | 88% |
| Snap beans | 13,733 | 14,501 | 14,663 | 15,601 | 94% | 15,639 | 16,348 | 16,652 | 17,455 | 94% |
| Other beans | 165 | 176 | 283 | 308 | 58% | 267 | 245 | 365 | 347 | 73% |
| Spinach | 11,972 | 8,483 | 12,533 | 8,843 | 96% | 12,233 | 8,805 | 12,897 | 9,239 | 95% |
| Sweet corn | 28,306 | 10,950 | 28,596 | 11,113 | 99% | 38,480 | 12,022 | 38,543 | 12,066 | 100% |
| Sweet potato, manioc, etc | 11,056 | 5,770 | 16,454 | 10,101 | 67% | 12,502 | 6,768 | 19,320 | 11,668 | 65% |
| Tomatoes | 121,991 | 92,191 | 136,820 | 103,738 | 89% | 139,218 | 116,844 | 145,687 | 125,674 | 96% |
| Turnips | 1,623 | 741 | 1,743 | 832 | 93% | 1,600 | 706 | 1,672 | 762 | 96% |
| Truffles | 9 | 79 | 12 | 109 | 74% | 0 | 4 | 4 | 38 | 12% |
| Other fresh vegetables | 24,983 | 19,137 | 32,840 | 25,677 | 76% | 29,460 | 20,702 | 37,400 | 26,736 | 79% |
| Total fresh vegetables | 1,117,039 | 591,010 | 1,194,766 | 663,948 | 93% | 1,057,998 | 616,404 | 1,128,629 | 686,111 | 94% |
| Frozen vegetables, MT | | | | | | | | | | |
| Beans | 1,223 | 1,028 | 1,292 | 1,101 | 95% | 688 | 553 | 741 | 604 | 93% |
| Peas | 438 | 518 | 712 | 890 | 61% | 554 | 495 | 988 | 987 | 56% |
| Other legumes | 510 | 463 | 735 | 729 | 69% | 439 | 361 | 548 | 515 | 80% |
| Asparagus | 393 | 684 | 446 | 815 | 88% | 269 | 426 | 355 | 611 | 76% |
| Broccoli and cauliflower | 1,236 | 1,180 | 5,023 | 4,202 | 25% | 1,435 | 1,337 | 5,320 | 4,493 | 27% |
| Brussels sprouts | 17 | 23 | 17 | 23 | 100% | 24 | 29 | 27 | 32 | 87% |
| Carrots | 1,905 | 1,451 | 4,080 | 3,342 | 47% | 967 | 625 | 3,630 | 2,720 | 27% |
| Potatoes | 1,364 | 1,376 | 1,364 | 1,376 | 100% | 1,595 | 1,509 | 1,595 | 1,509 | 100% |
| Potato (french fries) | 6,015 | 5,806 | 6,086 | 5,899 | 99% | 5,322 | 4,963 | 5,376 | 5,032 | 99% |
| Spinach | 1,805 | 1,467 | 1,841 | 1,500 | 98% | 2,222 | 2,057 | 2,245 | 2,080 | 99% |
| Sweet corn | 526 | 400 | 577 | 455 | 91% | 3,024 | 2,055 | 3,083 | 2,115 | 98% |
| Others, incl. mixtures | 4,046 | 3,991 | 5,154 | 5,704 | 79% | 4,421 | 4,496 | 5,439 | 5,709 | 81% |
| Total frozen vegetables | 19,478 | 18,386 | 27,327 | 26,037 | 71% | 20,960 | 18,907 | 29,349 | 26,408 | 71% |

| | 1991 United States Quantity | 1991 United States Value | 1991 World Quantity | 1991 World Value | 1991 U.S. Share | 1992 United States Quantity | 1992 United States Value | 1992 World Quantity | 1992 World Value | 1992 U.S. Share |
|-----------------------------|-----------------------------------|--------------------------------|---------------------------|------------------------|-----------------------|-----------------------------------|--------------------------------|---------------------------|------------------------|-----------------------|
| Preserved vegetables, MT | | | | | | | | | | |
| Beans | 4,419 | 3,099 | 5,560 | 3,980 | 79% | 6,859 | 4,444 | 8,120 | 5,384 | 84% |
| Cucumbers (pickles) | 6,405 | 5,274 | 7,925 | 6,552 | 81% | 6,682 | 5,063 | 7,571 | 5,830 | 88% |
| Mushrooms | 1,411 | 1,667 | 22,011 | 30,401 | 6% | 3,102 | 3,565 | 18,657 | 21,781 | 17% |
| Olives | 1,486 | 2,704 | 11,105 | 17,736 | 13% | 1,387 | 2,346 | 12,487 | 21,583 | 11% |
| Potatoes, incl. chips | 11,884 | 26,635 | 12,469 | 27,267 | 95% | 13,871 | 30,327 | 14,413 | 30,907 | 96% |
| Sweet corn | 5,177 | 4,014 | 7,643 | 6,037 | 68% | 2,032 | 1,687 | 4,207 | 3,379 | 48% |
| Tomatoes, whole or in pcs | 5,300 | 4,413 | 31,756 | 15,741 | 17% | 8,798 | 6,494 | 33,631 | 17,021 | 26% |
| Tomatoes, other | 30,516 | 29,611 | 43,168 | 40,224 | 71% | 45,914 | 35,787 | 51,636 | 40,154 | 89% |
| Others | 36,922 | 64,955 | 66,886 | 100,827 | 55% | 44,012 | 66,871 | 74,168 | 101,662 | 59% |
| Total pres. vegetables | 103,521 | 142,370 | 208,523 | 248,764 | 50% | 132,658 | 156,584 | 224,890 | 247,702 | 59% |
| Dried vegetables, MT | | | | | | | | | | |
| Potatoes | 2,066 | 2,379 | 5,111 | 4,242 | 40% | 2,797 | 2,998 | 8,060 | 5,990 | 35% |
| Onions | 4,385 | 8,848 | 4,630 | 9,274 | 95% | 4,610 | 9,604 | 4,673 | 9,713 | 99% |
| Mushrooms | 154 | 351 | 1,015 | 3,440 | 15% | 138 | 378 | 824 | 3,938 | 17% |
| Others | 4,150 | 14,241 | 7,870 | 21,684 | 53% | 5,031 | 15,568 | 8,816 | 23,206 | 57% |
| Total dried vegetables | 10,756 | 25,820 | 18,625 | 38,640 | 58% | 12,576 | 28,548 | 22,374 | 42,847 | 56% |
| Tree nuts, MT | | | | | | | | | | |
| Almonds, shelled | 10,346 | 30,781 | 10,568 | 31,598 | 98% | 10,271 | 34,171 | 10,458 | 34,869 | 98% |
| Almonds, unshelled | 483 | 954 | 488 | 967 | 99% | 354 | 785 | 364 | 805 | 97% |
| Brazil nuts | 235 | 562 | 721 | 1,934 | 33% | 200 | 400 | 820 | 1,699 | 24% |
| Cashews | 310 | 1,591 | 4,827 | 25,473 | 6% | 165 | 812 | 5,068 | 21,940 | 3% |
| Coconuts | 870 | 649 | 10,280 | 8,692 | 8% | 802 | 542 | 10,790 | 10,227 | 7% |
| Hazelnuts | 967 | 1,530 | 1,792 | 3,849 | 54% | 1,082 | 1,689 | 1,814 | 3,715 | 60% |
| Pistachios | 366 | 1,527 | 3,094 | 10,821 | 12% | 1,268 | 4,894 | 2,278 | 9,090 | 56% |
| Walnuts, shelled | 2,619 | 8,046 | 4,557 | 12,843 | 57% | 2,611 | 9,308 | 4,851 | 15,042 | 54% |
| Walnuts, unshelled | 1,955 | 3,360 | 2,087 | 3,653 | 94% | 1,743 | 3,556 | 1,758 | 3,593 | 99% |
| Other nuts | 10,806 | 28,750 | 14,786 | 37,762 | 73% | 8,092 | 27,950 | 11,820 | 36,345 | 68% |
| Total nuts | 28,955 | 77,751 | 53,199 | 137,592 | 54% | 26,589 | 84,107 | 50,023 | 137,325 | 53% |
| Nursery and cut flowers | | | | | | | | | | |
| Bulbs, tubers, etc. | | 2,921 | | 19,633 | | 378 | 3,184 | 5,520 | 20,390 | 7% |
| Other live plants | | 77,378 | | 85,714 | | 20,833 | 73,641 | 22,605 | 82,375 | 92% |
| Cut flowers | | 9,516 | | 36,780 | | 894 | 10,095 | 9,551 | 40,211 | 9% |
| Foliage, branches, etc. | | 9,335 | | 10,410 | | | 9,816 | | 10,715 | |
| Total nursery | | 99,149 | | 152,537 | | 22,105 | 96,736 | 37,676 | 153,692 | 59% |
| Wine, KL | | | | | | | | | | |
| Sparkling wine | 534 | 1,795 | 5,091 | 26,842 | 10% | 758 | 2,567 | 5,052 | 26,718 | 15% |
| Other wine | 26,036 | 31,218 | 136,255 | 254,222 | 19% | 29,920 | 39,166 | 135,913 | 267,901 | 22% |
| Vermouth | 0 | 1 | 3,961 | 10,395 | 0% | 0 | 1 | 3,492 | 8,897 | 0% |
| Total wine | 26,570 | 33,014 | 145,308 | 291,459 | 18% | 30,678 | 41,734 | 144,457 | 303,516 | 21% |
| Other horticulture | | | | | | | | | | |
| Hops, MT | 1,320 | 8,316 | 1,675 | 10,539 | 79% | 927 | 1,246 | 988 | 1,941 | 94% |
| Ketchup, etc., MT | 23,994 | 22,046 | 25,534 | 23,862 | 94% | 40,884 | 38,227 | 42,027 | 39,481 | 97% |
| Vinegar, KL | 5,989 | 2,262 | 7,478 | 3,877 | 80% | 5,920 | 2,264 | 7,909 | 4,390 | 75% |
| Total other horticulture | | 32,625 | | 38,277 | | 47,730 | 41,737 | 50,924 | 45,812 | 94% |
| Total horticulture | | 1,793,550 | | 3,145,833 | | 2,347,200 | 1,875,242 | 3,501,397 | 3,147,668 | 67% |
| Other products | | | | | | | | | | |
| Yeast, MT | 3,451 | 6,635 | 4,465 | 9,133 | 77% | 6,032 | 8,549 | 7,127 | 11,563 | 85% |
| Beer, KL | 54,566 | 26,902 | 77,172 | 47,824 | 71% | 41,693 | 20,708 | 70,247 | 47,462 | 59% |
| Soy sauce, KL | 1,694 | 1,886 | 6,171 | 4,695 | 27% | 2,040 | 2,429 | 6,687 | 5,350 | 31% |
| Other condiments, MT | 26,063 | 40,773 | 33,223 | 53,649 | 78% | 32,371 | 48,523 | 41,656 | 64,003 | 78% |
| Soft drink concentrate, KL | 6,145 | 41,079 | 6,708 | 42,199 | 92% | 6,140 | 35,835 | 6,641 | 36,827 | 92% |
| Soft drinks and waters | | 44,967 | | 77,886 | | 47,125 | 37,227 | 100,618 | 67,822 | 47% |
| Other products ¹ | | 40,402 | | 62,819 | | 15,466 | 49,717 | 21,215 | 72,784 | 73% |
| Total other products | | 202,645 | | 298,205 | | | 202,986 | | 305,811 | |
| Grand total | | 1,996,195 | | 3,444,037 | | | 2,078,229 | | 3,453,480 | |

Source: Statistics Canada.

Note: The source material expressed imports in Canadian dollars. The exchange rate used to convert to U.S. dollars was: for 1991, U.S.\$1.00 = Can\$1.1457; for 1992, U.S.\$1.00 = Can\$1.2087.

¹ Includes inulin, wine lees, locust beans, enzymes, and other miscellaneous products.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------|----|-----------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|---------|--------------|
| COUNTRY REGION | | CURR MO LAST | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | CURR YR | LAST YEAR |
| FRESH FRUIT | | | | | | | | | | | |
| FR. APPLES(JUL) | MT | | | | | | | | | | |
| EC 12 | | 16,255 | 2,707 | 72,760 | 16,351 | 94,324 | 9,596 | 1,572 | 40,424 | 9,580 | 53,090 |
| TAIWAN | | 5,553 | 3,908 | 49,348 | 95,357 | 77,262 | 3,611 | 2,062 | 29,948 | 66,410 | 47,329 |
| CANADA | | 5,704 | 7,847 | 44,564 | 55,011 | 69,658 | 3,373 | 4,721 | 39,152 | 37,683 | 59,195 |
| MEXICO | | 6,635 | 9,627 | 28,098 | 42,558 | 66,861 | 3,167 | 4,812 | 14,299 | 20,741 | 32,089 |
| UNITED KINGDOM | | 10,113 | 2,365 | 39,859 | 13,846 | 55,073 | 6,057 | 1,412 | 22,369 | 18,178 | 31,733 |
| HONG KONG | | 3,284 | 4,420 | 30,670 | 32,492 | 45,589 | 1,980 | 2,116 | 17,597 | 18,592 | 28,217 |
| OTHER | | 11,351 | 9,640 | 138,043 | 105,692 | 161,665 | 6,929 | 6,388 | 85,103 | 68,384 | 102,474 |
| Subtotal:----- | | 48,783 | 31,148 | 363,413 | 377,460 | 513,989 | 30,865 | 21,871 | 226,525 | 221,470 | 320,394 |
| FR. PEARS(JUL) | MT | | | | | | | | | | |
| CANADA | | 2,641 | 2,255 | 29,803 | 28,960 | 35,734 | 1,902 | 1,749 | 20,515 | 20,334 | 24,869 |
| MEXICO | | 3,435 | 3,302 | 20,685 | 23,138 | 31,066 | 1,674 | 1,669 | 10,765 | 11,283 | 14,273 |
| EC 12 | | 911 | 173 | 10,071 | 2,456 | 10,695 | 426 | 126 | 4,721 | 1,212 | 5,029 |
| SWEDEN | | 908 | 18 | 9,440 | 5,596 | 9,733 | 427 | 317 | 3,499 | 2,566 | 3,633 |
| TAIWAN | | 548 | 48 | 2,420 | 3,791 | 6,884 | 472 | 317 | 1,862 | 2,619 | 3,473 |
| OTHER | | 878 | 1,121 | 18,673 | 15,028 | 20,611 | 537 | 865 | 11,796 | 9,310 | 13,146 |
| Subtotal:----- | | 9,320 | 7,318 | 91,092 | 78,988 | 114,723 | 5,437 | 4,734 | 53,178 | 47,324 | 67,773 |
| APRICOTS(MAY) | MT | | | | | | | | | | |
| CANADA | | 16 | 6 | 2,385 | 3,080 | 2,419 | 22 | 9 | 3,523 | 3,490 | 3,585 |
| MEXICO | | 0 | 8 | 2,064 | 487 | 2,064 | 0 | 16 | 1,293 | 386 | 1,133 |
| OTHER | | 29 | 2 | 308 | 891 | 479 | 23 | 9 | 435 | 1,863 | 615 |
| Subtotal:----- | | 45 | 16 | 4,756 | 4,457 | 4,962 | 46 | 33 | 5,251 | 5,739 | 5,494 |
| FR. CHERRIES(MAY) | MT | | | | | | | | | | |
| CANADA | | 2 | 0 | 6,552 | 12,144 | 6,583 | 7 | 0 | 33,749 | 61,981 | 33,821 |
| EC 12 | | 0 | 22 | 5,412 | 9,600 | 5,482 | 0 | 47 | 12,873 | 18,087 | 13,007 |
| UNITED KINGDOM | | 0 | 0 | 2,561 | 3,246 | 2,648 | 0 | 0 | 9,621 | 10,988 | 9,857 |
| HONG KONG | | 0 | 0 | 5,701 | 5,711 | 5,701 | 0 | 0 | 8,170 | 8,170 | 7,204 |
| OTHER | | 30 | 0 | 1,282 | 2,553 | 1,282 | 0 | 0 | 3,558 | 7,543 | 3,750 |
| Subtotal:----- | | 32 | 22 | 17,265 | 31,662 | 17,453 | 71 | 47 | 63,852 | 104,246 | 63,994 |
| PEACH-NECTRN(MAY) | MT | | | | | | | | | | |
| CANADA | | 930 | 431 | 48,048 | 51,034 | 48,804 | 887 | 598 | 46,507 | 43,547 | 47,428 |
| MEXICO | | 20 | 23 | 13,086 | 8,946 | 13,131 | 12 | 28 | 6,381 | 4,831 | 6,419 |
| OTHER | | 2 | 10 | 6,792 | 9,131 | 6,834 | 4 | 11 | 5,544 | 8,494 | 5,629 |
| Subtotal:----- | | 952 | 464 | 67,926 | 69,112 | 68,769 | 904 | 638 | 58,432 | 56,872 | 59,475 |
| PLUM-PRUNES(MAY) | MT | | | | | | | | | | |
| TAIWAN | | 0 | 0 | 26,550 | 21,848 | 26,585 | 0 | 0 | 21,632 | 15,071 | 21,675 |
| CANADA | | 416 | 220 | 23,045 | 25,127 | 23,384 | 428 | 293 | 23,335 | 20,256 | 23,811 |
| HONG KONG | | 0 | 31 | 8,432 | 8,470 | 8,432 | 0 | 0 | 4,464 | 6,605 | 6,464 |
| EC 12 | | 0 | 0 | 5,701 | 5,711 | 5,701 | 0 | 69 | 4,779 | 4,779 | 4,274 |
| MEXICO | | 12 | 0 | 4,530 | 241 | 5,007 | 8 | 0 | 2,432 | 149 | 2,690 |
| UNITED KINGDOM | | 16 | 12 | 4,497 | 5,154 | 4,497 | 11 | 25 | 4,008 | 4,172 | 4,008 |
| OTHER | | 0 | 0 | 4,658 | 5,757 | 4,661 | 0 | 0 | 3,810 | 4,608 | 3,816 |
| Subtotal:----- | | 444 | 283 | 72,916 | 67,215 | 73,771 | 447 | 388 | 62,251 | 51,268 | 63,035 |
| FR. AVOCADOS(OCT) | MT | | | | | | | | | | |
| CANADA | | 141 | 267 | 1,481 | 857 | 3,608 | 169 | 241 | 1,467 | 878 | 4,281 |
| JAPAN | | 62 | 305 | 67 | 485 | 1,059 | 69 | 363 | 84 | 696 | 3,334 |
| EC 12 | | 0 | 180 | 116 | 214 | 1,059 | 0 | 183 | 232 | 260 | 1,142 |
| FRANCE | | 0 | 76 | 43 | 76 | 514 | 0 | 35 | 34 | 35 | 635 |
| UNITED KINGDOM | | 0 | 84 | 55 | 138 | 418 | 0 | 118 | 130 | 225 | 663 |
| OTHER | | 1 | 2 | 35 | 4 | 75 | 4 | 7 | 47 | 10 | 121 |
| Subtotal:----- | | 304 | 734 | 1,699 | 1,560 | 8,946 | 242 | 764 | 1,831 | 1,844 | 9,340 |
| FR. KIWIFRUIT(OCT) | MT | | | | | | | | | | |
| CANADA | | 470 | 478 | 2,140 | 1,660 | 3,263 | 817 | 589 | 3,812 | 2,152 | 5,752 |
| JAPAN | | 655 | 39 | 681 | 81 | 11,498 | 1,359 | 65 | 1,416 | 97 | 3,142 |
| TAIWAN | | 377 | 673 | 512 | 1,211 | 1,421 | 838 | 1,181 | 1,085 | 2,052 | 3,341 |
| KOREA, REPUBLIC | | 89 | 110 | 250 | 210 | 503 | 205 | 170 | 462 | 313 | 1,040 |
| MEXICO | | 4 | 56 | 198 | 198 | 412 | 7 | 26 | 344 | 138 | 378 |
| OTHER | | 188 | 46 | 345 | 133 | 386 | 343 | 94 | 651 | 261 | 731 |
| Subtotal:----- | | 1,782 | 1,402 | 4,283 | 3,511 | 7,485 | 3,565 | 2,135 | 7,770 | 5,014 | 14,386 |
| FRESH GRAPES(MAY) | MT | | | | | | | | | | |
| CANADA | | 1,503 | 973 | 116,415 | 102,201 | 118,849 | 1,827 | 1,487 | 118,713 | 100,992 | 122,198 |
| HONG KONG | | 0 | 0 | 19,853 | 9,431 | 19,901 | 0 | 0 | 19,946 | 21,662 | 19,996 |
| EC 12 | | 16 | 0 | 10,272 | 8,637 | 10,272 | 16 | 0 | 13,634 | 14,851 | 13,634 |
| TAIWAN | | 0 | 0 | 10,169 | 14,944 | 10,169 | 0 | 0 | 11,545 | 16,199 | 11,545 |
| OTHER | | 269 | 182 | 39,644 | 39,606 | 39,741 | 314 | 189 | 48,531 | 47,384 | 48,660 |
| Subtotal:----- | | 1,787 | 1,155 | 186,353 | 181,820 | 198,932 | 2,157 | 1,676 | 212,339 | 200,912 | 211,032 |
| FR. STRAWBERRIS(JAN) | MT | | | | | | | | | | |
| CANADA | | 1,406 | 906 | 2,160 | 1,691 | 35,539 | 2,825 | 1,900 | 4,651 | 3,482 | 50,006 |
| EC 12 | | 306 | 67 | 500 | 151 | 3,961 | 1,096 | 197 | 1,864 | 460 | 11,593 |
| JAPAN | | 6 | 17 | 30 | 30 | 3,778 | 0 | 30 | 0 | 0 | 18,357 |
| UNITED KINGDOM | | 69 | 21 | 88 | 50 | 2,499 | 260 | 64 | 350 | 147 | 7,040 |
| OTHER | | 64 | 88 | 131 | 109 | 3,309 | 216 | 123 | 410 | 196 | 4,776 |
| Subtotal:----- | | 1,776 | 1,077 | 2,791 | 1,967 | 46,386 | 4,137 | 2,250 | 6,925 | 4,169 | 84,731 |
| FR. ORNG INC TMPL(NOV) | MT | | | | | | | | | | |
| CANADA | | 16,305 | 26,472 | 59,082 | 85,269 | 170,992 | 8,111 | 12,493 | 33,018 | 42,210 | 82,750 |
| JAPAN | | 16,479 | 9,677 | 38,566 | 26,882 | 166,214 | 9,337 | 4,456 | 27,473 | 12,997 | 97,364 |
| HONG KONG | | 5,140 | 10,253 | 19,794 | 34,698 | 97,028 | 2,937 | 5,275 | 12,948 | 16,841 | 51,737 |
| OTHER | | 4,405 | 6,794 | 13,042 | 15,111 | 60,982 | 2,309 | 3,380 | 7,444 | 7,744 | 34,116 |
| Subtotal:----- | | 42,329 | 53,198 | 130,484 | 161,961 | 495,215 | 22,694 | 25,603 | 80,883 | 79,792 | 265,966 |
| FR. GRPFRUIT(SEP) | MT | | | | | | | | | | |
| JAPAN | | 51,557 | 50,904 | 135,361 | 102,854 | 253,666 | 29,459 | 24,058 | 76,707 | 53,432 | 140,732 |
| EC 12 | | 17,016 | 23,266 | 84,580 | 80,723 | 108,281 | 9,343 | 11,433 | 25,749 | 39,646 | 58,149 |
| FRANCE | | 6,134 | 6,936 | 40,936 | 38,401 | 68,205 | 3,298 | 2,205 | 16,647 | 18,962 | 28,593 |
| NETHERLANDS | | 4,691 | 5,095 | 21,323 | 20,910 | 53,096 | 5,030 | 4,827 | 22,794 | 17,970 | 28,593 |
| OTHER | | 6,143 | 5,467 | 11,623 | 11,253 | 29,395 | 2,656 | 2,126 | 11,778 | 9,758 | 16,716 |
| Subtotal:----- | | 80,851 | 86,619 | 272,000 | 233,730 | 459,181 | 45,629 | 41,330 | 150,188 | 118,439 | 252,527 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | | | |
|-----------------------|----|--------------|----------|--------------|----------|----------------|----------------|-----------------------|--------------|----------|--------------|----------|----------------|----------------|--------------|
| COUNTRY REGION | | CURR LAST | MO YR | CURR LAST | MO YR | YR TDT LAST | YR TDT CURR | LAST YEAR | CURR LAST | MO YR | CURR LAST | MO YR | YR TDT LAST | YR TDT CURR | LAST YEAR |
| FR TANGERINES (NOV) | | | | | | | | | | | | | | | |
| CANADA | MT | 1,700 | 1,364 | | | 6,793 | 6,853 | 9,558 | 1,405 | 1,041 | | | 6,737 | 5,905 | 9,232 |
| EC 12 | | 1,144 | 453 | | | 1,327 | 484 | 2,701 | 959 | 357 | | | 1,384 | 389 | 1,958 |
| UNITED KINGDOM | | 413 | 95 | | | 444 | 95 | 1,051 | 346 | 76 | | | 973 | 76 | 1,129 |
| NETHERLANDS | | 485 | 232 | | | 517 | 248 | 627 | 407 | 181 | | | 435 | 194 | 515 |
| OTHER | | 50 | 29 | | | 73 | 87 | 328 | 43 | 33 | | | 74 | 189 | 765 |
| Subtotal:----- | | 2,894 | 1,845 | | | 8,193 | 7,424 | 11,946 | 2,407 | 1,430 | | | 7,906 | 6,475 | 11,956 |
| CANNED FRUIT | | | | | | | | | | | | | | | |
| CND PEACH/NECT (JUN) | | | | | | | | | | | | | | | |
| JAPAN | MT | 932 | 560 | | | 5,573 | 3,796 | 7,593 | 1,039 | 571 | | | 5,973 | 4,162 | 8,436 |
| TAIWAN | | 144 | 152 | | | 2,150 | 1,894 | 2,702 | 1,000 | 112 | | | 1,824 | 1,600 | 2,264 |
| CANADA | | 225 | 191 | | | 1,713 | 1,692 | 2,427 | 292 | 238 | | | 2,058 | 2,091 | 2,938 |
| HONG KONG | | 178 | 74 | | | 1,291 | 1,086 | 1,812 | 85 | 56 | | | 716 | 573 | 997 |
| MEXICO | | 18 | 53 | | | 1,012 | 1,000 | 1,581 | 157 | 43 | | | 785 | 388 | 1,239 |
| OTHER | | 172 | 257 | | | 3,071 | 3,755 | 3,939 | 166 | 292 | | | 2,828 | 3,526 | 3,601 |
| Subtotal:----- | | 1,839 | 1,287 | | | 14,810 | 13,523 | 20,054 | 1,838 | 1,312 | | | 14,184 | 12,947 | 19,477 |
| CND PEARS (JUN) | | | | | | | | | | | | | | | |
| EC 12 | MT | 1,179 | 80 | | | 1,884 | 687 | 2,216 | 996 | 119 | | | 1,607 | 862 | 1,856 |
| FRANCE | | 1,060 | 0 | | | 1,608 | 76 | 1,801 | 884 | 11 | | | 1,341 | 69 | 1,490 |
| CANADA | | 136 | 134 | | | 740 | 1,105 | 1,288 | 155 | 135 | | | 769 | 1,141 | 1,353 |
| JAPAN | | 135 | 64 | | | 595 | 300 | 681 | 144 | 65 | | | 661 | 398 | 937 |
| MEXICO | | 29 | 42 | | | 357 | 300 | 381 | 25 | 41 | | | 298 | 282 | 309 |
| SWEDEN | | 34 | 0 | | | 259 | 135 | 291 | 29 | 0 | | | 171 | 111 | 197 |
| OTHER | | 65 | 34 | | | 542 | 569 | 737 | 39 | 29 | | | 464 | 496 | 622 |
| Subtotal:----- | | 1,578 | 353 | | | 4,377 | 3,167 | 5,758 | 1,390 | 594 | | | 3,971 | 3,291 | 5,274 |
| CND PNEAPL (JAN) | | | | | | | | | | | | | | | |
| JAPAN | MT | 244 | 127 | | | 398 | 208 | 2,742 | 233 | 122 | | | 388 | 199 | 2,237 |
| CANADA | | 143 | 113 | | | 351 | 338 | 2,099 | 128 | 121 | | | 320 | 332 | 1,813 |
| MEXICO | | 78 | 56 | | | 114 | 107 | 2,118 | 70 | 46 | | | 100 | 88 | 527 |
| EC 12 | | 83 | 0 | | | 83 | 26 | 488 | 64 | 0 | | | 64 | 25 | 447 |
| OTHER | | 21 | 66 | | | 49 | 93 | 410 | 22 | 56 | | | 43 | 83 | 362 |
| Subtotal:----- | | 569 | 362 | | | 996 | 771 | 6,357 | 517 | 346 | | | 915 | 726 | 5,386 |
| FRT MIXTURES (JUN) | | | | | | | | | | | | | | | |
| CANADA | MT | 619 | 0 | | | 5,809 | 3,583 | 7,770 | 802 | 0 | | | 7,402 | 4,912 | 10,118 |
| JAPAN | | 738 | 0 | | | 4,345 | 2,031 | 6,398 | 850 | 0 | | | 5,028 | 2,336 | 7,624 |
| HONG KONG | | 43 | 0 | | | 3,115 | 2,326 | 3,593 | 21 | 0 | | | 2,052 | 1,632 | 2,373 |
| PHILIPPINES | | 5 | 0 | | | 2,061 | 2,872 | 2,164 | 8 | 0 | | | 1,325 | 2,988 | 2,553 |
| SINGAPORE | | 42 | 0 | | | 1,782 | 1,942 | 2,089 | 39 | 0 | | | 1,563 | 1,978 | 1,849 |
| OTHER | | 931 | 0 | | | 6,423 | 9,381 | 9,066 | 779 | 0 | | | 6,701 | 8,556 | 9,481 |
| Subtotal:----- | | 2,382 | 0 | | | 23,536 | 22,136 | 31,080 | 2,499 | 0 | | | 25,072 | 22,383 | 33,998 |
| DRIED FRUIT | | | | | | | | | | | | | | | |
| DRD RAISINS (AUG) | | | | | | | | | | | | | | | |
| EC 12 | MT | 3,941 | 4,366 | | | 32,980 | 36,058 | 55,776 | 5,561 | 5,637 | | | 45,354 | 47,155 | 76,690 |
| UNITED KINGDOM | | 1,937 | 1,859 | | | 14,415 | 15,875 | 26,578 | 2,958 | 2,667 | | | 21,647 | 21,513 | 38,693 |
| JAPAN | | 1,930 | 1,668 | | | 13,664 | 12,870 | 24,399 | 2,190 | 1,990 | | | 17,673 | 16,709 | 32,391 |
| GERMANY | | 962 | 940 | | | 8,527 | 8,670 | 13,562 | 1,179 | 1,131 | | | 9,849 | 10,977 | 16,043 |
| CANADA | | 780 | 536 | | | 7,033 | 6,798 | 10,581 | 1,478 | 1,139 | | | 15,314 | 14,199 | 22,760 |
| SWEDEN | | 512 | 569 | | | 4,892 | 4,607 | 7,166 | 620 | 605 | | | 6,021 | 5,290 | 8,859 |
| OTHER | | 1,795 | 1,441 | | | 19,270 | 20,859 | 28,154 | 2,447 | 2,479 | | | 25,500 | 28,824 | 37,311 |
| Subtotal:----- | | 8,958 | 8,580 | | | 77,838 | 81,192 | 126,675 | 12,615 | 12,050 | | | 109,862 | 112,172 | 178,011 |
| DRD PRUNES (AUG) | | | | | | | | | | | | | | | |
| EC 12 | MT | 5,769 | 4,269 | | | 34,816 | 30,383 | 51,388 | 8,155 | 5,699 | | | 45,370 | 43,077 | 69,278 |
| GERMANY | | 1,648 | 1,876 | | | 11,363 | 9,512 | 16,539 | 1,839 | 2,164 | | | 12,931 | 11,694 | 20,228 |
| JAPAN | | 1,351 | 1,135 | | | 8,318 | 8,964 | 15,498 | 2,234 | 1,608 | | | 12,311 | 14,285 | 24,382 |
| ITALY | | 2,055 | 1,068 | | | 9,531 | 8,142 | 14,014 | 3,270 | 1,898 | | | 14,767 | 14,097 | 22,122 |
| UNITED KINGDOM | | 947 | 848 | | | 3,926 | 4,971 | 6,871 | 1,105 | 977 | | | 4,307 | 6,062 | 8,550 |
| NETHERLANDS | | 535 | 135 | | | 3,450 | 2,384 | 5,860 | 1,026 | 197 | | | 4,191 | 3,381 | 7,304 |
| OTHER | | 1,447 | 1,885 | | | 16,269 | 16,644 | 24,433 | 2,418 | 2,829 | | | 22,308 | 26,144 | 34,874 |
| Subtotal:----- | | 8,557 | 7,289 | | | 59,403 | 55,991 | 91,319 | 12,807 | 10,136 | | | 79,988 | 83,506 | 128,534 |
| FRUIT JUICES (SSE) | | | | | | | | | | | | | | | |
| ORANGE JU CMC (DEC) | | | | | | | | | | | | | | | |
| CANADA | KL | 7,574 | 12,303 | | | 35,628 | 30,095 | 134,664 | 3,267 | 5,444 | | | 15,782 | 13,401 | 59,896 |
| EC 12 | | 4,617 | 5,866 | | | 12,937 | 14,767 | 59,747 | 1,753 | 2,257 | | | 5,072 | 5,574 | 22,463 |
| JAPAN | | 3,186 | 2,912 | | | 7,478 | 6,703 | 38,911 | 1,352 | 1,295 | | | 3,436 | 3,741 | 25,359 |
| FRANCE | | 2,491 | 3,593 | | | 6,867 | 8,384 | 28,821 | 836 | 1,353 | | | 2,493 | 3,285 | 10,487 |
| KOREA, REPUBLIC | | 3,124 | 1,905 | | | 6,156 | 3,120 | 20,070 | 1,923 | 766 | | | 3,288 | 1,359 | 10,223 |
| OTHER | | 3,810 | 3,609 | | | 12,800 | 11,251 | 58,858 | 1,591 | 1,297 | | | 5,263 | 4,227 | 24,095 |
| Subtotal:----- | | 22,310 | 26,595 | | | 74,999 | 65,937 | 332,249 | 10,186 | 11,059 | | | 32,842 | 27,303 | 144,036 |
| ORNG JU NTCMC (DEC) | | | | | | | | | | | | | | | |
| EC 12 | KL | 2,017 | 1,105 | | | 6,946 | 4,767 | 32,366 | 1,345 | 631 | | | 4,681 | 3,457 | 23,181 |
| CANADA | | 1,305 | 2,964 | | | 3,116 | 9,182 | 25,104 | 1,797 | 2,470 | | | 4,209 | 7,636 | 26,893 |
| FRANCE | | 1,300 | 463 | | | 5,549 | 3,435 | 22,387 | 646 | 252 | | | 3,747 | 2,617 | 16,005 |
| UNITED KINGDOM | | 707 | 217 | | | 1,237 | 871 | 9,038 | 485 | 166 | | | 846 | 617 | 6,543 |
| JAPAN | | 657 | 233 | | | 769 | 471 | 4,571 | 483 | 127 | | | 938 | 489 | 5,516 |
| OTHER | | 1,219 | 1,570 | | | 2,914 | 3,728 | 13,320 | 924 | 1,410 | | | 2,226 | 3,244 | 10,540 |
| Subtotal:----- | | 5,199 | 5,872 | | | 14,293 | 18,447 | 75,361 | 4,550 | 4,638 | | | 12,054 | 18,827 | 64,130 |
| GRPFRT JU CMC (DEC) | | | | | | | | | | | | | | | |
| JAPAN | KL | 3,379 | 2,801 | | | 6,862 | 6,397 | 30,946 | 2,338 | 1,975 | | | 4,826 | 4,499 | 21,895 |
| EC 12 | | 925 | 604 | | | 3,587 | 2,722 | 15,201 | 662 | 479 | | | 1,436 | 998 | 6,701 |
| CANADA | | 898 | 665 | | | 2,434 | 1,806 | 10,773 | 647 | 479 | | | 1,753 | 1,300 | 7,757 |
| NETHERLANDS | | 395 | 90 | | | 1,536 | 317 | 5,605 | 133 | 71 | | | 527 | 233 | 2,337 |
| UNITED KINGDOM | | 219 | 289 | | | 741 | 1,643 | 4,866 | 188 | 81 | | | 310 | 487 | 2,044 |
| OTHER | | 85 | 55 | | | 621 | 348 | 1,982 | 54 | 19 | | | 304 | 204 | 1,118 |
| Subtotal:----- | | 5,288 | 4,125 | | | 13,504 | 11,273 | 58,902 | 3,402 | 2,714 | | | 8,318 | 7,002 | 37,471 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB (#)

| COMMODITY AND COUNTRY | | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|--------------------|-----------------------|-------------------|-------------------|--------------|--|--|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | | |
| FRESH VEGETABLES | | | | | | | | | | | | | |
| FR ASPARAGUS(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 685 | 590 | 1,279 | 1,239 | 9,031 | 1,714 | 1,498 | 3,343 | 3,338 | 18,496 | | |
| JAPAN | | 856 | 993 | 1,106 | 1,103 | 2,964 | 3,619 | 4,058 | 4,897 | 4,281 | 23,685 | | |
| SWITZERLAND | | 216 | 160 | 256 | 192 | 5,036 | 758 | 477 | 926 | 1,577 | 6,022 | | |
| EC 12 | | 293 | 223 | 474 | 351 | 1,889 | 1,034 | 720 | 1,659 | 1,094 | 5,670 | | |
| OTHER | | 2 | 10 | 39 | 27 | 199 | 10 | 39 | 55 | 55 | 710 | | |
| Subtotal:----- | | 2,053 | 1,976 | 3,154 | 2,913 | 19,119 | 7,135 | 6,792 | 10,922 | 9,387 | 54,583 | | |
| FR ONIONS (OCT) | MT | | | | | | | | | | | | |
| CANADA | | 6,715 | 7,801 | 37,753 | 38,028 | 100,916 | 2,449 | 3,221 | 13,391 | 16,192 | 40,009 | | |
| MEXICO | | 250 | 772 | 8,766 | 16,976 | 20,848 | 65 | 319 | 2,667 | 5,379 | 6,095 | | |
| JAPAN | | 1,238 | 183 | 20,509 | 2,110 | 20,707 | 299 | 62 | 4,334 | 5,02 | 4,42 | | |
| OTHER | | 515 | 230 | 10,057 | 8,200 | 14,187 | 341 | 316 | 3,446 | 4,608 | 5,23 | | |
| Subtotal:----- | | 8,718 | 8,986 | 77,084 | 65,315 | 156,658 | 3,154 | 3,918 | 23,838 | 26,681 | 55,764 | | |
| CANNED VEGETABLES | | | | | | | | | | | | | |
| CND SWT CORN(AUG) | MT | | | | | | | | | | | | |
| JAPAN | | 4,945 | 3,652 | 23,451 | 27,532 | 39,208 | 3,917 | 2,989 | 18,388 | 22,066 | 30,765 | | |
| EC 12 | | 2,639 | 3,165 | 17,084 | 28,434 | 38,954 | 2,391 | 2,243 | 13,398 | 20,556 | 30,488 | | |
| TAIWAN | | 914 | 1,152 | 8,221 | 10,838 | 15,393 | 819 | 897 | 7,853 | 9,636 | 14,945 | | |
| UNITED KINGDOM | | 1,910 | 770 | 5,387 | 12,066 | 14,181 | 944 | 502 | 3,876 | 8,567 | 10,532 | | |
| GERMANY | | 736 | 1,810 | 5,239 | 8,867 | 11,865 | 837 | 1,323 | 4,370 | 6,573 | 9,295 | | |
| HONG KONG | | 621 | 9,034 | 9,795 | 11,626 | 513 | 290 | 4,307 | 4,985 | 6,169 | 6,169 | | |
| OTHER | | 1,438 | 2,118 | 14,680 | 17,153 | 25,911 | 1,139 | 1,646 | 12,225 | 13,190 | 21,015 | | |
| Subtotal:----- | | 10,849 | 10,708 | 72,471 | 93,752 | 131,092 | 8,779 | 8,065 | 56,172 | 70,633 | 103,382 | | |
| CND TOM PAS(JUL) | MT | | | | | | | | | | | | |
| CANADA | | 3,725 | 4,664 | 21,194 | 31,953 | 32,427 | 3,274 | 4,110 | 20,614 | 26,251 | 30,145 | | |
| JAPAN | | 1,670 | 191 | 6,420 | 2,175 | 9,060 | 1,568 | 12 | 5,588 | 1,584 | 8,304 | | |
| MEXICO | | 531 | 236 | 7,782 | 1,479 | 7,571 | 406 | 195 | 5,585 | 1,485 | 4,481 | | |
| KOREA, REPUBLIC | | 447 | 56 | 3,674 | 3,674 | 3,427 | 395 | 50 | 1,164 | 3,079 | 2,877 | | |
| OTHER | | 774 | 1,204 | 4,123 | 6,347 | 7,374 | 705 | 886 | 3,629 | 4,848 | 6,181 | | |
| Subtotal:----- | | 7,257 | 6,179 | 33,807 | 45,629 | 59,859 | 6,350 | 5,252 | 31,581 | 36,896 | 51,988 | | |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | | | |
| CANADA | | 4,415 | 3,997 | 24,848 | 28,363 | 37,736 | 4,561 | 4,107 | 24,963 | 28,544 | 37,670 | | |
| JAPAN | | 555 | 386 | 3,619 | 3,824 | 6,781 | 453 | 277 | 2,912 | 3,466 | 5,651 | | |
| MEXICO | | 422 | 329 | 1,888 | 3,618 | 4,112 | 292 | 214 | 1,288 | 2,322 | 2,677 | | |
| OTHER | | 610 | 400 | 5,705 | 7,849 | 8,464 | 476 | 606 | 5,238 | 7,939 | 8,157 | | |
| Subtotal:----- | | 6,003 | 5,111 | 36,060 | 43,654 | 57,093 | 5,782 | 5,204 | 34,401 | 42,270 | 54,156 | | |
| FRZN VEGETABLES | | | | | | | | | | | | | |
| FZN SWT CORN(JUL) | MT | | | | | | | | | | | | |
| JAPAN | | 2,602 | 2,095 | 21,967 | 23,226 | 34,119 | 2,320 | 1,779 | 19,215 | 20,163 | 29,160 | | |
| EC 12 | | 883 | 167 | 5,972 | 1,805 | 7,761 | 283 | 119 | 2,163 | 1,295 | 3,250 | | |
| UNITED KINGDOM | | 761 | 64 | 4,454 | 877 | 5,603 | 227 | 41 | 1,354 | 604 | 2,001 | | |
| AUSTRALIA | | 2,655 | 294 | 2,388 | 4,028 | 3,811 | 335 | 276 | 2,178 | 3,011 | 3,265 | | |
| MEXICO | | 202 | 310 | 5,264 | 2,230 | 3,419 | 320 | 219 | 1,366 | 4,114 | 14,150 | | |
| OTHER | | 1,025 | 1,119 | 6,830 | 9,206 | 10,948 | 797 | 938 | 5,420 | 7,003 | 8,840 | | |
| Subtotal:----- | | 5,067 | 3,998 | 39,421 | 40,495 | 60,058 | 3,855 | 3,330 | 30,342 | 32,906 | 46,665 | | |
| FZN F FRY(JUL) | MT | | | | | | | | | | | | |
| CANADA | | 11,125 | 10,273 | 81,071 | 79,945 | 120,973 | 7,893 | 6,987 | 57,883 | 55,440 | 85,814 | | |
| JAPAN | | 1,695 | 1,312 | 8,912 | 8,399 | 14,519 | 1,230 | 973 | 5,985 | 6,574 | 9,727 | | |
| KOREA, REPUBLIC | | 578 | 797 | 6,347 | 7,053 | 9,702 | 363 | 498 | 4,115 | 4,422 | 6,142 | | |
| HONG KONG | | 3,589 | 4,199 | 25,308 | 36,162 | 40,196 | 2,518 | 3,176 | 19,393 | 26,756 | 30,191 | | |
| OTHER | | | | | | | | | | | | | |
| Subtotal:----- | | 16,986 | 16,580 | 121,639 | 131,559 | 185,390 | 12,005 | 11,634 | 87,376 | 93,191 | 131,874 | | |
| TREE NUTS | | | | | | | | | | | | | |
| ALMONDS UNSH(JUL) | MT | | | | | | | | | | | | |
| INDIA | | 216 | 646 | 2,573 | 7,386 | 4,129 | 245 | 922 | 3,166 | 11,028 | 5,088 | | |
| JAPAN | | 135 | 210 | 2,608 | 2,608 | 3,995 | 393 | 571 | 6,730 | 7,604 | 11,630 | | |
| EC 12 | | 19 | 76 | 917 | 859 | 1,038 | 34 | 226 | 1,760 | 1,367 | 1,906 | | |
| MEXICO | | 28 | 24 | 584 | 350 | 747 | 68 | 57 | 1,456 | 925 | 1,851 | | |
| OTHER | | 49 | 70 | 1,788 | 1,595 | 1,989 | 129 | 220 | 4,127 | 3,317 | 4,526 | | |
| Subtotal:----- | | 448 | 1,025 | 8,127 | 12,799 | 11,898 | 869 | 1,997 | 17,240 | 24,141 | 25,203 | | |
| ALMND SH/PREP(JUL) | MT | | | | | | | | | | | | |
| EC 12 | | 12,979 | 10,117 | 86,703 | 72,713 | 106,617 | 41,930 | 33,320 | 272,054 | 235,744 | 336,151 | | |
| GERMANY | | 6,121 | 5,591 | 37,564 | 36,986 | 44,805 | 19,143 | 17,896 | 114,203 | 115,620 | 136,345 | | |
| JAPAN | | 2,655 | 1,943 | 13,279 | 14,615 | 18,202 | 738 | 536 | 2,178 | 3,011 | 3,265 | | |
| NETHERLANDS | | 1,353 | 1,342 | 10,043 | 9,520 | 12,751 | 5,073 | 4,835 | 34,351 | 34,359 | 43,937 | | |
| FRANCE | | 1,305 | 881 | 9,408 | 6,616 | 11,188 | 4,368 | 2,913 | 30,287 | 21,960 | 35,956 | | |
| UNITED KINGDOM | | 1,137 | 1,267 | 7,630 | 9,290 | 10,930 | 3,893 | 4,193 | 24,768 | 29,767 | 35,984 | | |
| OTHER | | 3,790 | 4,108 | 39,187 | 38,142 | 52,392 | 12,777 | 12,829 | 127,315 | 123,759 | 171,939 | | |
| Subtotal:----- | | 19,034 | 15,767 | 139,169 | 125,471 | 177,211 | 62,701 | 51,784 | 444,929 | 413,294 | 571,481 | | |
| WALNUTS SH(AUG) | MT | | | | | | | | | | | | |
| EC 12 | | 485 | 110 | 5,802 | 8,032 | 7,269 | 1,755 | 302 | 15,849 | 20,018 | 20,190 | | |
| JAPAN | | 252 | 126 | 1,753 | 1,986 | 3,692 | 1,074 | 636 | 6,826 | 8,671 | 11,957 | | |
| CANADA | | 167 | 275 | 2,108 | 1,738 | 3,000 | 601 | 1,366 | 6,985 | 7,059 | 10,308 | | |
| GERMANY | | 99 | 37 | 1,229 | 3,005 | 1,797 | 428 | 221 | 3,802 | 6,314 | 5,331 | | |
| FRANCE | | 112 | 0 | 1,431 | 686 | 1,465 | 348 | 0 | 3,072 | 1,912 | 3,238 | | |
| ISRAEL | | 378 | 233 | 1,200 | 748 | 1,437 | 1,350 | 860 | 4,409 | 2,833 | 5,335 | | |
| OTHER | | 355 | 161 | 3,343 | 2,465 | 4,642 | 1,343 | 606 | 9,466 | 7,980 | 12,988 | | |
| Subtotal:----- | | 1,647 | 905 | 14,206 | 14,967 | 19,441 | 6,123 | 3,770 | 43,036 | 46,561 | 60,778 | | |
| WALNUTS UNSH(AUG) | MT | | | | | | | | | | | | |
| EC 12 | | 11,829 | 13,476 | 30,594 | 43,787 | 756 | 80 | 73,216 | 61,261 | 73,634 | | | |
| SPAIN | | 96 | 19 | 12,345 | 9,993 | 12,594 | 256 | 39 | 20,651 | 19,606 | 20,964 | | |
| GERMANY | | 43 | 0 | 10,573 | 6,589 | 10,573 | 71 | 0 | 16,521 | 13,403 | 16,523 | | |
| ITALY | | 148 | 0 | 9,787 | 4,901 | 9,805 | 60 | 0 | 17,262 | 8,953 | 17,290 | | |
| NETHERLANDS | | 301 | 0 | 5,633 | 5,541 | 5,637 | 156 | 0 | 10,140 | 11,599 | 10,157 | | |
| OTHER | | 492 | 163 | 5,784 | 5,436 | 6,690 | 1,040 | 455 | 11,829 | 11,868 | 14,077 | | |
| Subtotal:----- | | 1,081 | 202 | 49,260 | 36,030 | 50,477 | 1,796 | 535 | 85,045 | 73,129 | 87,710 | | |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|--------------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| HOPS&PRODUCTS | | | | | | | | | | | |
| HOP PELTS(SEP) | MT | | | | | | | | | | |
| CANADA | | 67 | 55 | 643 | 364 | 1,213 | 331 | 405 | 4,008 | 2,504 | 7,860 |
| BRAZIL | | 0 | 0 | 423 | 708 | 1,061 | 853 | 0 | 1,638 | 3,229 | 4,121 |
| EC 12 | | 139 | 237 | 421 | 486 | 671 | 1,007 | 0 | 2,321 | 2,648 | 4,764 |
| MEXICO | | 0 | 0 | 82 | 127 | 337 | 0 | 0 | 354 | 844 | 1,831 |
| GERMANY | | 42 | 194 | 141 | 301 | 313 | 236 | 795 | 582 | 1,606 | 2,327 |
| RUSSIAN FEDERATI | | 56 | 0 | 221 | 1 | 313 | 0 | 0 | 1,302 | 0 | 1,732 |
| OTHER | | 91 | 67 | 529 | 1,194 | 1,366 | 539 | 313 | 2,592 | 7,807 | 8,704 |
| Subtotal:----- | | 354 | 360 | 2,320 | 2,880 | 4,953 | 2,048 | 1,724 | 12,256 | 17,032 | 29,012 |
| HOP EXTRACT(SEP) | | | | | | | | | | | |
| EC 12 | MT | 196 | 123 | 1,140 | 965 | 1,826 | 2,878 | 2,529 | 12,818 | 14,859 | 24,252 |
| GERMANY | | 75 | 60 | 735 | 509 | 912 | 1,137 | 1,240 | 7,100 | 8,507 | 10,149 |
| MEXICO | | 12 | 225 | 575 | 569 | 616 | 1,42 | 2,637 | 9,141 | 10,735 | 9,817 |
| BRAZIL | | 20 | 0 | 195 | 349 | 478 | 336 | 0 | 1,631 | 2,111 | 3,940 |
| RUSSIAN FEDERATI | | 0 | 0 | 0 | 0 | 376 | 0 | 0 | 0 | 0 | 2,008 |
| PHILIPPINES | | 38 | 0 | 139 | 76 | 293 | 703 | 0 | 1,967 | 1,835 | 3,961 |
| OTHER | | 74 | 122 | 505 | 629 | 1,082 | 1,723 | 2,475 | 8,722 | 13,639 | 16,066 |
| Subtotal:----- | | 341 | 469 | 2,553 | 2,588 | 4,672 | 5,783 | 7,641 | 34,279 | 43,179 | 60,044 |
| HOPS, NSPF (SEP) | | | | | | | | | | | |
| EC 12 | MT | 322 | 447 | 1,373 | 1,635 | 1,761 | 895 | 2,435 | 5,618 | 8,814 | 7,324 |
| GERMANY | | 322 | 439 | 1,072 | 1,262 | 1,459 | 895 | 2,386 | 4,284 | 6,595 | 5,991 |
| UNITED KINGDOM | | 0 | 8 | 172 | 281 | 172 | 0 | 49 | 713 | 1,698 | 713 |
| KOREA, REPUBLIC | | 0 | 0 | 55 | 0 | 156 | 0 | 0 | 644 | 0 | 1,164 |
| MEXICO | | 0 | 0 | 23 | 42 | 131 | 0 | 0 | 0 | 396 | 911 |
| RUSSIAN FEDERATI | | 0 | 0 | 130 | 64 | 130 | 0 | 0 | 0 | 383 | 590 |
| BELGIUM-LUXEMBOU | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 25 | 293 | 385 | 488 | 671 | 168 | 1,940 | 3,291 | 4,236 | 0 |
| Subtotal:----- | | 420 | 472 | 1,743 | 2,062 | 2,535 | 1,566 | 2,602 | 8,312 | 12,501 | 13,636 |
| WINE | | | | | | | | | | | |
| GRAPE WINE(JAN) | KL | | | | | | | | | | |
| EC 12 | | 2,643 | 2,807 | 4,965 | 5,765 | 41,289 | 4,026 | 3,909 | 7,821 | 7,868 | 62,260 |
| CANADA | | 1,785 | 2,769 | 3,737 | 4,709 | 34,117 | 2,332 | 3,707 | 4,257 | 5,996 | 43,469 |
| UNITED KINGDOM | | 1,490 | 1,068 | 2,426 | 2,520 | 23,432 | 2,354 | 1,774 | 4,048 | 3,793 | 36,943 |
| JAPAN | | 2,375 | 706 | 2,750 | 1,84 | 27,654 | 1,572 | 2,083 | 3,683 | 5,463 | 23,566 |
| OTHER | | 2,729 | 2,417 | 4,344 | 3,848 | 27,655 | 3,059 | 2,986 | 5,113 | 5,090 | 36,098 |
| Subtotal:----- | | 8,532 | 8,699 | 15,796 | 15,906 | 120,432 | 10,990 | 11,694 | 20,915 | 21,418 | 165,394 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|--------------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FR FRT & MLNS | | | | | | | | | | | |
| FR APPLES(JUL) | MT | | | | | | | | | | |
| NEW ZEALAND | | 0 | 0 | 1,703 | 284 | 32,884 | 0 | 0 | 333 | 37,793 | |
| CANADA | | 5,772 | 4,349 | 54,037 | 31,656 | 64,591 | 2,276 | 1,455 | 17,013 | 11,189 | 22,935 |
| OTHER | | 0 | 132 | 444 | 5,194 | 38,569 | 0 | 37 | 209 | 3,067 | 19,217 |
| Subtotal:----- | | 5,772 | 4,482 | 56,144 | 37,134 | 136,045 | 2,276 | 1,491 | 18,725 | 14,589 | 79,946 |
| FR PEARS(JUL) | MT | | | | | | | | | | |
| CHILE | | 11,412 | 15,435 | 11,574 | 16,404 | 35,621 | 3,796 | 5,163 | 3,851 | 5,525 | 11,768 |
| ARGENTINA | | 2,860 | 2,980 | 2,924 | 2,980 | 15,605 | 1,855 | 1,729 | 1,896 | 1,729 | 10,161 |
| OTHER | | 46 | 112 | 2,356 | 2,178 | 7,978 | 104 | 144 | 5,595 | 5,214 | 10,868 |
| Subtotal:----- | | 14,319 | 18,526 | 16,853 | 21,562 | 59,203 | 5,755 | 7,037 | 11,342 | 12,469 | 32,797 |
| APRICOT (MAY) | MT | | | | | | | | | | |
| NEW ZEALAND | | 117 | 79 | 210 | 144 | 367 | 289 | 204 | 417 | 378 | 936 |
| CHILE | | 0 | 0 | 1,247 | 699 | 1,247 | 0 | 0 | 624 | 441 | 824 |
| OTHER | | 0 | 18 | 2 | 38 | 2 | 0 | 40 | 3 | 92 | 3 |
| Subtotal:----- | | 117 | 96 | 1,458 | 880 | 1,615 | 289 | 244 | 1,244 | 912 | 1,762 |
| PEACH-NEC(MAY) | MT | | | | | | | | | | |
| CHILE | | 19,104 | 12,268 | 47,166 | 33,885 | 53,780 | 11,843 | 7,829 | 29,667 | 21,463 | 33,679 |
| OTHER | | 47 | 28 | 34 | 34 | 28 | 28 | 25 | 25 | 66 | 258 |
| Subtotal:----- | | 19,150 | 12,295 | 47,512 | 34,794 | 54,336 | 11,876 | 7,857 | 29,930 | 22,126 | 34,247 |
| PLUM-PRUNE(MAY) | MT | | | | | | | | | | |
| CHILE | | 8,466 | 7,550 | 17,003 | 16,117 | 23,711 | 5,226 | 4,781 | 10,523 | 10,218 | 14,650 |
| OTHER | | 1 | 17 | 98 | 56 | 56 | 2 | 10 | 56 | 80 | 68 |
| Subtotal:----- | | 8,467 | 7,567 | 17,050 | 16,215 | 23,767 | 5,228 | 4,791 | 10,579 | 10,298 | 14,718 |
| FRESH GRAPES (MAY) | MT | | | | | | | | | | |
| CHILE | | 67,806 | 77,316 | 140,249 | 152,480 | 268,675 | 45,696 | 54,835 | 101,257 | 115,475 | 185,704 |
| MEXICO | | 95,760 | 57,323 | 42,890 | 37,050 | 42,890 | 0 | 0 | 53,037 | 27,000 | 53,037 |
| OTHER | | 108 | 146 | 1,920 | 1,920 | 86 | 86 | 95 | 550 | 775 | 271 |
| Subtotal:----- | | 67,914 | 77,462 | 184,566 | 191,456 | 313,024 | 45,782 | 54,930 | 155,728 | 183,394 | 240,195 |
| FR RASPBRY(JAN) | MT | | | | | | | | | | |
| CANADA | | 0 | 0 | 0 | 0 | 6,261 | 0 | 0 | 0 | 0 | 7,460 |
| OTHER | | 200 | 190 | 302 | 233 | 6,881 | 315 | 301 | 570 | 387 | 1,152 |
| Subtotal:----- | | 200 | 190 | 302 | 233 | 6,881 | 315 | 301 | 570 | 387 | 8,612 |
| FR STRAWBRIS(JAN) | MT | | | | | | | | | | |
| MEXICO | | 1,001 | 1,021 | 1,808 | 2,085 | 9,238 | 1,807 | 1,839 | 2,890 | 3,645 | 11,127 |
| OTHER | | 176 | 54 | 462 | 216 | 1,558 | 1,980 | 1,046 | 683 | 392 | 3,978 |
| Subtotal:----- | | 1,177 | 1,075 | 2,271 | 2,302 | 10,797 | 1,982 | 1,945 | 3,573 | 4,038 | 15,106 |
| FR BANANA(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 61,020 | 78,455 | 146,468 | 166,849 | 954,484 | 18,357 | 23,237 | 36,466 | 48,273 | 280,981 |
| ECUADOR | | 110,928 | 136,719 | 184,063 | 119,137 | 896,248 | 26,572 | 15,719 | 50,048 | 32,562 | 258,793 |
| OTHER | | 267,708 | 272,498 | 565,607 | 549,230 | 1,680,894 | 34,704 | 39,710 | 68,412 | 73,882 | 482,305 |
| Subtotal:----- | | 267,708 | 272,498 | 565,607 | 549,230 | 3,531,226 | 79,632 | 78,665 | 154,926 | 154,747 | 1,022,079 |
| FR MANGO(JAN) | MT | | | | | | | | | | |
| MEXICO | | 603 | 0 | 610 | 0 | 68,254 | 640 | 0 | 642 | 0 | 62,805 |
| OTHER | | 390 | 0 | 2,010 | 0 | 7,911 | 380 | 0 | 1,756 | 0 | 7,844 |
| Subtotal:----- | | 993 | 0 | 2,621 | 0 | 76,165 | 1,021 | 0 | 2,398 | 0 | 70,649 |
| FR PINAPLE(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 3,941 | 5,600 | 8,017 | 10,405 | 58,169 | 1,903 | 2,357 | 3,738 | 4,566 | 27,337 |
| HONDURAS | | 3,138 | 2,294 | 8,855 | 5,593 | 31,369 | 821 | 606 | 1,557 | 943 | 8,830 |
| OTHER | | 2,509 | 2,463 | 6,482 | 5,589 | 32,020 | 604 | 622 | 1,163 | 1,389 | 7,476 |
| Subtotal:----- | | 9,589 | 10,358 | 20,353 | 19,586 | 121,559 | 3,328 | 3,586 | 6,458 | 6,898 | 43,643 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | | | |
|-----------------------|--|-----------------|-----------------|----------------|----------------|-----------|-----------------------|-----------------|----------------|----------------|-----------|--|--|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | | |
| FR CANTLEPE(MAY) MT | | | | | | | | | | | | | |
| MEXICO | | 3,121 | 5,196 | 83,437 | 71,861 | 108,481 | 1,066 | 1,091 | 29,106 | 22,525 | 38,352 | | |
| COSTA RICA | | 8,310 | 8,191 | 16,904 | 23,409 | 36,808 | 4,427 | 4,299 | 8,345 | 6,959 | 18,764 | | |
| OTHER | | 8,910 | 13,222 | 44,779 | 67,142 | 72,339 | 2,085 | 3,444 | 10,378 | 17,166 | 16,896 | | |
| Subtotal:----- | | 20,541 | 26,609 | 145,120 | 152,413 | 217,627 | 7,577 | 8,834 | 47,829 | 46,651 | 74,011 | | |
| FR MELON,OT(MAY) MT | | | | | | | | | | | | | |
| MEXICO | | 928 | 4,075 | 47,233 | 40,667 | 54,677 | 281 | 1,360 | 16,695 | 14,811 | 19,490 | | |
| COSTA RICA | | 3,560 | 2,362 | 6,433 | 4,599 | 18,135 | 1,604 | 1,217 | 3,352 | 2,434 | 8,591 | | |
| OTHER | | 8,437 | 7,053 | 27,967 | 28,040 | 42,101 | 2,852 | 2,297 | 9,151 | 8,966 | 13,916 | | |
| Subtotal:----- | | 12,925 | 13,490 | 81,632 | 73,670 | 114,914 | 4,736 | 4,875 | 29,198 | 26,212 | 41,996 | | |
| FR ORANGES(NOV) MT | | | | | | | | | | | | | |
| MOROCCO | | 0 | 0 | 4,504 | 0 | 4,504 | 0 | 0 | 3,033 | 0 | 3,033 | | |
| AUSTRALIA | | 0 | 0 | 0 | 0 | 2,517 | 0 | 0 | 0 | 0 | 1,256 | | |
| MEXICO | | 520 | 315 | 1,744 | 1,120 | 2,619 | 223 | 128 | 868 | 436 | 1,207 | | |
| OTHER | | 302 | 1,150 | 1,391 | 1,289 | 6,989 | 76 | 517 | 735 | 571 | 1,886 | | |
| Subtotal:----- | | 822 | 1,465 | 7,639 | 2,409 | 15,629 | 298 | 646 | 4,636 | 1,006 | 7,388 | | |
| CANNED FRUIT | | | | | | | | | | | | | |
| CND MANDRN(JAN) MT | | | | | | | | | | | | | |
| EC 12 | | 7,247 | 1,490 | 14,915 | 2,683 | 35,376 | 9,578 | 1,461 | 19,749 | 2,590 | 45,761 | | |
| SPAIN | | 7,247 | 1,490 | 14,915 | 2,683 | 35,374 | 9,578 | 1,461 | 19,749 | 2,589 | 45,757 | | |
| CHINA (MAINLAND) | | 2,450 | 1,203 | 3,609 | 2,064 | 24,236 | 2,561 | 1,038 | 19,776 | 1,737 | 23,981 | | |
| OTHER | | 255 | 14 | 391 | 119 | 2,473 | 397 | 27 | 562 | 135 | 3,219 | | |
| Subtotal:----- | | 9,952 | 2,708 | 18,915 | 4,866 | 62,085 | 12,535 | 2,526 | 24,086 | 4,462 | 72,961 | | |
| CND BLK OLV(NOV) MT | | | | | | | | | | | | | |
| EC 12 | | 1,257 | 662 | 4,928 | 3,264 | 13,372 | 2,715 | 1,408 | 10,078 | 7,181 | 28,810 | | |
| SPAIN | | 1,066 | 466 | 4,475 | 2,745 | 11,550 | 2,188 | 1,000 | 8,915 | 5,727 | 23,860 | | |
| MOROCCO | | 162 | 215 | 801 | 1,173 | 3,799 | 250 | 395 | 1,134 | 2,114 | 6,303 | | |
| OTHER | | 5 | 0 | 89 | 45 | 234 | 14 | 0 | 194 | 72 | 505 | | |
| Subtotal:----- | | 1,424 | 877 | 5,818 | 4,482 | 17,405 | 2,979 | 1,803 | 11,446 | 9,367 | 35,618 | | |
| CND GRN OLV(NOV) MT | | | | | | | | | | | | | |
| EC 12 | | 2,654 | 1,701 | 10,398 | 12,977 | 38,529 | 6,707 | 4,208 | 24,173 | 34,562 | 100,411 | | |
| SPAIN | | 2,584 | 1,676 | 10,175 | 12,667 | 37,826 | 6,502 | 4,149 | 23,650 | 34,046 | 98,840 | | |
| OTHER | | 82 | 161 | 402 | 638 | 1,623 | 156 | 218 | 774 | 1,033 | 2,867 | | |
| Subtotal:----- | | 2,736 | 1,862 | 10,800 | 13,615 | 40,152 | 6,863 | 4,426 | 24,947 | 35,595 | 103,279 | | |
| CND PEACH(JUN) MT | | | | | | | | | | | | | |
| EC 12 | | 1,322 | 1,007 | 13,901 | 17,841 | 17,779 | 815 | 627 | 8,641 | 12,344 | 10,914 | | |
| GREECE | | 1,303 | 1,007 | 13,757 | 16,808 | 17,608 | 801 | 627 | 8,492 | 11,615 | 10,740 | | |
| OTHER | | 9 | 77 | 365 | 1,541 | 1,482 | 11 | 48 | 246 | 1,149 | 1,206 | | |
| Subtotal:----- | | 1,331 | 1,084 | 14,265 | 19,382 | 19,261 | 825 | 675 | 8,887 | 13,494 | 12,121 | | |
| CND PINAPLE(JAN) MT | | | | | | | | | | | | | |
| THAILAND | | 17,089 | 13,412 | 38,206 | 30,494 | 174,077 | 12,285 | 8,553 | 27,463 | 19,759 | 117,327 | | |
| PHILIPPINES | | 8,787 | 9,931 | 21,106 | 21,017 | 128,183 | 5,708 | 6,897 | 14,215 | 14,646 | 85,738 | | |
| OTHER | | 1,913 | 2,609 | 7,434 | 5,602 | 38,713 | 1,391 | 1,241 | 4,214 | 2,694 | 22,342 | | |
| Subtotal:----- | | 27,789 | 25,953 | 66,747 | 57,113 | 340,973 | 19,384 | 16,691 | 45,892 | 37,098 | 225,306 | | |
| DRIED FRUIT | | | | | | | | | | | | | |
| DRD APRCT(JUL) MT | | | | | | | | | | | | | |
| TURKEY | | 470 | 521 | 6,563 | 6,593 | 8,137 | 910 | 1,140 | 13,110 | 15,489 | 16,893 | | |
| OTHER | | 30 | 27 | 122 | 201 | 194 | 55 | 75 | 319 | 467 | 475 | | |
| Subtotal:----- | | 499 | 548 | 6,685 | 6,795 | 8,331 | 965 | 1,215 | 13,430 | 15,956 | 17,368 | | |
| DATES(SEP) MT | | | | | | | | | | | | | |
| PAKISTAN | | 595 | 664 | 1,651 | 1,892 | 4,363 | 577 | 690 | 1,668 | 2,079 | 4,318 | | |
| CHINA (MAINLAND) | | 23 | 72 | 419 | 419 | 1,660 | 22 | 41 | 834 | 480 | 1,605 | | |
| OTHER | | 145 | 100 | 539 | 409 | 972 | 212 | 155 | 1,088 | 769 | 1,797 | | |
| Subtotal:----- | | 763 | 835 | 3,047 | 2,720 | 6,995 | 812 | 886 | 3,591 | 3,328 | 7,720 | | |
| DRD FIG(SEP) MT | | | | | | | | | | | | | |
| EC 12 | | 19 | 0 | 1,100 | 967 | 1,100 | 18 | 0 | 3,351 | 2,398 | 3,351 | | |
| GREECE | | 19 | 0 | 1,055 | 942 | 1,055 | 18 | 0 | 3,210 | 2,296 | 3,210 | | |
| TURKEY | | 0 | 44 | 593 | 322 | 600 | 0 | 36 | 1,357 | 665 | 1,367 | | |
| OTHER | | 0 | 2 | 13 | 356 | 18 | 2 | 2 | 31 | 172 | 41 | | |
| Subtotal:----- | | 19 | 46 | 1,705 | 1,645 | 1,718 | 18 | 39 | 4,739 | 3,236 | 4,758 | | |
| DRD RAISIN(AUG) MT | | | | | | | | | | | | | |
| CHILE | | 30 | 0 | 2,982 | 369 | 4,224 | 32 | 0 | 3,222 | 4,33 | 4,546 | | |
| MEXICO | | 137 | 149 | 3,199 | 3,257 | 3,422 | 181 | 109 | 2,501 | 2,186 | 2,707 | | |
| OTHER | | 1 | 33 | 221 | 873 | 579 | 1 | 36 | 198 | 970 | 593 | | |
| Subtotal:----- | | 168 | 181 | 6,403 | 4,500 | 8,225 | 214 | 145 | 5,921 | 3,590 | 7,847 | | |
| FRUIT JUICE(SSE) | | | | | | | | | | | | | |
| APPLE JUIC(JUL) KL | | | | | | | | | | | | | |
| ARGENTINA | | 6,038 | 447 | 130,206 | 132,302 | 303,296 | 2,422 | 96 | 47,600 | 40,654 | 111,840 | | |
| EC 12 | | 31,779 | 19,621 | 159,542 | 130,331 | 206,757 | 13,189 | 5,881 | 66,141 | 42,869 | 86,019 | | |
| GERMANY | | 23,059 | 16,688 | 114,072 | 109,683 | 146,966 | 9,601 | 5,095 | 47,668 | 34,711 | 61,953 | | |
| OTHER | | 12,121 | 21,019 | 282,616 | 267,575 | 356,207 | 5,508 | 7,388 | 100,343 | 91,004 | 131,096 | | |
| Subtotal:----- | | 49,339 | 41,087 | 572,364 | 530,208 | 866,260 | 21,119 | 13,364 | 214,833 | 174,527 | 328,955 | | |
| FCQJ(DEC) KL | | | | | | | | | | | | | |
| BRAZIL | | 70,386 | 68,486 | 252,225 | 230,994 | 973,422 | 22,032 | 10,780 | 77,993 | 37,692 | 249,284 | | |
| OTHER | | 14,849 | 9,985 | 33,291 | 21,806 | 102,028 | 5,508 | 1,996 | 11,300 | 4,484 | 32,627 | | |
| Subtotal:----- | | 85,235 | 78,470 | 285,515 | 252,800 | 1,075,450 | 27,540 | 12,776 | 89,293 | 42,177 | 281,912 | | |
| GRAPE JU(JAN) KL | | | | | | | | | | | | | |
| ARGENTINA | | 3,034 | 1,009 | 7,066 | 1,620 | 90,118 | 922 | 462 | 2,259 | 705 | 33,525 | | |
| OTHER | | 5,130 | 5,942 | 11,926 | 19,848 | 97,332 | 1,878 | 2,282 | 4,436 | 7,320 | 36,455 | | |
| Subtotal:----- | | 8,164 | 6,951 | 18,992 | 21,468 | 187,449 | 2,800 | 2,745 | 6,696 | 8,025 | 69,979 | | |
| PNEAPL JUCN(JAN) KL | | | | | | | | | | | | | |
| THAILAND | | 9,995 | 15,501 | 31,257 | 29,253 | 133,453 | 3,016 | 2,962 | 8,664 | 5,947 | 34,845 | | |
| PHILIPPINES | | 8,172 | 8,119 | 21,380 | 19,035 | 128,027 | 1,735 | 1,739 | 4,344 | 4,156 | 26,052 | | |
| OTHER | | 1,458 | 1,869 | 3,563 | 3,965 | 23,132 | 545 | 557 | 1,070 | 1,166 | 7,942 | | |
| Subtotal:----- | | 19,626 | 25,510 | 56,200 | 52,253 | 284,613 | 5,297 | 5,258 | 14,078 | 11,271 | 68,639 | | |
| PNEAPL JUNC(JAN) KL | | | | | | | | | | | | | |
| PHILIPPINES | | 2,186 | 2,480 | 5,686 | 6,539 | 28,920 | 858 | 919 | 2,348 | 2,428 | 10,958 | | |
| JAPAN | | 0 | 737 | 139 | 2,204 | 12,935 | 0 | 94 | 0 | 657 | 4,696 | | |
| OTHER | | 0 | 273 | 19 | 392 | 6,249 | 0 | 147 | 114 | 200 | 2,176 | | |
| Subtotal:----- | | 2,186 | 3,491 | 5,825 | 9,135 | 48,104 | 858 | 1,160 | 2,462 | 3,284 | 17,830 | | |
| FROZEN FRUIT | | | | | | | | | | | | | |
| FZN STRBRY(DEC) MT | | | | | | | | | | | | | |
| MEXICO | | 794 | 2,145 | 3,510 | 3,843 | 19,087 | 643 | 1,994 | 3,019 | 3,943 | 16,855 | | |
| OTHER | | 78 | 82 | 233 | 408 | 1,378 | 724 | 621 | 1,516 | 1,435 | 4,823 | | |
| Subtotal:----- | | 872 | 2,227 | 3,743 | 4,251 | 20,465 | 1,368 | 2,615 | 4,535 | 5,378 | 21,678 | | |
| FRESH VEGETABLES | | | | | | | | | | | | | |
| FR BEANS(OCT) MT | | | | | | | | | | | | | |
| MEXICO | | 1,949 | 1,971 | 7,693 | 8,551 | 9,999 | 2,201 | 2,163 | 8,186 | 10,559 | 10,774 | | |
| OTHER | | 60 | 6 | 240 | 87 | 502 | 19 | 7 | 159 | 138 | 530 | | |
| Subtotal:----- | | 2,010 | 1,977 | 7,933 | 8,638 | 10,601 | 2,220 | 2,169 | 8,344 | 10,797 | 11,305 | | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY | | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|--------------------|-----------------------|-------------------|-------------------|--------------|--|--|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | | |
| FR CARROT(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 4,859 | 2,885 | 36,188 | 28,620 | 49,049 | 1,620 | 910 | 10,138 | 7,412 | 14,001 | | |
| MEXICO | | 2,707 | 1,483 | 8,628 | 4,648 | 15,968 | 658 | 477 | 1,743 | 1,225 | 4,051 | | |
| OTHER | | 0 | 110 | 300 | 374 | 53 | 0 | 53 | 0 | 183 | 153 | | |
| Subtotal:----- | | 7,565 | 4,479 | 44,815 | 33,568 | 65,291 | 2,277 | 1,440 | 11,881 | 8,820 | 18,216 | | |
| FR CABBAGE(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 795 | 1,260 | 8,231 | 7,872 | 11,872 | 219 | 260 | 2,333 | 1,558 | 3,184 | | |
| MEXICO | | 1,307 | 1,071 | 5,953 | 2,955 | 9,168 | 258 | 229 | 983 | 586 | 1,385 | | |
| OTHER | | 0 | 4 | 155 | 30 | 509 | 0 | 0 | 10 | 25 | 381 | | |
| Subtotal:----- | | 2,102 | 2,335 | 14,339 | 10,856 | 21,549 | 477 | 496 | 3,386 | 2,168 | 4,951 | | |
| FR CELERY(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 1,948 | 3,397 | 2,878 | 5,708 | 8,794 | 505 | 1,551 | 726 | 2,394 | 2,459 | | |
| CANADA | | 0 | 0 | 826 | 614 | 5,266 | 0 | 0 | 209 | 1,142 | 1,641 | | |
| OTHER | | 0 | 108 | 531 | 232 | 926 | 19 | 18 | 90 | 40 | 155 | | |
| Subtotal:----- | | 2,069 | 3,506 | 4,235 | 6,553 | 14,986 | 525 | 1,569 | 1,026 | 2,575 | 4,255 | | |
| FR CUCMBR(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 22,794 | 41,630 | 95,802 | 148,538 | 150,901 | 9,561 | 12,830 | 35,827 | 48,633 | 61,213 | | |
| OTHER | | 5,774 | 5,618 | 14,116 | 16,283 | 23,981 | 1,834 | 1,209 | 4,290 | 4,036 | 8,679 | | |
| Subtotal:----- | | 28,569 | 47,248 | 109,918 | 164,821 | 174,881 | 11,395 | 14,038 | 40,116 | 52,669 | 69,892 | | |
| FR CAULFLWR(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 0 | 0 | 452 | 93 | 4,294 | 0 | 0 | 151 | 26 | 1,432 | | |
| MEXICO | | 1,424 | 214 | 3,894 | 428 | 4,942 | 274 | 109 | 875 | 182 | 1,082 | | |
| OTHER | | 0 | 0 | 112 | 0 | 125 | 2 | 0 | 50 | 0 | 51 | | |
| Subtotal:----- | | 1,437 | 214 | 4,457 | 521 | 9,360 | 276 | 109 | 1,076 | 207 | 2,575 | | |
| FR GARLIC(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 3 | 253 | 10 | 310 | 11,287 | 8 | 410 | 29 | 547 | 11,188 | | |
| ARGENTINA | | 688 | 528 | 939 | 1,077 | 2,389 | 812 | 670 | 1,148 | 1,134 | 2,843 | | |
| OTHER | | 380 | 659 | 1,700 | 678 | 5,078 | 789 | 789 | 632 | 2,859 | 4,648 | | |
| Subtotal:----- | | 1,071 | 1,440 | 1,629 | 3,086 | 18,754 | 1,316 | 1,869 | 2,109 | 3,441 | 18,679 | | |
| FR ONION(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 14,552 | 22,767 | 56,127 | 64,017 | 151,526 | 7,191 | 9,255 | 35,592 | 40,569 | 91,466 | | |
| OTHER | | 4,745 | 2,414 | 15,120 | 8,225 | 37,884 | 1,847 | 980 | 6,714 | 3,404 | 17,745 | | |
| Subtotal:----- | | 19,298 | 25,181 | 71,846 | 72,242 | 189,410 | 9,038 | 10,235 | 42,307 | 43,973 | 109,211 | | |
| FR PEPPERS(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 18,942 | 25,227 | 63,595 | 81,240 | 107,856 | 16,330 | 19,423 | 57,557 | 72,676 | 109,276 | | |
| EC 12 | | 0 | 3 | 1,572 | 2,878 | 3,735 | 27 | 5 | 4,405 | 8,152 | 15,946 | | |
| NETHERLANDS | | 0 | 1 | 1,526 | 2,779 | 9,507 | 27 | 3 | 4,263 | 7,866 | 25,154 | | |
| OTHER | | 120 | 112 | 687 | 663 | 2,493 | 14 | 54 | 954 | 854 | 5,125 | | |
| Subtotal:----- | | 19,070 | 25,343 | 65,854 | 84,781 | 120,085 | 16,445 | 19,482 | 62,916 | 81,682 | 140,347 | | |
| FR SEED POT(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 6,058 | 7,598 | 13,284 | 20,288 | 55,174 | 893 | 883 | 2,058 | 2,734 | 7,805 | | |
| OTHER | | 0 | 12 | 0 | 36 | 58 | 0 | 7 | 0 | 18 | 54 | | |
| Subtotal:----- | | 6,058 | 7,610 | 13,284 | 20,323 | 55,232 | 893 | 892 | 2,058 | 2,752 | 7,859 | | |
| FR TBL POT(OCT) | MT | | | | | | | | | | | | |
| CANADA | | 6,994 | 25,004 | 43,686 | 103,909 | 98,431 | 1,228 | 3,829 | 7,733 | 15,781 | 16,465 | | |
| OTHER | | 15 | 0 | 19 | 13 | 92 | 15 | 0 | 18 | 3 | 15 | | |
| Subtotal:----- | | 7,009 | 25,004 | 43,705 | 103,922 | 98,523 | 1,242 | 3,829 | 7,751 | 15,784 | 16,539 | | |
| FR TOMATO(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 24,200 | 70,006 | 102,674 | 152,112 | 202,839 | 18,832 | 53,382 | 54,368 | 132,978 | 132,004 | | |
| OTHER | | 596 | 935 | 1,641 | 3,302 | 12,003 | 421 | 467 | 1,231 | 2,873 | 11,176 | | |
| Subtotal:----- | | 24,796 | 70,942 | 104,315 | 155,414 | 214,842 | 19,253 | 53,849 | 55,599 | 135,851 | 143,179 | | |
| FR ASPARG(OCT) | MT | | | | | | | | | | | | |
| MEXICO | | 7,196 | 7,584 | 10,308 | 11,550 | 19,877 | 10,864 | 11,817 | 16,205 | 18,490 | 26,987 | | |
| OTHER | | 14 | 88 | 4,473 | 5,147 | 5,524 | 14 | 130 | 5,052 | 5,487 | 6,070 | | |
| Subtotal:----- | | 7,210 | 7,672 | 14,782 | 16,697 | 25,401 | 10,878 | 11,947 | 21,257 | 23,977 | 33,058 | | |
| CANNED VEGETABLES | | | | | | | | | | | | | |
| CND TOM PST(JUL) | MT | | | | | | | | | | | | |
| MEXICO | | 0 | 0 | 4,185 | 0 | 10,791 | 0 | 0 | 2,441 | 0 | 6,897 | | |
| CHILE | | 897 | 59 | 5,806 | 5,323 | 7,986 | 617 | 43 | 4,600 | 2,900 | 5,740 | | |
| OTHER | | 1,126 | 169 | 3,632 | 3,070 | 4,827 | 159 | 202 | 2,515 | 2,137 | 3,339 | | |
| Subtotal:----- | | 1,126 | 227 | 13,624 | 8,393 | 23,604 | 756 | 202 | 9,556 | 5,037 | 15,976 | | |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | | | |
| EC 12 | | 291 | 46 | 1,355 | 733 | 1,796 | 209 | 45 | 1,182 | 627 | 1,581 | | |
| ITALY | | 291 | 46 | 1,192 | 655 | 1,633 | 209 | 45 | 1,122 | 587 | 1,515 | | |
| DOMINICAN REPUB | | 187 | 0 | 1,038 | 1,225 | 1,361 | 127 | 53 | 1,673 | 793 | 885 | | |
| CHILE | | 108 | 8 | 695 | 183 | 1,836 | 53 | 3 | 310 | 78 | 862 | | |
| OTHER | | 0 | 391 | 1,261 | 3,473 | 1,941 | 1 | 196 | 799 | 1,869 | 1,157 | | |
| Subtotal:----- | | 587 | 523 | 4,338 | 5,614 | 6,934 | 390 | 297 | 2,964 | 3,367 | 4,485 | | |
| CND TOMATO(JUL) | MT | | | | | | | | | | | | |
| CHILE | | 867 | 190 | 7,255 | 9,736 | 13,146 | 451 | 96 | 3,811 | 3,935 | 6,095 | | |
| EC 12 | | 592 | 1,685 | 8,301 | 12,088 | 12,959 | 289 | 532 | 2,899 | 4,634 | 5,255 | | |
| ISRAEL | | 796 | 117 | 10,974 | 6,517 | 12,245 | 207 | 53 | 3,868 | 1,978 | 9,210 | | |
| ITALY | | 484 | 7,734 | 10,951 | 11,094 | 11,094 | 206 | 486 | 2,610 | 3,968 | 4,143 | | |
| OTHER | | 342 | 450 | 3,033 | 3,552 | 4,881 | 158 | 222 | 1,579 | 1,653 | 2,537 | | |
| Subtotal:----- | | 2,599 | 2,443 | 29,563 | 31,893 | 43,112 | 1,104 | 903 | 12,157 | 12,200 | 18,098 | | |
| CND MSHROOM(JUL) | MT | | | | | | | | | | | | |
| INDONESIA | | 1,416 | 1,244 | 9,858 | 11,496 | 13,221 | 4,224 | 2,698 | 31,022 | 29,152 | 40,279 | | |
| HONG KONG | | 869 | 725 | 7,485 | 4,940 | 11,993 | 1,663 | 1,338 | 15,066 | 9,561 | 23,826 | | |
| CHINA (MAINLAND) | | 602 | 532 | 7,571 | 7,812 | 11,494 | 1,157 | 901 | 13,726 | 13,915 | 20,843 | | |
| TAIWAN | | 469 | 238 | 4,422 | 2,200 | 7,167 | 1,292 | 608 | 12,050 | 9,898 | 17,190 | | |
| OTHER | | 589 | 757 | 8,367 | 6,826 | 7,804 | 1,463 | 1,690 | 11,469 | 15,584 | 17,313 | | |
| Subtotal:----- | | 3,916 | 3,496 | 34,694 | 33,274 | 51,686 | 9,799 | 7,436 | 83,333 | 74,109 | 121,451 | | |
| FROZEN VEGETABLES | | | | | | | | | | | | | |
| FZN BROCLI(SEP) | MT | | | | | | | | | | | | |
| MEXICO | | 16,463 | 15,490 | 66,435 | 85,240 | 136,531 | 11,374 | 10,288 | 46,327 | 56,331 | 94,231 | | |
| OTHER | | 0 | 0 | 9,018 | 10,077 | 13,969 | 754 | 0 | 6,168 | 7,752 | 9,839 | | |
| Subtotal:----- | | 17,463 | 16,715 | 75,454 | 95,807 | 150,498 | 12,019 | 11,041 | 52,495 | 64,082 | 104,070 | | |
| FZN CAULFLR(SEP) | MT | | | | | | | | | | | | |
| MEXICO | | 972 | 1,211 | 16,961 | 17,973 | 17,961 | 769 | 913 | 13,929 | 12,776 | 14,697 | | |
| OTHER | | 33 | 118 | 384 | 868 | 675 | 24 | 86 | 268 | 603 | 466 | | |
| Subtotal:----- | | 1,004 | 1,329 | 17,345 | 18,841 | 18,636 | 793 | 999 | 14,196 | 13,379 | 15,163 | | |
| FZN POTATO(SEP) | MT | | | | | | | | | | | | |
| CANADA | | 5,475 | 9,664 | 38,866 | 51,132 | 85,705 | 3,100 | 5,531 | 20,648 | 28,669 | 45,083 | | |
| OTHER | | 153 | 0 | 1,086 | 1,158 | 2,316 | 0 | 0 | 1,896 | 1,141 | 1,894 | | |
| Subtotal:----- | | 5,510 | 9,664 | 39,019 | 51,298 | 86,017 | 3,127 | 5,531 | 20,784 | 28,781 | 45,376 | | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 93

| COMMODITY AND COUNTRY REGION | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | |
|---------------------------------|--------------------|--------------------|-------------------|-------------------|--------------|--------|-----------------------|--------------------|-------------------|-------------------|--------------|--|
| | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | |
| TREE NUTS | | | | | | | | | | | | |
| PISTACHIO NSH(SEP) | MT | | | | | | | | | | | |
| TURKEY | 0 | 0 | 19 | 7 | 19 | | 0 | 0 | 87 | 24 | 87 | |
| OTHER | 0 | 0 | 3 | 0 | 21 | | 0 | 0 | 13 | 0 | 30 | |
| Subtotal:----- | 0 | 0 | 22 | 7 | 40 | | 0 | 0 | 100 | 24 | 117 | |
| CASHEW NUT (AUG) | MT | | | | | | | | | | | |
| INDIA | 742 | 2,646 | 14,158 | 20,677 | 20,674 | 3,811 | 11,363 | 77,044 | 91,440 | 108,480 | | |
| BRAZIL | 2,216 | 1,504 | 12,193 | 17,709 | 24,005 | 9,796 | 6,377 | 58,909 | 69,249 | 107,268 | | |
| OTHER | 371 | 511 | 6,247 | 4,138 | 9,469 | 1,602 | 1,802 | 23,535 | 13,528 | 39,598 | | |
| Subtotal:----- | 3,329 | 4,661 | 31,599 | 42,524 | 54,149 | 15,208 | 19,542 | 159,488 | 174,257 | 255,316 | | |
| FILBERTS (AUG) | MT | | | | | | | | | | | |
| TURKEY | 235 | 274 | 1,731 | 2,613 | 3,025 | 652 | 700 | 4,800 | 6,946 | 8,424 | | |
| OTHER | 24 | 6 | 64 | 51 | 83 | 71 | 27 | 239 | 215 | 324 | | |
| Subtotal:----- | 258 | 280 | 1,795 | 2,663 | 3,108 | 723 | 727 | 5,039 | 7,162 | 8,748 | | |
| PECANS NSH(SEP) | MT | | | | | | | | | | | |
| MEXICO | 409 | 238 | 8,156 | 12,519 | 9,698 | 640 | 670 | 19,343 | 33,233 | 22,856 | | |
| OTHER | 0 | 0 | 73 | 148 | 87 | 0 | 0 | 266 | 449 | 307 | | |
| Subtotal:----- | 409 | 238 | 8,230 | 12,668 | 9,785 | 640 | 670 | 19,609 | 33,683 | 23,163 | | |
| WINES | | | | | | | | | | | | |
| CHMP&SPRK WN (JAN) | KL | | | | | | | | | | | |
| EC 12 | 1,011 | 1,026 | 2,218 | 2,076 | 30,362 | 8,936 | 9,911 | 17,558 | 18,060 | 248,990 | | |
| FRANCE | 363 | 423 | 629 | 700 | 9,270 | 6,144 | 7,626 | 10,637 | 12,411 | 158,356 | | |
| ITALY | 274 | 321 | 940 | 685 | 12,155 | 1,269 | 1,296 | 4,320 | 3,025 | 84,544 | | |
| OTHER | 11 | 14 | 38 | 22 | 379 | 31 | 80 | 106 | 117 | 1,629 | | |
| Subtotal:----- | 1,022 | 1,040 | 2,256 | 2,099 | 30,742 | 8,967 | 9,990 | 17,664 | 18,177 | 250,618 | | |
| FT&VERM WN (JAN) | KL | | | | | | | | | | | |
| EC 12 | 534 | 592 | 1,895 | 1,118 | 14,354 | 2,126 | 2,299 | 6,861 | 4,028 | 52,568 | | |
| ITALY | 217 | 259 | 986 | 503 | 8,526 | 563 | 530 | 2,507 | 1,086 | 20,846 | | |
| SPAIN | 215 | 226 | 658 | 440 | 3,917 | 904 | 1,108 | 2,801 | 1,791 | 17,585 | | |
| PORTUGAL | 69 | 48 | 119 | 89 | 1,082 | 533 | 446 | 1,071 | 854 | 10,008 | | |
| OTHER | 11 | 16 | 21 | 31 | 138 | 37 | 58 | 90 | 125 | 597 | | |
| Subtotal:----- | 545 | 608 | 1,915 | 1,149 | 14,493 | 2,162 | 2,357 | 6,951 | 4,153 | 53,165 | | |
| OTH GP WINE (JAN) | KL | | | | | | | | | | | |
| EC 12 | 8,882 | 188 | 18,532 | 309 | 83,216 | 35,195 | 493 | 70,234 | 753 | 325,365 | | |
| FRANCE | 3,869 | 23 | 6,825 | 29 | 28,726 | 21,523 | 100 | 37,854 | 217 | 177,454 | | |
| ITALY | 3,655 | 135 | 8,782 | 227 | 41,996 | 9,852 | 338 | 23,873 | 455 | 111,738 | | |
| OTHER | 2,105 | 130 | 4,498 | 136 | 18,656 | 4,122 | 133 | 8,450 | 139 | 40,027 | | |
| Subtotal:----- | 10,987 | 318 | 23,031 | 446 | 101,873 | 39,317 | 626 | 78,684 | 893 | 365,392 | | |
| OTH WN PROD (JAN) | KL | | | | | | | | | | | |
| JAPAN | 233 | 171 | 395 | 397 | 2,381 | 559 | 455 | 990 | 1,180 | 6,900 | | |
| EC 12 | 158 | 148 | 362 | 425 | 4,423 | 209 | 196 | 526 | 623 | 6,438 | | |
| SPAIN | 55 | 0 | 126 | 75 | 1,663 | 84 | 0 | 173 | 121 | 2,429 | | |
| OTHER | 28 | 75 | 93 | 174 | 787 | 45 | 164 | 156 | 349 | 1,530 | | |
| Subtotal:----- | 420 | 394 | 850 | 995 | 7,592 | 814 | 814 | 1,672 | 2,151 | 14,868 | | |
| CUT FLOWERS | | | | | | | | | | | | |
| ROSES (JAN) | NONE | | | | | | | | | | | |
| COLOMBIA | 0 | 0 | 0 | 0 | 0 | 12,549 | 14,357 | 20,947 | 23,026 | 66,855 | | |
| OTHER | 0 | 0 | 0 | 0 | 0 | 4,905 | 5,781 | 6,742 | 7,940 | 23,586 | | |
| Subtotal:----- | 0 | 0 | 0 | 0 | 0 | 17,454 | 20,118 | 27,690 | 30,966 | 90,442 | | |
| CARNATIONS (JAN) | NONE | | | | | | | | | | | |
| COLOMBIA | 0 | 0 | 0 | 0 | 0 | 9,216 | 7,383 | 16,641 | 16,193 | 83,144 | | |
| OTHER | 0 | 0 | 0 | 0 | 0 | 387 | 160 | 726 | 317 | 2,964 | | |
| Subtotal:----- | 0 | 0 | 0 | 0 | 0 | 9,603 | 7,542 | 17,366 | 16,510 | 86,108 | | |

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